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Mike Russell ready to take the helm in 2015

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Women making it happen

29 nominees for 10th Annual Top Women

BY CATHRYN PICCIRILLO SHERMAN

There were 29 capable and high-achieving women nominated for this year's Top Women in Business Awards, making this the largest field of potential winners since Business Today began honoring outstanding women in the Golden Crescent 10 years ago.

"All 29 are still top achievers," says Cheri Thebeau, a judge of this year's awards and a former winner herself. The names of the winners—there are nine—will be announced at the Top Women in Business Champagne Reception Oct. 22 at River Run Country Club. (Details on Page 14).

The event has a powerful history, with nine years of leaders from local business, education, non-profits and government. "We're fortunate to have women



like these, at the top of the power structure," says Dave Yochum, the founder of the awards.

We asked previous winners and current nominees about life in the fast lane: Diane Honeycutt of Team Honeycutt and a commissioner-elect in Cabarrus County; Pat Horton, region president for Uwharrie Bank; Robin Smith, co-owner of Lake Norman Chrysler Dodge Jeep Ram; and Pam Cain, superintendent for Kannapolis City Schools.

They agreed that leaders work

hard. All encouraged future generations to surround themselves with a skilled staff of diligent employees.

"The best piece of advice I was given was to treat people the way you would want to be treated," Horton said. "The Golden Rule goes a long way." Honeycutt seconded this sentiment. "Treat everyone with respect regardless of the situation. Don't say or do anything you'll regret later!"

Meanwhile, despite their outstanding success within their fields, many of our entrepreneurs imagined themselves on a different career path. Detours are good.

Smith was also headed down the medical path before she got derailed due to her love for mar-

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Kannapolis' rebranding focuses on a health-conscious community

BY CATHRYN PICCIRILLO SHERMAN

The City of Kannapolis has a new logo and a new brand—Discover a Healthy Life—to help boost economic development.

"In order to recruit companies, new investments and opportunities for our residents, we have to be competitive with every other city in the U.S.,"



says City Manager Mike Legg.

It's really part of a nationwide trend. Research in Kannapolis and many cities show Americans are opting for healthier

lifestyle choices. Places like Washington, D.C., and Minneapolis vie to be No. 1 on lists of healthiest places to live. Doing so helps recruit both companies and workers.

Kannapolis' new logo and tagline reflect a genuine transformation of the city, not just a

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Retaining firms key to economy

BY DAVE FRIEDMAN

Last October Hank Taylor, who served more than three years as a senior executive for the Charleston Regional Development Alliance, spoke at a luncheon sponsored by Cabarrus Jobs Now. Taylor described the way Boeing has dramatically changed the working landscape of Charleston and discussed various economic-development strategies.

The use of incentives to lure new business, and tactics for recruiting outside companies were detailed.

Interestingly, EDCs in the Golden Crescent—Lake Norman and Cabarrus—focus just as much on local companies as they do recruiting new business.

"Retention efforts are never as sexy as new business announcements," said Mooreville EDC Executive Director Robert J. Carney Jr. "The majority of our time, though, is spent on existing industries. It makes recruitment very easy. You create

See ECO-DEVO Page 19



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Mike Russell and Congressman Robert Pittenger

Incoming chair of LKN Chamber focusing on growth, programming

Mike Russell, the incoming chairman of the Lake Norman Chamber of Commerce, says he will focus on technology in 2015, including a mobile website, as well as delivering value to members that help them grow their business.

"Success in 2015 is a growing, engaged and energized membership," Russell says, explaining that he will also tighten the focus on programming for young professionals.

A decorated Navy officer and Desert Storm veteran, Russell brings a spirit of teamwork and a cordial approach to the volunteer job. His paying job is director of energy services at Energy United, the electric cooperative. He has a degree in business administration from Norwich University in Vermont and an MBA from De Sales University. He spends his time at Energy United working with industrial and commercial accounts on power quality, generation, energy management and utility construction services.

Russell, who is not related to chamber executive Bill Russell, served as vice chairman of membership services for two years prior to assuming the chairman-elect position this year.

The landscape for chambers has changed in recent years as a result of the changing economy, technology and customer behavior. "Chambers need to deliver valuable programming and services beyond networking and ribbon cuttings," Russell

says. "Members need to be able to access this programming on their own schedule, remotely and from various platforms."

Collaboration between chambers and other like organizations will play an important role in the future, Russell says. Last month the Lake Norman Chamber held a joint luncheon with the Charlotte Chamber.

The chamber has 1,000-plus members, many of whom are feeling better and better about the economy. "We have great momentum with membership renewals and new members joining weekly. It is a testament to the importance local businesses place on being a member of the chamber and the value they receive for their membership dollars," Russell says.

Growth will come from continuing to deliver value to members through programs, events and advocating for the business community at the local, state and federal level. "I am excited about the opportunity mobile technology presents with connecting chamber members, promoting their businesses and expanding access to chamber programs," Russell says.

A Huntersville resident, Russell said he plans to work closer with the North West Chapter of the Charlotte Chamber of Commerce, which has a larger set of large companies. "Our chamber certainly wants to engage the larger companies in the area without losing focus on small business," he said.



Louise Enzwiler cutting a sheet of American flags

Alleviating pain from riding too long at the bottom of Mooresville business

BY DAVE VIESER

The year was 1999. Robert, Louise and Michael Enzwiler, who had recently moved to the Lake Norman area, were ready to tackle a new challenge: The uncomfortable seats on Harley motorcycles.

"We started our business with one goal," said Michael, 40, president of Pro Pad, "to stop rearenditis numbness. Our Harley seats were killing us and we knew there had to be a better way."

That "better way" was the creation of a gel-filled seat pad designed to give motorcycle riders some relief. Fifteen years later, Pro Pad has grown into one of the nation's leading suppliers of motorcycle parts and accessories, including motorcycle seat pads, motorcycle gel seat inserts and motorcycle flags and flag mounts. Their focus is providing high-quality products combined with hands-on customer service.

Pro Pad is located in a modest 10,000 square foot building in the Talbert Business Park on Cedar Pointe Drive in Mooresville. They average 12 employees year round.

All of their products are made in the USA. "In this manner, we can ensure that our customers get quality merchandise while supporting the American work force," said Robert, 68, who co-owns the business with his wife Louise and son, Michael. Their other son, Alex, 32, also works in the shop, making it a true family affair.

The Enzwiler's met in St. Louis. Bob was an East St. Louis native; Louise was born and raised in Austria, and moved to America where she met and eventually married Bob. They founded their company "on a whim," Bob confessed. "Louise had been a working mom prior to that and Michael had just graduated from Denver University with a business degree, so it seemed like a good time to pool our talents and give something new a try."

"From the beginning, it's been a family business with everyone chipping in," said Michael. Mom did the sewing, Dad did the books and I did whatever was left."

Their biggest challenge: learning to weather the ups and downs of the motorcycle accessory market. "I was very surprised at how easy it was to get into the business but how hard it was to make it grow," Bob said.

The first four years were dominated by perfecting the seat pads. Bob recalls using one of their first gel seat pads on a motorcycle ride to Florida and back. "It really felt comfortable, and when I got back to our shop I told Louise and Mike 'hey this thing really works!'"

The Enzwiler's place special emphasis on the quality of their seat. "We use medical grade gel which will withstand temperature variations, can be easily sanitized, does not attract bacteria and is non-flammable," Louise said.

After perfecting the gel pad seats Pro Pad expanded into making their own flags and stainless steel flag mounts. Today, Pro Pad makes over 140 different flags, which can be seen on motorcycles from coast to coast. They ship all over the world.

A fifth of their sales are generated through their web site: www.thepropad.com. The remainder comes through the three major USA motorcycle distributors and a series of motorcycle rallies held annually throughout the country. Their annual revenue has been increasing every year, and is well into the six figures.

Sufficient capital was critical to their success: "First of all, make sure you have enough money to reasonably start and sustain your business," Bob said. "Also be sure to have a good banker who can provide sound financial advice." They also said that new small business owners can forget about the 40-hour work week. "Be willing to spend lots of time at work," Louise added. "Seven days a week, if necessary."

Expansion for Pro-Pad for now will be focused within the products they currently manufacture. "We've gone from four flags to 140 and from three flag mounts to 25. We're always looking to grow but not at the sake of our product quality," Bob said.

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BT People

People On The Move

Lake Norman Realty hires five new associates

Lake Norman Realty recently added five associates to the sales teams in its Cornelius and Mooresville offices. Walter Harvey and Arla Harvey have joined the Cornelius office. Jessica Jacobs, Michael Scott and Pam Scott have joined the Mooresville office.



Arla and Walter Harvey



JACOBS



P. SCOTT



M. SCOTT

Chris Davis on Barron's top advisors list

Chris Davis, managing director of Davidson Wealth Management, is on Barron's new Top 1200 Advisors list for 2014. He's No. 8 on the Barron's List, as well as the Top 400 Financial Advisors list at the Financial Times.



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WILLIAMS

LKN Chamber appoints six to board of directors

Six people were named to the Lake Norman Chamber of Commerce board of directors at the Sept. 22 meeting: Novant Health-Huntersville Medical Center President Tanya Blackmon; Duke Energy government and community relations Region Director Tim Gause; OnLine Marketing and Consulting Co-director Mike Murphy; Lake Norman Currents Publisher Sharon Simpson; Champion Tire and Wheel General Counsel Laura Temple; and Central Piedmont Community College Merancas Campus Dean Tamara Williams.

Kannapolis Hires Zac Gordon as the city's Planning Director

The City of Kannapolis has hired Zac Gordon as its first on-staff planning director. Gordon comes to Kannapolis from Huntersville, where he spent nine years forming long-range plans, including the town's celebrated 2030 Community Plan. In his new role, Gordon will be responsible for hiring additional staff members to oversee the City's long-range land use and planning efforts, transportation planning, code enforce-



GORDON

ment, mapping, adherence to the Unified Development Ordinance and zoning ordinances. He will assist in the current efforts to revitalize downtown Kannapolis.

Gordon has 26 years of planning experience. He has a bachelor of geography and political science degree from State University of New York and a master of city and regional planning degree from Cornell University. He has served as the Planning Director for the Town of Exeter, NH and senior planner for the City of East Providence, RI.

He and his wife, Lisa, have four children, and are active in their church and community. He will assume his duties Oct. 27.



Our Towns, Mooresville win top award for sustainability

Our Towns Habitat for Humanity and The Town of Mooresville landed the 2014 Sustainable Business Award at the U.S. Building Council's Green Gala for Burke Crossings, a 21-home Habitat development in Mooresville. Three separate panels of experts from across North America reviewed nominees and finalists for the award. Pictured with the award at the Ritz Carlton, from left: Manny Rosado, construction manager, Our Towns; Rachel Myers, former director of operations, Our Towns; Tim Brown, senior planner, Mooresville; and Bob Dunlap, chairman, Our Towns.



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Amazon will be one of the new tenants at Concord Airport Business Park

New infrastructure helped Cabarrus with eco-devo

BY DAVE FRIEDMAN

Recruiting companies involves both hard labor and selling. New infrastructure seems to be doing the heavy lifting.

"I-85 has brought interest," said Cabarrus Economic Development Senior Vice President Margie Bukowski. "People are taking a really strong look at our location. There is an ability to quickly get to Greensboro to the east and Charlotte to the south and west. All of the new DOT improvements are putting us in a really good situation."



BUKOWSKI

Widening 85 and finishing the 485 loop not only improve the physical flow of traffic, but they launch a cycle that can lead to economic-development. When a new viable location presents itself, and a community works hard to attract business, the climate for building is positive. If developers build, and businesses move in, theoretically new jobs are created and the area benefits.

The city of Concord provided incentives to the Silverman Group to build in the Concord Airport Business Park. One of their tenants will be Amazon.com. The online retailer is set to open their first North Carolina based distribution center later this year. Job list-

ings to work in the 222,500 square foot facility were posted last month.

Concord Mayor Scott Padgett believes that the project is a blueprint for bringing business to the area.

"A spec building is a great way to attract new industry," said Padgett. "That is the way most economic-development is done now."

While companies certainly are attracted to new buildings, a business-friendly climate is appreciated, and an ability to attract educated employees is important, sometimes patience is required to find the right fit.

Phillip Morris announced they were closing their 2,100-acre campus in Concord in 2007. This April Victory Industrial Park LLC purchased the site for \$68.5 million. A clean energy company that specializes in battery technology and manufacturing for long life commercial applications, they have posted jobs for engineers, account managers, IT analysts, and buyers online.

Whether it be a new building attracting a big name like Amazon, or an old piece of real estate finally fitting the needs of a new tenant, Bukowski is confident in the area's future.

"There's going to be a whole lot more of this," said Bukowski. "We have the workforce and proximity to Charlotte. This is an area that can attract workers from multiple counties. It's a great community, and 85 is an infrastructure driver."

CABARRUS COUNTY

Corporate R&D alive and well at the NCRC



The Dole Nutrition Institute, Metagenics, Muscle Sound, Gaia Herbs and Herbal Life are examples of companies that invested \$3.75 million for research with the Appalachian State University Human Performance Laboratory at the NC Research Campus since 2009.

That number does not include corporate investments by campus partners like General Mills or the companies that contract the David H. Murdock Research Institute's scientific services.

What that number does signify is that the NCRC is ahead of the curve when it comes to developing corporate relationships and securing the R&D dollars that back product development.

A piece of the R&D pie

The Battelle Institute's 2014 Global R&D Forecast, estimates that corporate R&D will hit \$465 billion globally. The United States leads the world in spending and, according to Corporate Intelligence, "American companies are projected to boost research spending by 5.6 percent in 2015."

Fortunately for the NCRC, R&D money is going to scientists who once depended on government funding, particularly from the National Institutes of Health. A recent NPR story reported that "federal funding for biomedical



Appalachian State University Human Performance Laboratory

research has declined by more than 20 percent in the past decade."

"NIH funding is in pathetic decline," commented Dr. Mary Ann Lila, director of the NC State Plants for Human Health Institute at the NCRC. "Corporate funding now for the first time has a responsibility and the opportunity to guide the direction of new science. It is, at this time, all that we can count on."

Dr. David Nieman, director of the ASU lab, acknowledges that he acquires corporate backing because his research in sports nutrition is valuable to many companies. But, he added, location is impor-



LILA



HIGGS

tant too. "If I'd stayed in Boone," he said. "I'd never be exposed to the number of companies I have at the NCRC."

Clyde Higgs, vice president of NCRC Business Development, agrees. "We didn't start thinking about corporate partnerships when federal funding declined. We were thinking about this before the campus was announced in 2005. Our business plan and the expertise of our scientists position us to continue developing corporate partners, on and off campus."

More Funding Advantages

Despite the shrinking pool of federal funds, Mike Todd, executive director for the campus' UNC system universities, says that campus scientists have won \$60 million in federal research grants. "Many look at that number and say that isn't very much," he said, "but we have a smaller concentration of principal investigators than other universities. It is a very healthy number."

The campus still has the backing of billionaire philanthropist David H. Murdock. Plus, the NCRC is seeing more interest from what Higgs calls "non-profit health advocacy organizations."

"At the end of the day," he said, "companies and non-profits like the campus because we share the goal of getting products and solutions that help people to the market as efficiently as possible."

Home building industry surprising veteran with mortgage-free home

Concord-based Niblock Homes, the Cabarrus County Building Industry Association and national home-building organizations have partnered together to build a home for a retired U.S. Army veteran. The home will be erected in four days thanks to the advantages of systems-built technologies. The home utilizes prefabricated panelized wall, truss and floor systems and will be finished off with decorative timber elements and a timber framed porch system.

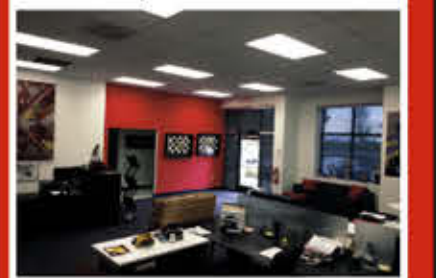


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Crafty bakers, distillers tap into handmade trend

BY DAVE YOCHUM

Entrepreneur Kelli Swick, the founder of Queen of Oats, a business that sells a healthy oats-based goods at farmers markets in Concord and Davidson, expects to get shelf space in Whole Foods when it opens near Birkdale Village in Huntersville.

Concord-based Southern Grace Distilleries will sell small batch liquor, hand-crafted by a passionate team of young entrepreneurs. Perry

Morris, the chief distiller, says he and his partners all had a commitment to American manufacturing and a love of liquor so opening a distillery seemed like the thing to do.

Southern Grace Distilleries was licensed in September 2014 and will be on shelves before the end of the year, Morris says. The mission: "To create American distilled spirits meant to recapture the excellence of days gone by, when Made in the



Entrepreneur Kelli Swick, the founder of Queen of Oats

USA meant Best in the World."

Many people are turning a passion for quality craftsmanship and well-designed goods into a way of life. Stewart—and entrepreneurs like Swick and Morris' team—are capitalizing on the trend.

"We want to combine excellence with the soul and taste of the best of the South to craft distill very small batches of moonshine and whiskey. We hand label and number every batch and every bottle and nothing will leave our shop until it is a spirit we'd be proud to serve on our own back porch to our family and closest friends," the former aid to U.S. Rep. Larry Kissell says.

All production will occur at the old Coleman Mill plant, in a 113-gallon still manufactured in Concord by DA Moore. Mayor Scott Padgett was expected to be on hand to flip the switch and turn on the still for its first run.

First-time business owner Swick says she doesn't make "a ton of money" selling at the farmers markets. But the move into Whole Foods is a game-changer. "Once that happens, things will go into another level," she says.

Right now revenue is on the order of \$50,000 a year. Swick already

runs in the black, so hooking up with a retail powerhouse may very well boost her out of micro-business status.

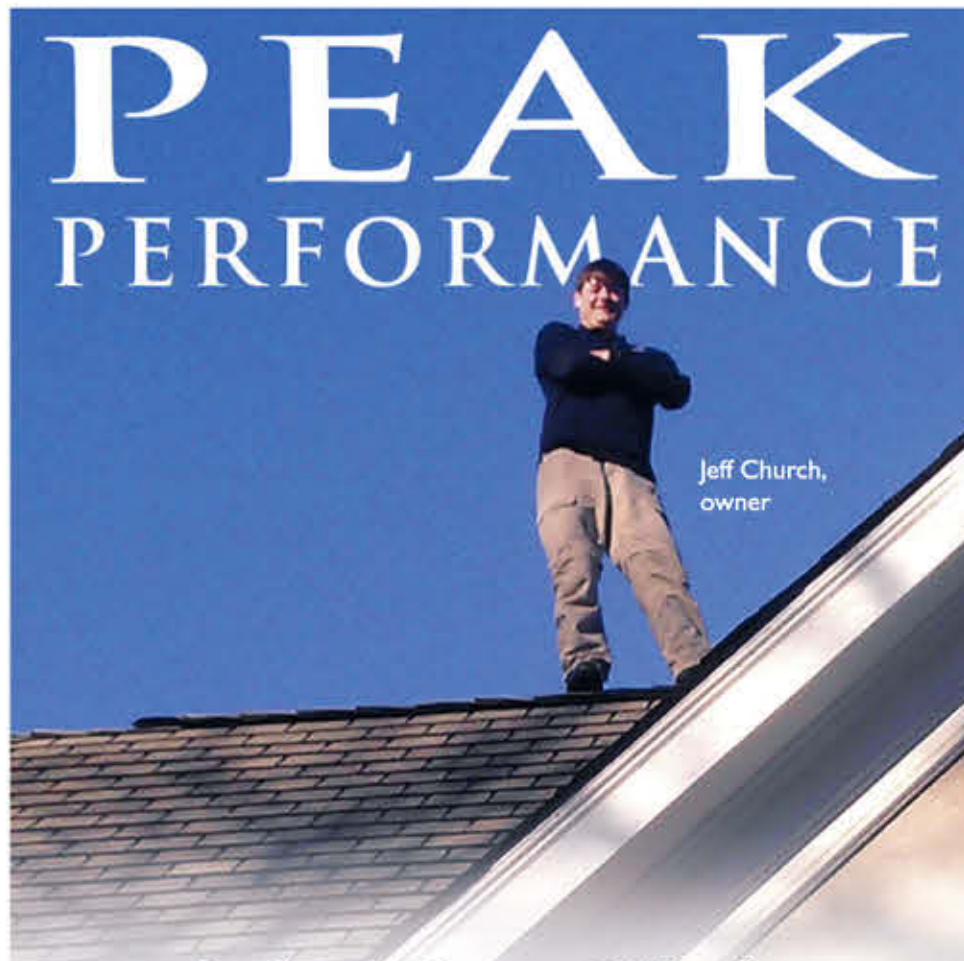
She runs Queen of Oats out of her home in Cornelius, but she does her baking at a certified commercial kitchen in Mooresville. She's also one of the finalists in Martha Stewart's American Made competition online. Stewart's competition celebrates local, handmade food and goods, ranging from artisan rum to hand-crafted picture frames. (The contest is online, with voting open until Oct. 17. Go to www.marthastewart.com/american-made to vote.)

"I wanted to start my own business when my youngest daughter went off to college," the empty-nester says. She and husband Andy have lived all over the country with their three girls. When Andy took a job at the North Carolina Research Campus in Kannapolis, they decided to sink roots here.

Daughter Shayna's wheat allergy as a young girl drove Swick to find a substitute that she would like and could also eat. Oats fit the bill.

Queen of Oats products are nutrient-dense and tasty "because we all deserve to eat royally," Swick says.

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For additional information and to read more of Ray's story, visit CarolinasHealthCare.org/HEALTHWORKS.



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There have been political advisers for hundreds of years, but the modern era of political consultants came about when Richard Nixon sweated his way through a televised debate with John Kennedy. The media began to play a

I'll be going straight into my new job as distiller at my new company, Southern Grace Distilleries in Concord. In January 2014, I joined some former colleagues and started Cabarrus County's first legal distillery. We all had a commitment to American manufacturing and a love for liquor so opening up a distillery seemed like the thing to do.

Of course, their campaigns are relatively small potatoes compared to the man they seek to replace in the NC House, Thom Tillis, and his Democratic opponent, Kay Hagan. News reports say theirs is the most expensive Senate contest ever, with television advertising expected to top \$40 million this year. Here's a look at the men behind the Bradford/Marcus campaigns:



Lawrence Shaheen Jr.

I traditionally take about two weeks off, but then go right back into campaigning and getting educated on the next set of issues for session. My firm also consults on public policy issues, so I

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Small Business Toolbox

Do you have an award-winning strategy?

If you want to be considered the best in your industry, seeking awards for your business should be a part of your strategy. Award-winning companies are viewed as more credible, stable and worthy of patronizing. Many business owners do not realize the number of opportunities that exist for a business to be named among "the best" or where to begin to identify them. Google can easily open your eyes to the world of awards in your industry and marketplace.

Winning awards can become a competitive

advantage because it makes your business unique in its industry when your competitors are not pursuing awards. By being the first to be recognized within your industry, you set your company apart. If your competition is actively pursuing awards, then pursuing them for your company is essential to not appear less worthy or credible.

Product & Capability Awards: Depending upon your industry, there can be a plethora of award opportunities. Begin with your profes-

sional trade associations. Also look at professional trade magazines and journals. There may be an annual conference or event where awards are presented, and the winners are profiled in a special edition. For example, a neurological medical device company received a best new product award from an occupational therapy magazine, thereby giving the product national exposure and credibility within the medical community. Numerous industries recognize innovation and creativity. The key is to identify award programs that make sense for you to enter. This includes considering the time and potential costs of entering. Some awards charge a fee while others do not.

Entrepreneurial Awards: Being recognized as a well-managed company tells customers you are not only good at what you do, but are also a business that will stand the test of time through solid management and operational practices. Entrepreneurial awards are plentiful at the local, state and national levels. Chambers of commerce and business owner groups often recognize

Entrepreneurial achievement: The U.S. Small Business Administration recognizes companies in every state in conjunction with its annual Small Business Week.

Company Awards: Whether as a best place to work, an environmental sustainability or customer service champion, or for business ethics, these are among an array of awards recognizing companies for a particular area in which they excel. A local engineering firm was named a finalist for a business ethics award where the other finalists were significantly larger in size and scope. This recognition remains a source of great pride for the firm as it is the only engineering firm in the marketplace to receive the honor so far.

Individual Achievement Awards: You or your employees can also be

considered for a variety of awards. Across the country, business newspapers and magazines recognize individual achievements in either a listing or a single award. Trade industries recognize member service within an organization, and even universities recognize alumni making their mark in the business world. Business Today's Top Women in Business is an example of this type of recognition.

Offering Awards & Recognition: Another way to leverage awards is by giving them to others. Examples include scholarship awards, supplier awards, employee awards, as well as distributor or dealer awards. The owner of a computer networking and hardware installation company was thrilled to be a finalist for a well-known award that recognized fast growth. In response, the firm decided to give special recognition plaques to each customer that year as a way of saying thanks. The gesture evolved into an annual recognition with one customer being named a pinnacle partner of excellence.

Take some time to investigate the opportunities that exist within your local marketplace and trade industry first. See what is entailed in time and potential costs and make submitting for awards a part of your marketing strategy.

This month's column is an edited excerpt from DeMao's book, 50 Marketing Secrets of Growth Companies in Down Economic Times.

Sherré DeMao is author of nationally acclaimed books and is founder of SLD Unlimited Biz Growth Inc., a full-service marketing, branding and operational strategy firm based in Denver, NC. Her column seeks to help business owners build and grow sustainable enterprises with economic value and preference in the marketplace. DeMao can be reached at 704-483-2941 or sherre@sldunlimited.com.



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SMALL BUSINESS TOOLBOX

Tell them what you really sell

Do you really know what you sell? And do you remember to tell your customer the full value of what you are selling?

Every sales professional invests significant time in learning the attributes of their products and services thoroughly. It is a task-oriented, standard practice process. Task-oriented processes are easy to define, simple to set time aside for, and easily measured as being accomplished or incomplete. What is more challenging is to creatively define and describe the things you sell. Let me explain why this is important.

Customers may view your product or service by its name only: "I need two of 'x'." When what they are buying may also be described by what it does for them, how well it does something for them, and what it saves them. These often define its true value to them; and it is important to distinguish your product or service this way when selling or they may view it as a commodity they can get from just about anyone. By distinguishing your products and services more creatively you raise customer awareness of how valuable your products and services are to them. It takes more time to build this knowledge because it requires research, and it takes time set aside to be creative-thoughtful innovation cannot be rushed.

How might you become more creative? Studious research and evaluation works well-new information can develop seeds that germinate into new ideas. Relaxed, upbeat, and expertly structured brainstorming sessions, followed first by individual contemplation and research, then with facilitated evaluative discussions works well, too.



Sellers Market

CHERYL KANE

You must put yourself expressly in the customer's viewpoint. Think in open-ended questions:

Why is it they really need it to begin with?

How do they primarily use what they buy from you?

• What secondary ways do they use it?

• What does it help them do? (follow the supply chain)

• How many ways does it help them do it?

• What does it help them prevent (from going wrong)?

• How else may their company rely on it-and why?

What you may discover could become a primary competitive advantage that spurs customers to easily discern your products and services as superior to other choices. When answering the above questions, if answers don't come promptly, consider using the list below as potential fits in order to kick-start creative thinking. Think: Is your product or service answering the questions above by contributing to one of the benefits below?

Efficiency

- Reduced waste in operations
- Reduced errors in their customer service
- Reduction of unproductive labor costs

Speed

- Faster order fulfillment to their customers
- Faster operational changeover processes
- Faster _____

Cost Savings

- Lower operational mechanical expense
- Fewer customer complaints
- Lower prices to their customers
- Less administrative time fixing

unnecessary problems

Quality

- Reduced errors in production
- Improved product strength or longevity
- Consistent service quality
- Improved run-time between planned maintenance
- Enhanced brand image

Effectiveness

- Increased capacity in their service level
- Improved strength of their product
- Notable reliability of their product or service

As you illustrate the specific advantages your product or service offers the customer from their view using an expanded array of the many different ways they rely on them and how many advantages they achieve

from them, you influence their ability to discern the full value they achieve when buying from you.

When you creatively expand the characterization of your products and services through the full recognition of how many ways they add value to the customer, you strengthen your competitive advantage over your competition. And you help your customers detect the full value you offer them.

Cheryl Kane, MBA, is a business consultant, sales trainer, and professional speaker specializing in service quality. If you seek assistance in growing your business, need a business speaker, or have a question you would like to see answered in this column, Cheryl welcomes your communication at (704) 795-5058 or through her web site, www.cherylkane.net.



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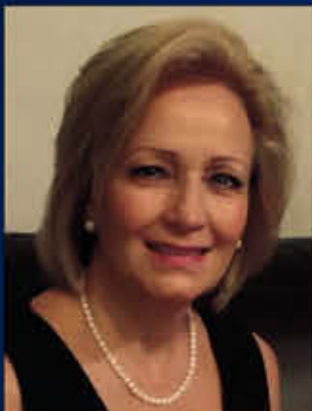
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TOP WOMEN from page 1

keting. "I majored in biology but somehow found myself in the radio industry," Smith said. "After 15 years as a local sales person for three various radio stations in Orlando, Fla., I moved with my husband to North Carolina. He bought a dealership and I began handling the marketing and charitable contributions for it. I've been doing this for 11 years and I've loved every one."

The most important aspect of a successful career for these women seems to be balance. Like it or not women will be called on more than men to manage work and family. Women become brilliant multi-taskers and delegators.

"I think it's hard to determine your priorities in a given day and set boundaries. For me, surviving cancer helped put this in perspective. I realized it was important to focus on my wellness," Cain says. This meant keeping myself healthy, having a challenging work life, spending time with family and getting rest."

And, when in doubt, they leaned on friends. To combat the male-dominated work field, Horton advises forming a network of like-minded female executives. "Unfortunately, banking is still a male-dominated world. Women have to work a bit harder to gain respect," Horton said. "But, I've built a network of successful women

that I'm in contact with and that I'm friends with, so we can help each other."

Honeycutt has this advice for young women on the way up:

"Stay positive and always remember that persistence pays off," she said. "I get through the tough days by understanding that tomorrow is a new day."

Horton says it was a significant honor to be named a Top Woman in Business 10 years ago. This year's nominees are all impressive, she says.

"This group, both past winners and this year's nominees, are exciting and successful women who have made their places in our business world. They juggle family life, civic and community involvement and are successful. That is something to be very proud of," Horton says.

**Top Women
Champagne Reception
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TOP WOMEN IN BUSINESS: 2014 NOMINEES

Denise Hallett

Vulcan Materials Co.

"Being a female removed any intimidating barriers with my male counterparts and customers and allowed for a greater flow of information and collaboration. Characteristics which traditionally are associated with females: nurturer, helpful, multi-task oriented, etc...have helped me become successful in my career."



Dixie Dean

Allen Tate

"In my experience there are a handful of excellent agents, men and women, all of whom demonstrate discipline, responsiveness and compassion. Those are key attributes to handling what many times is someone's most significant financial investment."



Pamela Cain

Kannapolis City Schools

"I believe there are certain traits that make any leader successful: collaboration, consensus building, the ability to multi-task, the gift of understanding people, and the capacity to nurture and grow other leaders. Research shows that women tend to possess these qualities in large measure, and I believe that being a woman and utilizing these skills have been invaluable assets to me during my career."



Carla Howell

Rowan Cabarrus Community College

"My primary focus was on being an exceptional employee in a position that I could manage in conjunction with my primary role as a wife, a mother and a daughter. As I gained more satisfaction, confidence and momentum in the various roles and positions that I was privileged to serve, I yearned for more opportunity and realized that happiness could be achieved through professional and personal success."



See TOP WOMEN Page 15

TOP WOMEN from page 14

Holly Emerson

Ingersoll Rand

"There is something to be said for the woman who can overlook the dishes, the papers that need to be signed, and the dogs that need grooming (I'm referring to pedicures here...) and can kick back and simply connect with her partner and children. There is no winner in the 'busy' race."



Shelley Johnson

LePage Johnson Realty

"While success in real estate is enjoyed by both genders, I do believe the 'feminine factor' has been a tremendous asset in my own career development. Building an effective, motivated team and developing my place in the community has been central to my success."



Barbi Jones

United Way

"During our campaign season, failure to reach a goal is not an option, because that could result in less funding for a critical program that an abused mother, a senior facing foreclosure, a special needs child are dependent on. And while many see tears as a sign of weakness and a despised stereotypical female trait, I still haven't figured out how not to cry along with them as they tell me their stories. I hope I never do."



Mickie Jones

Ashley Carol/Catawba House

"Over the years, I have been honored to support and mentor dozens of talented women entrepreneurs to 'spread their wings' and go on to develop their own business."



Jacquelin Patterson

Sheercom, LLC

"While I do encourage workforce development, education and training I wholeheartedly support creativity, innovative thinking and above all serving your community and demonstrating love as often as possible."



Kathleen Reeder

The Bead Lady

"When the younger generation sees strong and successful women entrepreneurs it reminds them that with enough hard work, anything is possible."



Mel Miller

Business Sorority & Financial Advisor

"My greatest skill is listening and making people feel comfortable...people just seem to open up to me. I love helping women and have been told it shows in each and everything I do."



Julie Mills

Progressive Pilates

"Each client challenges me to be better at my job and to be a more compassionate and understanding human being."



Donna Moffett

Donna Moffett Accountants & Consultants

For me, being a Woman in Business today means bringing a sense of compassion and empathy to clients. It means building long term relationships while providing client service. And it means transferring my knowledge to others who are looking for success in the workplace."



Jennifer Parsley

Concord City Council

"Intuition is defined as a thing that one knows or considers likely from instinctive feeling rather than conscious reasoning. It's that 'hunch.' As a woman, I use that 'feeling' and couple it with my factual reasoning to make decisions, big and small."



Georgia Krueger

Ada Jenkins Center

"I have been in situations where working with a group of women has been both difficult and wonderful. My current position is one in which I have experienced both and as a manager had to both set the culture and stop the negativity. I believe it was important that I am a woman because I was able to approach the situation from a different perspective than a man."



Phyllis A. Wingate

Carolinas Healthcare

"Successful leaders are people who inspire others to follow them. In healthcare, that inspiration is connected to our purpose, as an organization and role in our community/society."



See TOP WOMEN Page 16

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Meet the candidates for NC House District 98 at a BBQ and Forum Friday, Oct. 17 in the Community Room at Town Hall. There will be a Presentation of Colors, a few songs to get our patriotic juices flowing, and a meaningful discussion among the candidates for NC House District 98.

11:30AM - 1:30PM

The candidates for NC House District 98:



Republican
John Bradford



Democrat
Natasha Marcus

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TODAY

TOP WOMEN from page 15

Jenn Selby
Rowan Cabarrus Community College

"Long before I was old enough for a career, my mother instilled values in me that would enable me to succeed as a professional woman."



Dr. Diane Snyder
Carolinas Healthcare

"I did not have a female mentor that I could go to for advice and guidance nor was I aware of how having a mentor could help me achieve my professional goals and aspirations. As I got older and gained more experience, however, I made a decision to 'pay it forward' and be there for other women."



Pat Verner
Cabarrus Arts Council

"I rarely do only one thing at a time. A former co-worker claims I'm the only person she ever saw continue typing throughout a conversation!"



Willie Ruth Brooks
Cabarrus Arts Council Board

"I have had several careers including a minister, school teacher, a Major in the United States Marine Corps and CEO of MCCSU. I feel that being a woman in these roles has been important because it has enabled me to support individuals with understanding and compassion and yet be firm."



Kristin Parsons Couch
Aquesta Bank

"My daughter is younger and has not always had the best female influences in her life and I hope I can show her that you can be successful if you put your mind to something"



Judge Donna Johnson
Cabarrus County

"When I came to Cabarrus County in 1994, there were seven female attorneys. As more and more female attorneys began practicing here, I have tried to be a positive mentor and role model and provide encouragement to women as they struggle to make decisions between their families and career."



Laurie Walker
Central Piedmont Community College

"I have spent the majority of my career as a Director in the traditionally male dominated automotive industry with Central Piedmont Community College."



Gail Williams
Business Today

"I was the first woman (in a major market) to hold a sales position. I knew that I would be paving the way for other women to follow, so I jumped in with both feet - knowing that I had to be professional, successful and set a precedent that 'women can do this'!"



Dr. Amanda Barker Assell
Advanced Family Eye Care

"Am I good enough at my work? Do I spend enough time with my children? Do I slow down enough to enjoy the small things? What is a good wife? Who do I want to be when I grow up? I would do it all the same again. What I considered 'success' at twenty- one years of age is much different than at thirty seven."



Nancy DiGiorgio
Campania Cafe

"My life motto is, 'you never know what you are capable of achieving until you try'. Being a woman should never hold a person back from reaching for their dreams."



Stephanie Gossett
Allen Tate

"I get tremendous satisfaction from my job as a coach, mentor and leader of the top-selling real estate agents in the Lake Norman region. My position exposes me to new challenges every day, and through those opportunities come personal growth"



Mary Kathryn Ewart
AFLAC

"Compassion and creativity have made me stand out not only with my existing clients, but also make a difference in building relationships with new clients."



Lisa Perry
Perry Productions

"Women are strong encouragers and in my line of work, it is not hard to get excited for my clients about their businesses"



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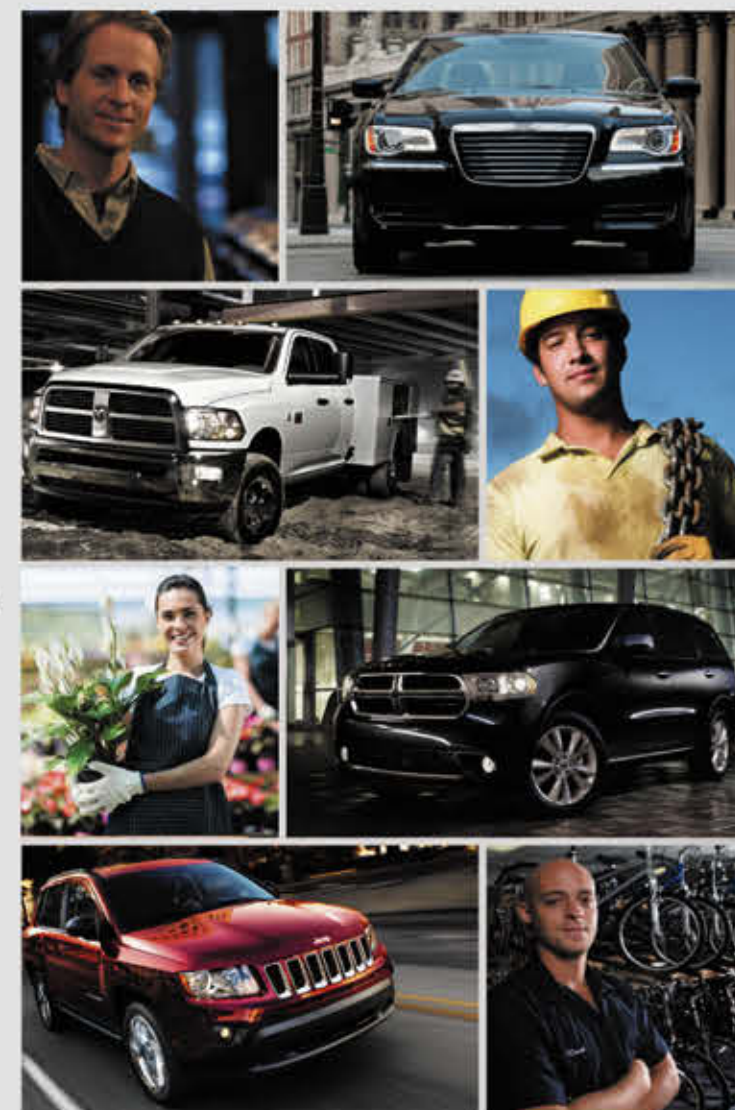
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*Offers subject to change without notice. See a sales associate for complete Lake Norman Commercial Advantage program details and requirements.

blueharbor bank partners with wealth advisory firm

Sept. 29 Mooresville-based blueharbor bank is partnering with Capital Wealth Advisors to form blueharbor wealth advisors (bhwa). The new division will provide wealth management, estate planning and family office services through CWA's local offices in Charlotte and Mooresville. "We are very excited to bring these additional services to our client base," said Jim Marshall, CEO of blueharbor bank. In April of this year, bhwa brought in new partner Philip Brody to head the wealth management division of the Charlotte office, located in SouthPark's Rotunda building.



Denny Hamlin's new house is 31,000 square feet

Sept. 24 Racecar driver Denny Hamlin is building a house with a total of 31,377 square feet on Molly Pop Lane. If completed as expected, this will be far and away the largest home in Cornelius, which is already known for its palatial pads.



HAMLIN

According to the permit, the lakefront house will have 19,401 square feet of heated living area and 11,976 square feet of unheated space.

McCrory endorses Bradford; Hunt endorses Marcus

Sept. 23 Cornelius Commissioner John R. Bradford has been endorsed by Gov. Pat McCrory, who said the local entrepreneur "started and grew his business from the ground up." Bradford is the owner of Park Avenue Properties on West Catawba in Cornelius. Bradford's opponent, Na-



MCCRORY

NEWS.e

tasha Marcus, was recently endorsed by former Gov. Jim Hunt. Before serving as governor, McCrory was mayor of Charlotte for seven terms.



UNCC prof says DDI traffic flows decrease 7.6 percent during afternoon commute

While some Cornelius business owners are looking for heads to roll at Town Hall because of the troubled Diverging Diamond Interchange construction, town officials are privately saying the NC Department of Transportation and Blythe Construction have them over an orange and white traffic barrel.

"We have to live and die by the contract that DOT negotiated with the contractor...we are at the contractor's mercy, or get DOT to renegotiate it which will cost lots of money they say they don't have. Remember, how mad do we want to make DOT? This will not be the last project we have to work with them on in Cornelius. We need lots of help from them everywhere," one town official said.

Planning for this project goes as far back as far as Sen. Jeff Tarte's time as mayor of Cornelius. The \$6 million rebuild of the interchange was expected to cause little disruption in Cornelius traffic. Indeed, business owners were assured that the DDI construction would be done at night, allowing traffic to flow unimpeded across I-77 and to and from local businesses.

Of course, that hasn't been the case. "I think it should have been negotiated as part of the contract with the contractor to keep two lanes open each way," the town official said. But

once the contract between the DOT and Blythe was signed it was too late to somehow help Cornelius business and industry.

"We are clearly at the mercy of NC-DOT and Blythe but we must exhaust all of our resources to control our own destiny by taking matters into our own hands. Businesses continue to suffer and our residents/guests are wasting valuable time sitting in traffic," said Town Commissioner John Bradford.

Apparently town staff did not review the DDI contract prior to it being signed.

In a Facebook post, former Mayor Tarte said neither current Mayor Travis nor the current town board should be blamed for the DDI mess.

Tarte posted this: "I am the person responsible for calling attention to find a new design to move traffic at this intersection. In January of 2008 as the mayor of Cornelius I was filmed by WBTV standing at this intersection with traffic backed up in all directions as this interchanged could not and was not going handle traffic demands going forward. This current mess is in no way mayor Travis or this Town Board's fault."

On Facebook, Tarte said DDIs have a "proven ability to move 60 percent more capacity while costing 20 percent of traditional design."

Dr. Martin Kane, an engineering professor at UNC-Charlotte, studies highway interchanges and Diverging Diamonds.

The Concord resident says safety improvement statistics at the Missouri Diverging Diamond—the first in the U.S.—are impressive. "Total crashes down 46 percent; minor-injury crashes down 72 percent; property-damage-only crashes down 37 percent; major-

injury crashes were unchanged, but there were two in the before-period and two in the after-period. Numbers this small are typically difficult to put a lot of weight in because the numbers are so small," Kane said.

He calculated efficiency by using simulation models.

Kane said delays were reduced in the morning drive times by only 10 percent.

Afternoon delays increased by 7.6 percent.

Kane also said he did not know how the traffic patterns at Exit 28 compare with the Missouri location, although that, too, is a surface highway crossing an interstate.

Kane said this about the DDI: "I would say with confidence that the design is safer, based on crash statistics."

Tarte said he got the 60 percent improvement figure "from information presented when evaluating the DDI. TIAs (Traffic Impact Assessments) are performed by engineering firms and DOTs that measure these functions."

Mayor Travis, who is stuck in the middle of an inherited mess, took the high road and said this: "If all things are equal as far as efficiency...improved safety and connectivity wins the day."

— By Dave Yochum



TARTE

Free H.O.H.T. networking event for job seekers and employers

Sept. 9 Lake Norman non-profit job search training and networking organization H.O.H.T. (Helping Others Help Themselves) will host a free networking event Oct. 7 for area job seekers and employers. The event will be held at

9820 Northcross Center Court in Huntersville from 11 am until 2 pm. It will include free lunch, an interview table and opportunities to network. Info: www.lknjobsearch.com.



KANE

ECO-DEVO from page 1

your own advocates."

Successful local business do more than just provide proof to outsiders that the area is business-friendly. They also grow. Whether a job is created from a new company, or an existing business, the effect on the economy is about the same. That's why incentives that are offered to create jobs treat expansions the same as new companies moving in. While approvals are needed, the general rule is an 85-percent tax break for three years is given with a minimum investment of \$1.5 million.

"We're in the process of developing our three-year strategic plan," said Cabarrus Economic Development Senior Vice President Margie Bukowski. "Existing industry will

KANNAPOLIS from page 1

rebranding strategy.

Indeed, Cannon Mills and the textile industry dominated Kannapolis for decades. Cannon employed an estimated 30,000 people before the global economy led to a steady decline in textile jobs. Cannon Mills was sold to David Murdock, who unloaded it, Pillowtex took over, and then Murdock bought it back again at a bankruptcy auction. The owner of Dole Foods, himself a health-conscious billionaire, revolutionized Kannapolis with the North Carolina Research Campus. The NCRC is an internationally recognized hotbed for advancements in nutrition, disease, prevention and agriculture.

Then, to the MURDOCK study, a health project based at the NCRC, is looking at why some people live super-annuated lives, among other things.

The NCRC employs 5,000 people, who, quite naturally, take a healthy approach to life.

"We have seen a very dramatic increase in walkers, runners and cyclists here in the exercise-friendly downtown area," says Lauren Kimes, the director of food and beverages at Restaurant Forty Six, so-named for the number of chromosomes in a cell. "People in this community are becoming more passionate about their personal fitness. I see [the restaurant] continuing to evolve and offer an even greater menu of healthy options to our community as our community develops a better understanding of health and wellness."



Poly-Tech Industrial Inc building in Huntersville, NC

become a bigger part of it. Expansions among local companies can be equal to or exceed recruitment. Four different companies have come to us in the last few months looking to expand, and hoping for incentives."

In Huntersville, Forbo Siegling and Poly-Tech Industrial Inc. each recently completed major expansion projects.

The new logo emphasizes the city's name with a distinctive cupola that will be placed on the new city hall and police station.

Executing the new branding message is essential to its overall success, says Sunil Erevelles, the marketing department chairman at UNC-Charlotte.

Branding, he explains, helps capture people's minds. In order to do so, the city of Kannapolis has to deliver a unique message that appeals to new businesses, Erevelles says. By attracting businesses, the community will see an influx in jobs and, therefore, residents.

"You want to be attractive to businesses and rebranding gives you a competitive edge," Erevelles says. "Currently, North Carolina is No. 1 in domestic in-migration. This is partially due to attributes similar to those the Kannapolis community details in their marketing strategy. I think, overall, the town produced a solid plan with strong associative links. Now, they need to execute."

Erevelles recommends that cities, towns and counties reevaluate their marketing strategies every few years. In 2002, Kannapolis was still a mill town.

Kimes says Kannapolis' rebranding strategy has staying power.

"I believe the city's branding will grow stronger as time passes. Who doesn't want to live and work in a community that says 'we listened to you and we're committed to work towards making this a great place for you to live a longer, healthier and more productive life?'"

"We're proactive and reactive," said McDaniels. "We reach out to businesses. It is an opportunity to provide information on the business climate, find out what legislation might be of concern to them, and an opportunity to get feedback on companies that they do business with which can lead to referrals. Close to 95 percent of companies we meet with are growing or very comfortable. The area is just so vibrant. It's such a high quality of life."

Those who move here want to stay."

When Taylor talked about Charleston, he proudly discussed the way his organization utilized their \$3 million operating budget.

Bukowski is hearing a very positive message from local businesses with the one caveat being that they need shovel ready sites and spec buildings to succeed. She's confident that this area is well-positioned.

"It's all about we're growing, we need assistance, we'd love to stay," said Bukowski. "There is no negative 'you need to do this for us or we're gone' type stuff."

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ON THE RECORD

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REAL ESTATE
TRANSACTIONS

These are recent property transactions over \$200,000 as recorded by the county Register of Deeds in Cabarrus, Iredell and Mecklenburg.

Cabarrus County

q 08/21/14 \$250,000 Meeting Street Towns, LLC to Margaret Bolitho, 2235 Eversham Dr., Concord

08/21/14 \$260,000 William & Theresa Alexander to Randy Caldwell, 251 Morrison Rd., Midland

08/21/14 \$305,500 NVR, Inc. to Kader Ali Hasan, 9995 Violet Cannon Dr., Concord

08/21/14 \$258,000 Lennar Carolinas, LLC to Shawn & Lauren Kowsky, 10666 Sapphire Tr., Davidson 28036

08/21/14 \$260,000 Lennar Carolinas, LLC to Jimmy & Sarah Edwards, 4887 Laughing Ln., Harrisburg

08/21/14 \$273,000 D.R. Horton, Inc. to Bryan & Jesanne Reynolds, 10942 River Oaks Dr., Concord

08/21/14 \$232,000 Adam & Meredith Bauguess to American Residential Leasing Co., 1337 Middlecrest Dr., Concord

08/21/14 \$392,000 Apogee Investments, Inc. to Li Chen & Fei Lin, 7031 Borine Ln., Harrisburg

08/21/14 \$228,000 Larry Wiley to American Residential Leasing Co., 5927 Hickory Hollow Ct., Harrisburg

08/21/14 \$375,000 Sastry & Sailaja Chimalkonda to Farhad & Eva Banaey, 2381 Maple Grove Ln., Concord

08/21/14 \$250,000 Appalaswamy & Pramoda Sandrana to Evan Keith & Traci Forrest, 2103 Elendil Ln., Charlotte 28269

08/22/14 \$242,000 D.R. Horton, Inc. to Benjamin & Josephine Marotta, 3423 Streamside Dr., Davidson 28036

08/22/14 \$225,000 Peter & Karla Alvarez to Robert & Sabrina Keidel, 5949 Rathlin Ct., Concord

08/22/14 \$470,000 Christian & Michelle Smith to Jason & Michaela Grafton, 4055 Dakeita Cr., Concord

08/22/14 \$225,000 Hugh & Emily Smith to Charles & Michele Coffee, 4109 Oak Hollow Ln., Harrisburg

08/22/14 \$220,000 Jonathan & Jennifer Thompson to Christopher & Courtney Wright, 1463 Remington Ln., Concord

08/22/14 \$350,000 Lennar Carolinas, LLC

to Michael & Amber Hofstetter, 2096 Topaz Plaza, Davidson 28036

08/22/14 \$255,000 Lennar Carolinas, LLC to Vamsi Paduchuri & Akshatha Aralihalli, 9314 Swimming Dr., Davidson 28036

08/22/14 \$505,000 John & Maria Jernigan to Kenneth & Tashia Pyle, 4540 Granite Hill Dr., Davidson 28036

08/22/14 \$294,000 Richard & Lynn Webster to Jeremy & Jessica Miller, 2643 New Haven St., Concord

08/25/14 \$220,000 D.R. Horton, Inc. to Cynthia Griffin, 3427 Streamside Dr., Davidson 28036

08/25/14 \$218,000 D.R. Horton, Inc. to John & Jonni Sergi, 3422 Streamside Dr., Davidson 28036

08/25/14 \$235,000 D.R. Horton, Inc. to Mark & Cari Aldous, 3151 Kelsey Plaza, Kannapolis

08/25/14 \$236,000 Meeting Street Towns, LLC to William Boehringer & Amy Wada, 2223 Eversham Dr., Concord

08/25/14 \$323,000 Parker & Orleans Homebuilders, Inc. to Lucas & Stacy Joyner, 2504 Mill Wright Rd., Concord

08/25/14 \$236,500 Meeting Street Towns, LLC to Samantha Hillegass, 2243 Eversham Dr., Concord

08/25/14 \$268,000 Live Well Homes, LLC to Jose & Eileen Flores, 11354 Cedarvale Farm Pkwy., Midland

08/25/14 \$285,000 Live Well Homes, LLC to Robert & Altny Cotell, 11474 Cedarvale Farm Pkwy., Midland

08/25/14 \$498,500 NVR, Inc. to Jignesh & Trupti Choksi, 8485 Whitworth Ave., Harrisburg

08/25/14 \$239,000 Kelly & Carrie Ryan to Joseph & Debra Gaita, 1246 Bridgeford Dr., Huntersville 28078

08/25/14 \$322,500 James & Lisa Castellanea to Rodney & Laura Wallace, 4212 Barons Ct., Harrisburg

08/25/14 \$367,500 NVR, Inc. to Douglas & Yixue Meehan, 9925 Violet Cannon Dr., Concord

08/25/14 \$417,500 The Ryland Group, Inc. to Steven & Martha McClintock, 2666 Stone-wood View, Kannapolis

08/25/14 \$420,000 Robert & Winston Davis to Thomas & Katherine Cleary, 4619 Snow Dr., Harrisburg

08/26/14 \$277,500 Bonterra Builders, LLC to Mark & Cheryl Walker, 11494 Cedarvale Farms Pkwy., Midland

08/26/14 \$220,000 Mary Buchanan to Ryan Dunn & Julia Tew, 3145 Old Airport Rd., Concord

08/26/14 \$387,000 Orleans-Conservatory Group to Paul & Sharon Cook, 3845 French Fields Ln., Harrisburg

08/26/14 \$276,500 The Ryland Group, Inc. to Paola Escalona & Niccola Roditti, 5370 Hackberry Ln., Concord

08/26/14 \$241,000 The Ryland Group, Inc. to John Burtz & Renata Radiunaite, 5392 Hackberry Ln., Concord

08/26/14 \$333,000 Lennar Carolinas, LLC to Joseph & Liesl Chiara and Sarah Mundorf, 10044 Alabaster Dr., Davidson 28036

Business Today

08/26/14 \$299,000 Lennar Carolinas, LLC to Arthur & Debbie Pinckney, 8963 Happiness Rd., Harrisburg

08/26/14 \$365,000 Lennar Carolinas, LLC to Bradford & Hailey Powell, 10035 Alabaster Dr., Davidson 28036

08/26/14 \$230,000 Jason Kicinski to Daniel & McKenzie Summers, 7330 Waterwheel St., Concord

08/27/14 \$220,500 D.R. Horton, Inc. to Thomas & Maureen Creighton, 3430 Streamside Dr., Davidson 28036

08/27/14 \$301,000 Mark Hammond & Janice Shieh to John & Tonya Colville, 652 Lorain Ave., Concord

08/27/14 \$368,000 Roger & Janice Hinson to Eric & Earless Elliott, 4371 Queensbury Dr., Harrisburg

08/27/14 \$235,000 M/I Homes of Charlotte, LLC to Terrell & Sherron Davis, 3542 Larkhaven Ave., Concord

08/28/14 \$1,000,000 Clayton Monroe, LLC to SL Aviation Blvd, LLC, 12.48 ac. at the intersection of Derita Rd., & Aviation Blvd., Concord

08/28/14 \$308,000 Matthew & Elisabeth Fort to Raghuram Vemuri & Ramasmita Vemulapalli, 635 Lorain Ave., Concord

08/28/14 \$259,500 Orleans-Conservatory Group to David & Robin Reid, 11505 Glowing Star Dr., Charlotte 28015

08/28/14 \$532,500 NVR, Inc. to Robert & Nicole Milliron, 3837 French Fields Ln., Harrisburg

08/28/14 \$251,000 Lennar Carolinas, LLC to Luis & Kelly Rosales, 10646 Sapphire Tr., Davidson 28036

08/28/14 \$215,000 Patrick & Heather Ellis to Sonja Williams, 1536 NW Bay Meadows Ave., Concord

08/28/14 \$313,000 Harold & Janice Edwards to Weston & Lindsey Taber, 3124 Sea Island Ln., Harrisburg

08/28/14 \$591,000 Donald Sherman & John Setchfield to Cypress Hill Farm, Inc. 1421 LaForest Ln., Concord

08/28/14 \$209,500 Kevin & Stephanie McCann to BMS Investment Properties, LLC, 11104 McCamie Hill Pl., Concord

08/28/14 \$319,000 NVR, Inc. to Sivakumar Rathinasamy & Vighneshwari Kannan, 9965 Violet Cannon Dr., Concord

08/28/14 \$210,000 Robert & Deborah Ontko to American Residential Leasing Co., LLC, 6127 Roseway Ct., Harrisburg

08/28/14 \$255,000 Marvin & Eileen Hinson to Darrel & Vicki Huskey, Lot 162 of Laurel Park Subdivision, Concord

08/28/14 \$235,000 Brenda Porter to Larry & Sandra Wallace, 610 Peacehaven Rd., Kannapolis

08/29/14 \$272,500 John & Robin Vieke to Mikal & Margaret Sklaroff, 2015 Hambridge Ave., Kannapolis

08/29/14 \$475,000 Thomas & Carol Sikes to Matthew & Sarah Fox, 116 Overbrook Dr., Concord

08/29/14 \$230,000 Diana Reed to Michael &

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TRANSACTIONS

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Mitzi Quinn, 2550 Walker Rd., Mt. Pleasant 08/29/14 \$217,500 James & Kristin Gates to Sean & Christy Wright, 639 Nikolas Pl., Concord

08/29/14 \$291,000 Lennar Carolinas, LLC to Niaz Mahmoud Rezek, 8934 Happiness Rd., Harrisburg

08/29/14 \$232,500 Meeting Street Towns, LLC to Stephen Osaguona, 2227 Eversham Dr., Concord

08/29/14 \$312,500 Parker & Orleans Homebuilders, Inc. to Shanmugam Kumar & Arthy Ramamurthy, 2508 Mill Wright Rd., Concord

08/29/14 \$273,000 Ronald & Judy Craft to Bryan & Kerry Barshear, 6502 Derby Ln., Concord

08/29/14 \$215,000 John Lyman to Jereme Willis, 2205 Evelyn Dr., Concord

08/29/14 \$285,000 Jason & Melissa Hartsell to Robert & Kelly Burroughs, 12495 Hartwood Dr., Midland

08/29/14 \$308,000 Eric & Heather Peterson to Jason Dodd, 604 Coral Bells Ct., Concord

08/29/14 \$234,500 JP Morgan Mortgage Acquisition Corp. to Tyler & Jessica Medlin, 957 Valencia Ave., Concord

08/29/14 \$250,000 Lennar Carolinas, LLC to Reynaldo & Vania Nadolny, 8912 Happiness Rd., Harrisburg

08/29/14 \$303,500 Robert & Joyce Horwath to Naser Yasin & Najla Jaber, 10223 NW Montrose Dr., Charlotte 28269

08/29/14 \$234,500 M/I Homes of Charlotte, LLC to Timothy Wiley, 3538 Larkhaven Ave., Concord

08/29/14 \$293,000 NVR, Inc. to Marvin & Eileen Hinson, 2263 Drake Mill Ln., Concord q

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Mecklenburg

8/22/14 \$281,000 South Creek Homes to David & Becky Vigliotti, 18122 Ebenezer Dr., Cornelius

8/22/14 \$184,000 Jennifer Hollifield, Leigh & Frederick Rubino to Equity Trust Co., 1091 Writers Way, Cornelius

8/22/14 \$187,000 NVR to Stephen Parry, 22330 Market St., Cornelius

8/22/14 \$375,000 Christopher Barncastle to Jonathan & Catherine Hogan, 534 Ashby Dr., Davidson

8/22/14 \$350,000 Douglas & Maryann Krzynski to William & Kimberly Plyler 15932 Hollingbourne Rd., Huntersville

8/22/14 \$245,000 Leslie & Janet Schindelka to Richard & Carter McGarry, 19053 Natalie Nichelle Ln., Cornelius

8/25/14 \$392,500 Regina & David Cooper to Rolf & Tanja Wollersheim, 7823 Garnkirk Dr., Huntersville

8/25/14 \$202,000 DR Horton to John & Lori Rondo, 4909 William Caldwell Ave., Charlotte 28213

ON THE RECORD

8/25/14 \$309,000 Heidi Green to Thomas & Joann Boardman, 16244 Hollingbourne Rd., Huntersville

8/25/14 \$130,000 Kevin & Lorraine Ryan to Dominick & Linda Mazzeo, 18653 Oakhurst Blvd., Cornelius

8/25/14 \$479,000 Shawn Morrow to Harold & Sheila Maddox, 9434 Wallace Pond Dr., Huntersville

8/25/14 \$653,500 Karla Bleuler to Kenneth & Anne Burr, Lot 59 The Peninsula, Cornelius

8/25/14 \$242,500 The Ryland Group to Joseph Rusnak, 3534 Conner Glenn Dr., Huntersville

8/25/14 \$285,000 Matthew & Kristen Messmer to Bevan & Linda Smith, 15813 Trenton Place Rd., Huntersville

8/26/14 \$232,000 Robert & Renee Wheeler to Arthur Parker Jr., 5225 McChesney Dr., Charlotte 28269

8/26/14 \$203,000 Arthur Parker Jr. to Luz & Tony Zegarski, 8105 Laurel Run Dr., Charlotte 29269

8/26/14 \$2,050,000 David & Kristini Crupi to Daniels Co., 16900 Shipswatch Pl., Cornelius

8/27/14 \$140,000 Daniel & Brandi McCormick to Delta Transitions, 11407 Talleys Way, Cornelius

8/27/14 \$304,000 John & Cara Stanford to Travis Wadsworth & Erica Chapin, 16028 Grafham Cir., Huntersville

8/27/14 \$136,000 Kathryn Marazzi to Kori Miller, 9556 Cadman Ct., Cornelius

8/27/14 \$295,000 Daniel & Charlotte Simone to David & Natasha Heffernan, 15209 Clover Berry Dr., Huntersville

8/27/14 \$740,000 Brian & Janelle Havner to Keith & Pamela Cummingham, 17304 Royal Court Dr., Davidson

8/28/14 \$333,000 John & Claudia Hiller to Michael & Therese Dutiel, 15822 Glen Miro Dr., Huntersville

8/28/14 \$149,000 Karen Futrell to Saulo Tejada-Marin & Mariela Torres-Cotes, 19526 Deer Valley Dr., Cornelius

8/28/14 \$700,000 Arthur Jr. & Gina Bot-tone to Megan Benz, 18844 Flat Shoals Rd., Cornelius

8/28/14 \$500,000 John Donohoe to Donald Jr. & Lisa Kay, 17105 Piedmont St., Davidson

8/28/14 \$175,000 Rebecca Durham to Luke & Amber Hamilton, 10032 Caldwell Depot Rd., Cornelius

8/29/14 \$300,000 Richard & Sharon Simpson to Lisa DuBois, 10530 Quarrier Dr., Cornelius

8/29/14 \$215,000 Daniel & Tuesday Ann Berning to John Hathaway & Anna Wulsin, 10417 Watoga Way, Cornelius

8/29/14 \$226,000 Katherine & Christopher Warren to American Escrow & Closing Co., 8205 Parkton Gate Dr., Huntersville

8/29/14 \$226,000 American Escrow & Closing Co. to Elizabeth Wolven, 8205 Parkton Gate Dr., Huntersville

8/29/14 \$252,000 James & Genevieve Malloy to Marcela Morgan, 13211 Meadowmere Rd., Huntersville

8/29/14 \$384,000 Cunnane Group to James Broughman & Kimberly Miller, 1320 Lovers Lawn Trace, Cornelius

8/29/14 \$323,500 Cunnane Group to Camina Grospe, 1152 Inn Keepers Way, Cornelius

8/29/14 \$369,000 Cunnane Group to James Cleveland Jr., 1312 Lovers Lawn Trace, Cornelius

08/29/14 \$314,000 Lennar Carolinas, LLC to Ivor & Eloise Simpson, 10022 Alabaster Dr., Davidson

8/29/14 \$185,000 Cheryl Wilson to Brenda Short, 10526 Glenmeade Rd., Cornelius

8/29/14 \$307,500 Phillip Talec & Heather Edinger to Susan Cody & Louis Floyd, 18015 Northport Dr., Cornelius

8/29/14 \$253,500 MS Antiquity to Susan Addison, 19780 Playwrights Way, Cornelius

8/29/14 \$320,000 Dale & Victoria Haws to Robert & Amanda Heim, 5222 McChesney Dr., Charlotte 28269

8/29/14 \$243,000 MS Antiquity to Norman & Jodi Pierson, 19770 Playwrights Way, Cornelius

8/29/14 \$181,000 Jeffrey Myers to James & Farah Lund, 18103 Bluff Inlet Rd., Cornelius

9/2/14 \$420,000 Gregory Moss Sr. to Matthew & Kirsten Messmer, 7526 Aldbury Ln., Huntersville

9/2/14 \$585,000 Mark & Mary Elizabeth Bardo to James & Pamela Rogers, 18320 Peninsula Club Dr., Cornelius

9/2/14 \$165,000 Dian Aliff to Keith Lang, 7538 Mariner Cove Dr., Cornelius

9/3/14 \$290,000 Michael & Beverly Robert to American Homes 4 Rent Properties, 11925 Ulsten Ln., Huntersville

9/3/14 \$315,000 Jonathan Lotti to Gray Residential Trust, 17608 Invermere Ave., Huntersville

9/3/14 \$201,500 Richard & Tracey Castiano to American Residential Leasing Co., 7026 Church Wood Ln., Huntersville

9/3/14 \$425,000 Michael & Amanda Burkett to Carlyet & Mildred Marshburn, 9230 Cross Oak Pl., Huntersville

9/4/14 \$475,000 Jason & Jane Huff to Brandon & Margaret Ward, 143 Spencer St., Davidson

9/4/14 \$600,000 Jeffrey & Kimberly Davis to Ryan & Julie Fagan, 17131 Green Dolphin Ln., Cornelius

9/5/14 \$1,345,000 Hans & Alike Birkholz to James Parencia & Carol Pontis, 18915 Cove-side Ln., Cornelius

9/5/14 \$639,000 Clarkson & Judith McLean to Edward & Eleanor Marxen, 18830 Peninsula Cove Ln., Cornelius

9/5/14 \$243,000 Bruce & Tina Robinson to Matthew & Kelly Godfrey, 15627 Chipping Dr., Huntersville

9/5/14 \$297,000 NVR to Michael & Nicole Good, 17228 Summers Walk Blvd., Davidson

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Business Today

TRANSACTIONS

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Mooresville

8/11/14 \$281,500 Michael & Nicole Famularo to Jamar & Aleia Lewis, 178 Silverspring Pl. 28117

8/11/14 \$595,000 Douglas & Christine Phillips to Oliver & Colleen Hiner, 359 Bayberry Creek Cir. 28117

8/11/14 \$495,000 Elizabeth & Scott Miller to Travis & Laurie Rogers, 145 Huntington Ridge Pl. 28115

8/12/14 \$1,200,000 Mark & Lisette Missler to Gregory & Nanette Zipadelli, 172 Lugnut Ln. 28117

8/12/14 \$399,000 D.V. Wise to Mark & Lisette Missler, 135 Palmetto Dr. 28117

8/12/14 \$410,000 Lakeshore Holdings to Brandon & Melissa Isom, 188 Wilson Lake Rd. 28117

8/12/14 232,000 Lennar Carolinas to Scott Johnson & Brenna Bergin, 115 Holly Oak Way 28115

8/12/14 \$338,500 Mark & Victoria Benitez to Jamil & Nakisha Young, 120 Pondridge Ln. 28117

8/12/14 \$377,000 John Darden & Deborah Robinson to Mark & Victoria Benitez, 118 Surfside Dr. 28117

8/13/14 \$240,000 David & Mary Scoville to Nathan & Alexander Vickery, 165 Greycliff Dr.

ON THE RECORD

28117

8/13/14 \$220,000 NVR to Lashonda Bass, 259 Madelia Pl. 28115

8/14/14 \$250,000 Marvin & Barbara Woodall to David Perungini & Martha Hodges, 266 Bridges Farm Rd. 28115

8/14/14 \$692,000 Walter & Judith Stachnik to Mark & Nancy Howard, 109 Marstons Mill Dr. 28117

8/14/14 \$211,500 Bernard & Susan Robb to Theodore Roth-Tubman, 134 Edgington St. 28115

8/14/14 \$630,000 Michael & Cheryl Strohl to Brandon & Darcy Ridge, 172 Beaten Path Rd. 28117

8/14/14 \$234,900 Daniel Theriault to Gregory & Rae Heckle, 160 Saye Pl. 28115

8/14/14 \$218,000 Robert & Kimberly Hopping to Wade & Amanda Burnett, 124 Loudon Dr. 28115

8/15/14 \$457,000 John & Bernadine Madey to Ellen & Roger Anderson, 120 Shavender Dr. 28117

8/15/14 \$286,500 Eastwood Construction to Humberto Salazar-Calderon & Karen Castillo-Rodriguez, 326 Almora Loop 28115

8/15/14 \$250,000 Lennar Carolinas to Bhargava & Avanthi Chintalapati, 107 Holly Oak Way 28115

8/15/14 \$242,000 John & Arielle Larmondra to Stuart & Alyssa Britson, 114 Glenn Allen Rd. 28115

8/15/14 \$770,000 Edward & Eleanor Marxen to Bruce & Dian Lancaster, 137 Mayfair Rd.

28117

8/18/14 \$304,500 Epcon Mooresville to Sherilyn Riggs Coogle, 104 Cambria Pl. 28117

8/18/14 \$525,000 George & Adrienne McKee to Michael Barker, 145 Falmouth Rd. 28117

More Mooresville Transactions
online at www.BusinessTodayNC.com

FORECLOSURES

Foreclosure actions have been started on the following properties. Items show the date, owners, property address, lien holder, lien amount. After required notices are published, the property is sent to auction. The property then can be sold, not sold (examples: bankruptcy files or action dismissed without prejudice) or the sale postponed.

Cabarrus County

08/15/14 Randall Lyle, 3895 Longwood Dr., Concord, FCI Lenders, Inc., \$45,000

08/18/14 Cassandra Wilkerson-Williams, 278 Crowell Dr., Concord, Wilmington Savings Fund Society, \$69,900

08/19/14 Randolph & Melessia Baker, 6191 Mountain Vine Ave., Kannapolis, Federal National Mortgage Assn., \$125,000

08/20/14 Michael & Stephanie Webster, 900 Irish Potato Rd., Concord, Kendred Cox, \$208,500

08/21/14 Michael, Fonda & Renee Clifton, 5662 Hammermill Dr., Harrisburg, U.S. Bank Trust, \$234,250

08/21/14 Derrick & Henrietta Jackson, 5894 Heartwood Ct., Harrisburg, U.S. Bank Trust, \$160,000

08/21/14 Daniel Glass, 535 Viking Pl., Concord, JP Morgan Chase Bank, \$130,750

08/22/14 James & Cherrie Lowery, 1993 Quill Ct., Kannapolis, JP Morgan Chase Bank, \$168,845

08/22/14 Ronald & Holly White, 967 Scotland Dr., Concord, JP Morgan Chase Bank, \$163,200

08/22/14 John & Katherine Penninger, 510 Goldmoor Dr., Concord, Fifth Third Bank, \$69,013

08/25/14 Olear's Construction, Inc. and Marc & Angie Olear, 1000 Red St., Kannapolis, Bank of North Carolina, \$84,000

08/25/14 Antoine & Cassandra Holmes, 1603 Summit Ridge Ln., Kannapolis, Bank of America, \$151,869

08/25/14 Jody Jones, 2215 Medlin Ct., Kannapolis, Wells Fargo Bank, \$74,800

08/25/14 Donald Jordan, 41 Dulin Dr., Concord, Lakeview Loan Servicing, LLC, \$76,176

08/25/14 Billy & Amanda Holder, 1469 Sharon Hills Ct., Kannapolis, CitiMortgage, Inc., \$110,171

08/26/14 William Venturini & Jennifer Hix,

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507 Cadillac St., Kannapolis, Wells Fargo Bank, \$36,750

08/26/14 Jessica Myers & Estate of Titus Kiker, 3620 Hwy. 200, Concord, Central Mortgage Co., \$71,000

08/26/14 Cynthia Sutton, 12647 Hill Pine Rd., Midland, Bank of America, \$168,000

08/26/14 Raymond Whelan & Denise Lawrence, 7303 Sagebrush Cr., Concord, Matrix Financial Services Corp., \$126,252

08/26/14 Dominick Edwards, 295 Hillandale St., Concord, Bank of New York Mellon, \$75,920

08/27/14 Scott & Michelle Hagler, 219 Newport Dr., Kannapolis, U.S. Bank, \$151,564

08/27/14 Dennis & Jill Jackson, 805 Nannyberry Ln., Concord, Federal National Mortgage Assn., \$140,400

More Cabarrus Foreclosures
online at www.BusinessTodayNC.com

Mecklenburg County

8/11/14 Paul C. Plybon, 3200 Summercroft Ln., Charlotte 28269, SouthStar Funding \$103,500

8/11/14 Marcus Richardson, 14008 Drake Watch Ln., Charlotte 28262, SunTrust Mortgage \$140,000

8/12/14 Brian Greene & Angela Hollis, 5400 Crestland Ave., Charlotte 28269, ABN AMRO Mortgage Group \$129,250

8/12/14 Alice Green, 4907 Springview Rd., Charlotte 28213, Pacific Guarantee Mortgage \$181,961

8/13/14 Adam & Holly Robinson, 8814 Westmoreland Lake Dr., Cornelius, Fifth Third Mortgage \$214,400

8/14/14 Ray A. Marshall, 5713 Henderson Oaks Dr., Charlotte 28269, Bank of America \$125,150

8/15/14 Stanny & Isabella Leung, 8700 McIlwaine Rd., Huntersville, GreenPoint Mortgage \$271,520

8/15/14 Steven & Stacie Langford, 2419 Fairstone Ave., Charlotte 28269, Universal American Mortgage \$125,504

8/19/14 Kennell Jackson, 6901 Vernon Wood Ln., Charlotte 28262, Bank of America \$78,859

8/20/14 Adrian Artis & Paris Stevens, 10709 Tapestry Ct., Charlotte 28262, Countrywide Home Loans \$131,000

8/20/14 Eric & Rosetta Woods, 2612 Boulder Ln., Charlotte 28269, First NLC Financial Services \$118,800

8/21/14 Martha & Kevin Battles, 10925 Magenta Ln., Charlotte 28262, Bank of America \$126,900

8/22/14 Bettie Farmer & Toni Rabb, 4306 Clymer Ct., Charlotte 28269, Ryland Mortgage Company \$148,312

8/22/14 Tommy & Musu Varpilah, 10030 Avon Farm Ln., Charlotte 28269, First Union National Bank \$9,000

8/25/14 Deborah Ann Bost, 17417 Tuscany Ln., Cornelius, Sunshine Mortgage \$93,380

See FORECLOSURES, Page 23

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FORECLOSURES

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8/26/14 Michael & Sherry Bivens, 9936 Mountain Laurel Ln., Charlotte 28269, Home Loan Center \$160,792

8/26/14 Debra Ann Bowden, 9750 White-wood Trl., Charlotte 28269, James B. Nutter & Company \$149,586

8/26/14 Donald & Natalie Gidney, 1534 Ladora Dr., Charlotte 28269, Beazer Mortgage \$160,250

8/26/14 Scott & Colleen Bunten, 11134 Bridgehampton Dr., Charlotte 28262, National City Mortgage \$106,960

8/27/14 Byron & Chantal Moore, 6047 Hedgecrest Pl., Charlotte 28269, NVR Mortgage Finance \$144,586

8/27/14 Shamae Harris, 6433 Caymus Dr., Charlotte 28269, Bank of America \$102,400

8/27/14 Todd & Jennifer Runkle, 9509 Northdowns Ln., Huntersville, Countrywide Home Loans \$307,800

8/28/14 Heather M. Watkins, 10511 Meadow Crossing Ln., Cornelius, SunTrust Mortgage \$150,200

8/28/14 Allen & Tracy Taylor, 10007 Fairlea Dr., Charlotte 28269, First American Mortgage Securities \$125,050

8/28/14 Steven & Lynn Beck, 2605 Hartley Hills Dr., Charlotte 28213, Wachovia Mortgage \$148,799

8/29/14 Donna M. Jenkins, 4619 Irwin Wood Ln., Charlotte 28269, Universal American Mortgage \$127,940

9/2/14 Cesar Castilla & Cruz Silva, 5916 Graburns Ford Dr., Charlotte 28269, American Home Mortgage \$208,000

9/3/14 Stephanie Liriano, 17115 Hugh Torance Pkwy., Huntersville, NVR Mortgage \$263,191

9/3/14 Willie & Hattie McElveen, 10123 Atkins Ridge Dr., Charlotte 28213, America's Wholesale Lender \$156,650

9/4/14 Deirdre Moss, 6820 Rain Creek Way, Charlotte 28262, Lime Financial Services \$98,100

9/4/14 Yun Chen Hsiang & Suchuan Chou, 12127 Westbury Glen Dr., Charlotte 28262, Columbia National \$147,700

9/5/14 Jolynda & Chad Cowher, 2315 Coneflower Dr., Charlotte 28213, Mortgage Electronic Registration Systems \$205,648

More Mecklenburg Foreclosures
online at www.BusinessTodayNC.com

Mooresville

8/15/14 Joshua J. Jacobs, 136 Elm St. 28115, Fieldstone Mortgage \$81,000

8/18/14 Lelia & Clarence Leverette, 132 Davidson Ridge Ln. 28115, J&M Mortgage \$321,100

8/21/14 Ronald & Angela Howard, 2247 Charlotte Hwy. 28117, Bank of America \$92,402

8/21/14 Keith & Sharon Landro, 913 Field-

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stone Rd. 28115, American Security Mortgage \$145,145

8/22/14 Girdharry Lall, 155 Wilson Lake Rd. 28117, American Brokers Conduit \$1,000,000

8/22/14 George B. Stevens, 141 Elm St. 28115, America's Wholesale Lender \$54,400

8/25/14 Steven & Sherill Young, 152 Harris Farm Rd. 28115, U.S. Bank \$255,700

8/26/14 Theresa & Nathan Cerbelli, 133 Ross Rd. 28117, GreenPoint Mortgage \$183,500

8/26/14 James & Keidra Webb, 156 Heath Ln. 28117, SouthStar Funding \$124,000

More Mooresville Foreclosures
online at www.BusinessTodayNC.com

NEW CORPORATIONS

These businesses have registered with the N.C. Secretary of State.

Cabarrus County

8/26/14 AMVIC Global Ltd., Vasht McAfee, 9638 Sandstone Ct., Concord

8/26/14 Franchise Marketing Inc., William Winker-McKee, 90 Church St. NE, Concord

8/26/14 Joyful Hearts, Sherry Peele, 6147 Creekview Ct., Harrisburg

8/26/14 Reign Boutique LLC, Kia Andrews, 1259 Bridgeford Dr. NW, Huntersville

8/27/14 Farimann Services LLC, Jelilu Koroko, 4186 Cliftonville Ave. SW, Concord

8/27/14 GT Properties of NC Inc., James Grady Cook, 3841 Willow Grove Ln., Concord

8/27/14 SCDS LLC, Barry Shoemaker, 5521 Dogwood Blvd., Kannapolis

8/27/14 Tilly's Childcare Inc., Tyler Laura Lawrence, 245 Country Club Dr. NE, Apt. 2, Concord

8/28/14 Blue-J Eco-Friendly Small Office Cleaning, Janet Schultz, 1051 Michael Ave., Concord

8/28/14 Empowerment of Christian Outreach Ministries, Frederick L. Carter, 232 Forest Pond Rd., Kannapolis

8/28/14 KDN Rental LLC, Kelly Neely, 9599 Ledbury Ct. NW, Concord

8/28/14 The Lawnmower Shope LLC, Roger Craig Deal, 8340 West Franklin St., Mt. Pleasant

8/28/14 Virtually Detailed LLC, Rebecca Beauman, 10644 Sweethaven Ln., Harrisburg

8/29/14 NFF Holdings Limited Partnership, Margaret F. Porter, 5312 Atwater Dr., Concord

8/29/14 For Those Supply Company, Raymond Christie, 5010 Opus Ct., Concord

9/2/14 J and M Sports LLC, Eric Lamont Jackson, 500 Valhalla Dr., Harrisburg

9/2/14 Security Services NC LLC, Robert Steffman II, 3150 Yatesmill Dr. SW, Concord

9/4/14 Filter to your Door LLC, Brendon Boone, 8611 Concord Mills Blvd., Ste. 439, Concord

9/4/14 Mortez Anderson Holdings Inc., James Lee Moretz, 2502 Shady Lane Ext Ave., Kannapolis

9/4/14 Portend Publishing LLC, Paula Yost,

5605 Highway 49, Mt. Pleasant

9/4/14 R & S Joy2 LLC, Randy W. Humphries Jr., 3805 Concord Pkwy. S, Ste. 120, Concord

9/5/14 Extreme Industries Inc., United States Corporation Agents Inc., 322 Industrial Ct., Concord

9/5/14 Heagerty Home Improvements LLC, Nadya Chomiak, 2920 Brantley Rd., Kannapolis

9/5/14 J H Ventures of NC LLC, James W. Heater, 8147 Camelot Dr., Harrisburg

9/8/14 Built to Last LLC, Chris EarlI, 165 Popular Woods Dr., Concord

9/9/14 Mt. Pleasant Hardware Inc., Paul B. McDonald, 8648 Franklin St. E, Mt. Pleasant

9/9/14 Promised Land LLC, Anthony J. Hill, 2452 Bensalem Ln., Concord

9/9/14 Reflections Grief Recovery Inc., Paula Yost, 5605 Highway 49, Mt. Pleasant

9/9/14 SLM Performance Group LLC, Stephen L. McEachern, 1643 Simplicity Rd., Concord

9/9/14 The Tax Genius LLC, Rayshion Sashington, 2307 S. Cannon Blvd., Kannapolis

9/10/14 Chris's Crew Childhood Cancer Foundation Inc., Michelle West, 457 Riverglen Dr. NW, Concord

9/10/14 Glitzzy Pritzy Inc., Totisha L. Phelps, 431 Church St. North, Concord

9/10/14 Shepherd Family Farm LLC, James M. Shepherd, 2430 Jim Johnson Rd., Concord

9/10/14 VC Software LLC, Bilal Elali, 4258 Hwy. 49 South, Harrisburg

9/11/14 Coble Legacy Concord LLC, Jo Coble, 2712 Old Salisbury Rd., Concord

9/11/14 NRM2 LLC, Brahmaiah Upputuri, 2272 Barrowcliffe Dr. NW, Concord

9/12/14 24/7 Total Fitness Center Inc., Freddie Clarke, 1749 Trinity Church Rd., Concord

9/12/14 Foundation Marketing LLC, Chad McComas, 230 Spring St. SW, Concord

9/12/14 RMTW Investments LLC, Todd Neal Witherspoon, 5018 Wynford Ct., Harrisburg

9/12/14 Sult Christian Counseling PC, Samantha S. Sult, 955 Lynnview Ct., Kannapolis

9/15/14 Cart Path Only LLC, R. Wayne Troutman, 3605 Greenside Dr. NW, Concord

9/15/14 Front Haul Freight Solutions LLC, Rachelle M. Walker, 535 S. Little Texas Rd., Kannapolis

9/15/14 JBC Records LLC, Chris Smyly, 4933 Phoenix Cir., Concord

9/16/14 Bubba's Fudge and Nuts LLC, David Keck, 9533 Valencia Ave. NW, Concord

9/16/14 Haynies Enterprises LLC, Hugh Alvin Haynie Jr., 5653 Marion Ave., Kannapolis

9/16/14 Prestige Cars of Concord Inc., Doug Aitken, 5110 Davidson Hwy., Building C, Concord

9/16/14 Vacation All Stars LLC, Joseph M. Clark, 8453 Mossy Cup Trl., Harrisburg

9/17/14 Extraordinary Catering LLC, Josef Alexander, 3319 Seven Eagles Ct. SW, Concord

9/17/14 Jugnesh Enterprises LLC, Atul R. Patel, 4765 Lauren Glen St., Concord

9/17/14 Julio Marin Martinez LLC, Julio

See NEW CORPORATIONS, Page 24



FEATURED LISTINGS

33 Lake Concord Rd. – Concord – For Sale – 5,033 s.f. Office building on .38 acre lot. The property has its own parking lot with 19 spaces. Outstanding location adjacent to CMC - Northeast Hospital. Great visibility and high traffic volume. Property is zoned C-1 and could be used as medical office or for a number of commercial uses.

988 Lee Ann Dr. – Concord – For Lease – 1,000 s.f. Office space. Class "A" office space in a great location with high visibility. Parking lot with ample parking spaces. Located near CMC-Northeast Hospital. Excellent access to major highways and I-85.

136 Oak Ave. – Kannapolis – For Sale – Retail buildings with large parking lot located in Cannon Village. Property is adjacent to the North Carolina Research Campus. Buildings total 48,818 s.f. and sit on 2.85 acres with 266 feet of road frontage. Site would be good for retail, office or as a potential research building.

1411 Dale Earnhardt Blvd. – Kannapolis – For Sale – 29,280 s.f. Warehouse building on 2.907 acres. Warehouse has 6 docks, high ceilings and is sprinklered. Additional space on the property would provide for expansion or outside storage. This property also has a rental house and a duplex that could be retained for income or removed for expansion. The site is located just blocks away from US-29 and has good access to interstates and major highways.

56 Cabarrus Ave., Concord For Sale - 5,500 s.f. professional Office Building. Near Downtown Concord with good access to city and county offices and Court House. Large lot with paved parking for 19 cars. Potential room for Expansion.

166 Union Street – Concord – For Sale - 5,547 s.f. office building. Great location in Concord near downtown and governmental offices. Located on Union Street. Minutes from I-85, US-29, and US-601 Business.

South Union Shopping Center – Concord, NC – For Lease – 4,800 - 9,600, s.f. of retail space. Excellent space currently available in this popular neighborhood shopping center. Ample parking and high visibility.

2048 Wishon Rd. – Concord - For Sale – Land on Wishon Rd. in Cabarrus County. 10.73 acres zoned CR. Please call for details..

923 Union Street S – Concord – For Lease – 650 s.f. of attractive office space that is professionally upfitted. Ample parking on site.



Bill Rinker
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Email billrinker@ctc.net

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NEW CORPORATIONS

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Marin Martinez, 78 Snyder Ct., Concord

9/17/14 Living Water Global Initiative, Kimberly Hough Smith, 3466 Hahn Scott Rd., Mt. Pleasant

9/18/14 Cabarrus Painting Inc., Christopher Williams, 1662 Wild Turkey Ln., Concord

9/18/14 Dealer's Supply Closet, Julia Rogers, 4621 Hampion Chase Dr., Concord

9/18/14 Palomina LLC, Andrew J. Drucker, 3625 Richwood Cir., Kannapolis

9/18/14 Park View Partners LLC, Robert W. Nixon, 19 Franklin Ave. NW, Concord

9/18/14 Vision Management Institute USA LLC, Sylvester Johnson, 9635 Ravenscroft Ln. NW, Concord

9/19/14 Anci Supply and Services Inc., Pamela Y. Whitted, 349-L Copperfield Blvd. NE, Ste. 341, Concord

9/19/14 Myracle Transportation LLC, Demetric Davis, 305 Valley Brook Ln. SE, Concord-

**More Cabarrus New Corporations
online at www.BusinessTodayNC.com**

Mecklenburg County

8/26/14 Be Kind Empowerment Inc., Deborah Cross, 8205 Vinoy Blvd., Apt. 306, Charlotte 28262

8/26/14 Brewer Automotive Sales Inc.,

Michael Brewer, 10901 Whittersham Dr., Charlotte 28262

8/26/14 Exodo Lawn & Underground Services Corp., Rene A. Jamie, 6919 Hopkins St., Charlotte 28269

8/26/14 K9 Body Shop Grooming LLC, Daria Elizabeth Walker, 11917 Field St., Cornelius

8/26/14 Mahoney Insurance & Financial Services Inc., Ryan M. Mahoney, 8854 Arbor Creek Dr., Charlotte 28269

8/26/14 Renewed Prosperity, Carmisa Morris, 3736 Connery Ct., Apt. D, Charlotte 28269

8/26/14 RoofRoof – Greenville SC, Inc., Jon Sabo, 5015 West Wt. Harris Blvd., Ste. D, Charlotte 28269

8/26/14 Solargreen – Ahoskie Central LLC, Praether L. Cooper, 5008 Shadow Pine Dr., Charlotte 28269

8/26/14 Solargreen – Ahoskie East LLC, Praether L. Cooper, 5008 Shadow Pine Dr., Charlotte 28269

8/26/14 Total Office Group LLC, Johan Mid-deltho, 733 Hudson Pl., Davidson

8/27/14 Blandon Express LLC, Betsy Mizelle, 11717 Mt. Holly Hunertsville Rd., Huntersville

8/27/14 Cityview Builders & Services Inc., Kathleen Hampton, 14703 Holbrooks Rd., Huntersville

8/27/14 Duds & Garb Supply Company LLC, Keith Baker, 9530 Numenore Dr., Charlotte 28269

8/27/14 Icarus Holdings 1 Inc., Robert B. Newkirk III, 19810 W. Catawba Ave., Ste. E, Cornelius

8/27/14 Icarus Holdings 2 Inc., Robert B.

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Newkirk III, 19810 W. Catawba Ave., Ste. E, Cornelius

8/27/14 Icarus Holdings 3 Inc., Robert B. Newkirk III, 19810 W. Catawba Ave., Ste. E, Cornelius

8/27/14 Nutralab LLC, E. Cameron Cook, 15800 Waterfront Dr., Huntersville

8/27/14 RGX LLC, Griffin Baird, 17424 Harbor Walk Dr., Cornelius

8/28/14 Davidson Web Design Inc., David Nguyen, 9173 Glenashley Dr., Cornelius

8/28/14 Flyersrus LLC, Zavya Alexandra Mountjoy, 9322 Charolais Ln., Charlotte 28213

8/28/14 Greater Home Health Services Inc., Ijeoma Mije Nwangwu, 14202 Northridge Dr., Charlotte 28269

8/28/14 Oriole Bay Properties LLC, William Larry Bowen, 15732 Berryfield St., Huntersville

8/28/14 Peninsula Capital Partners LLC, Stephanny J. Degorter, 16125 Jetton Rd., Cornelius

8/28/14 Plan B Associates Inc., Robert Tancredi Jr., 18910 Mountainview Dr., Cornelius

8/28/14 Swaney Lane LLC, Richard J. Kline, 230 South Main St., Davidson

8/29/14 B&B Elite Handyman Services LLC, Biljana Ristovska, 12731 Newstead Rd., Huntersville

8/29/14 Blue Diamond Card Inc., Brain K. Gregory, 10130 Mallard Creek Rd., Charlotte 28262

8/29/14 Face the Buzz LLC, Marissa A. Kasarov, 6319 Skyline Dr., Charlotte 28269

8/29/14 Hawk Eye Pi LLC, Yvette C. Brown, 6221 Shelley Ave., Charlotte 28269

8/29/14 JNR Restaurant Group — CPM, LLC, Jatin R. Deasi, 16245 Sasanoa Dr., Cornelius

8/29/14 Main Street Vines LLC, Johan Mid-deltho, 733 Hudson Pl., Davidson

8/29/14 Reid Circle Entertainment LLC, Robert Curtis Wooten, 1930 Copperplate Rd., Charlotte 28262

8/29/14 Team Wallace LLC, Eric T. Wallace, 14410 Eastfield Rd., Huntersville

9/1/14 University Auto Mall LLC, Layth M. Duroobi, 3412 Thistle Bloom Ct., Charlotte 28269

9/2/14 Dreamshapers LLC, Raytarius Weathers, 1304 Hunter Oaks Ln. 30, Charlotte 28213

9/2/14 M and R Landscaping Inc., John P. Espinosa, 20930 Torrence Chpel Rd., F2, Cornelius

9/2/14 Sprague Designs LLC, George Sprague Jr., 4622 Palladium Pl., Charlotte 28269

9/2/14 Worlds of Wonder, Regis Murphy, 13602 Aldenbrook Dr., Huntersville

9/3/14 Aspire Medicare Solutions Inc., Katie W. Hall, 17021 Jib Sail Ct., Cornelius

9/3/14 Bramaramba Gardens LLC, Tracie Taylor, 10610 Metromont Pkwy., Ste. 204, Charlotte 28269

9/3/14 CMG Total Solutions Inc., Crystal M. Grier, 2318 Philox Ct., Charlotte 28213

9/3/14 Consumergoods Direct Service LLC, Sandy Garcia, 9811 Jeanette Cir., Charlotte 28213

Business Today

9/3/14 DJ's Wine and Coffeehouse Inc., Dominick Pipitone, 447 Springs St., Davidson

9/3/14 Parkland Investments LLC, Stuart James Champion De Crespigny, 18809 W. Catawba Ave., Ste. 104, Cornelius

9/3/14 The Pride Sports Training LLC, Adam Jason Slazer, 13016 Eastfield Rd., Ste. 200-311, Huntersville

9/3/14 Win Terrace Proerties LLC, Mya P. Luong, 8414 Getalong Rd., Charlotte 28213

9/4/14 5 Star Residential Cleaning LLC, Vernie Proctor, 9901 Park Walk West, Charlotte 28269

9/4/14 BLK Phoenix Productions Inc., No Agent, 3020 Prosperity Church Rd., Ste. 140, Charlotte 28269

9/4/14 CHMOD Holdings LLC, Gregory Hart, 445 S. Main St., Ste. 100, Davidson

9/4/14 Gearedup Clothing & Apparel LLC, Brian Richardson, 7604 Birchwalk Dr., Huntersville

9/4/14 Simply Organic Esthetics LLC, Rachel Shackelford, 17111 Kenton Dr., Ste. 100-B, Cornelius

9/5/14 Action Tabernacle Ministries, Peter Agbewali, 10321 Samuels Way Dr., Huntersville

9/5/14 The Cocoon Company LLC, Jenny Simon, 15528 Sagefield Dr., Huntersville

9/5/14 Dewayne Rosenbaum Baseball LLC, Thomas D. Rosenbaum, 11510 Trails End Ln., Huntersville

9/5/14 Ideal Clean LLC, Brian Murrill, 1001 E. WT Harris Blvd., Ste. P 267, Charlotte 28213

9/5/14 Italia Medical Services PLLC, Hiren-kumar Italia, 3401 Daniel Place Dr., Charlotte 28213

9/5/14 It's a Dog's Life Rescue, Kari Ann Bar-rack, 7856 Rolling Meadows Ln., Huntersville

9/5/14 Southern Snacks LLC, Claudia Carre-on, 17730 Trolley Crossing Way, Cornelius

9/5/14 Zachary Rosenbaum Baseball LLC, Zachary Rosenbaum, 11510 Trails End Ln., Huntersville

9/8/14 American Dryer Corporation, Jorge Soto, 9312 Brown Gelly Dr., Huntersville

9/8/14 BES Creative LLC, Bergan E. Sipe, 9134 Agnes Park Ln., Huntersville

9/8/14 Chocovinity Solar Owner LLC, Olee Joel Olsen Jr., 17115 Kenton Dr., Ste. 206A, Cornelius

9/8/14 Cirrus Solar Owner LLC, Olee Joel Ol-sen Jr., 17115 Kenton Dr., Ste. 206A, Cornelius

9/8/14 Jdavis Premier Services LLC, Jihan Davis, 927 Reigate Rd., Charlotte 28262

9/8/14 Olde Huntersville Historic Society, Rodney Conklin, 109 A South Church St., Huntersville

9/8/14 Phoenix Realty Holdings LLC, Sharon Hudson, 15715 Carley Commons Ln., David-son

9/8/14 Rockwell Solar Owner LLC, Olee Joel Olsen Jr., 17115 Kenton Dr., Ste. 206A, Cornelius

9/9/14 A. United Hardwoods LLC, Wenjun Yang, 11701 McCord Rd., Huntersville

9/9/14 Functional Training Studio Inc., Brain Le Riche, 12507 Jessica Pl., Charlotte 28269

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NEW CORPORATIONS

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9/9/14 Go For It! Career Consulting LLC, Dana Westerfield, 12715 Hopewell Ave., Apt. 300, Huntersville

9/9/14 Goode Choices LLC, Shamika Shields, 2113 Sunset Blvd., Charlotte 28269

9/9/14 Innovative Imports LLC, Ricardo Car-camo, 6910-B Old Statesville Rd., Charlotte 28269

9/9/14 Naomi's House of Hope Inc., Alicia Courtney, 3220 Brownes Creek Rd., Charlotte 28269

9/9/14 No More Vacancies LLC, Jailita Davis, 11933 Long Forest Dr., Charlotte 28269

9/9/14 O2 EMC LLC, Olee Joel Olsen Jr., 17115 Kenton Dr., Ste. 206A, Cornelius

9/9/14 Scenic Vista Homes LLC, Charlotte Property Holdings LLC, 126 S. Main St., Ste. 2C, Davidson

9/9/14 Wayo Information Systems & Solutions LLC, Jean-Claude Sunset Kande, 301 Orchard Trace Ln., Apt. 8, Charlotte 28213

9/10/14 Adamson Veterinary Services Inc., John D. Adamson, 7017 Bickham Ln., Char-lotte 28269

9/10/14 Bill & Yaa Enterprise Inc., William D. McConnell, 8430 Sandowne Ln., Huntersville

9/10/14 Core Residential LLC, Kevin Graham, 10411 Danesway Ln., Cornelius

9/10/14 Crosslin Builders LLC, Adam Breland, 318 Armour St., Davidson

9/10/14 Diariss Store LLC, Fatoumata Mah Coulibaly, 318 Cupped Oak Ct., Charlotte 28213

9/10/14 FCG Noth Carolina PLLC, Martin M. Brennan Jr., 13801 Reese Blvd. West, Ste. 110, Huntersville

9/10/14 Hearts 4 Change, Danielle Harrison, 419 Michelle Linnea Dr., Apt. 6, Charlotte 28262

9/10/14 KST Investment Group LLC, Tracie Taylor, 10610 Metromont Pkwy., Ste. 204, Charlotte 28269

9/10/14 Latin Catherine Inc., Nelson Garcia, 12642 Bravington Rd., Huntersville

9/10/14 The Merrifield Group LLC, Jeffrey S. Merrifield, 18626 Rollingdale Ln., Davidson

9/10/14 Mr. Promo LLC, Casey Schechter, 21532 Rio Oro Dr., Cornelius

9/10/14 One Stop Mart Inc., Gursharan Singh, 601 Griffith St., Davidson

9/10/14 SDL Enterprises Inc., George S. For-est Jr., 9950 Barbee Dr., Charlotte 28269

9/10/14 SDSA Endeavors LLC, Jeremy Smuckler, 12316 Willingdon Rd., Huntersville

9/10/14 US Buyers Source 4 U Inc., Nora Younger, 14124 Lyon Hill Ln., Huntersville

9/10/14 Wildcat Sports Academy LLC, Chad Hitchcock, 14066 Stumptown Rd., Hunters-ville

9/11/14 Bigfoot Ventures LLC, Adam Shapiro, 15529 Jetton Rd., Cornelius

9/11/14 Byron M Montenegro Ruiz LLC, Byron Miguel Montenegro Ruiz, 810 Pond Meadow Ct., Apt. 101, Charlotte 28213

9/11/14 Center Point Builders LLC, Charlotte Property Holdings LLC, 126 S. Main St., Ste. 2C, Davidson

9/11/14 Fit 2 Fabulous Inc., Sarah Foster, 19025 Park Terrace Ln., Davidson

9/11/14 Modern Cut LLC, Soraya Bahar, 9510 University City Blvd., Ste. 202, Charlotte 28213

9/11/14 Zovu Corporation, Yawo H. Amen-gonu, 2212 Prestigious Ln., Apt. X, Charlotte 28269

9/12/14 AssureCare LLC, Tyrone J. Lewis, 11711 Red Falcon Ct., Huntersville

9/12/14 Ax-Vending LLC, Alexander Light, 3130 Osceola Ln., Charlotte 28269

9/12/14 Bailey's Glen-Hough HS Partner-ship, Jon Higgins, 12219 Meetinghouse Dr., Cornelius

9/12/14 Clearway Transportation LLC, Craig Provencher, 717 Byrum Way St., Huntersville

9/12/14 G & R Phillips Realty Inc., Roger Phil-lips, 19405 Laurel Glen Ave., Cornelius

9/12/14 LB General Services LLC, Leonardo Fabio Mejia Santos, 5038 N. Tryon St., Ste. 104, Charlotte 28213

9/12/14 Montgomery Solar Owner LLC, Olee Joel Olsen Jr., 17115 Kenton Dr., Ste. 206A, Cornelius

9/12/14 OPVHHJV LLC, Oneprop North Carolina LLC, 301 McCullough Dr., 4th Floor, Charlotte 28262

9/12/14 Revive Condominium Owners Foundation Inc., James A. Fiscus, 16501 D Northcross Dr., Huntersville

9/12/14 Structures Construction and Repair Inc., Jeremy Berry, 9213 Legranger Rd., Char-lotte 28262

9/15/14 Conversant Solutions Inc., Ranjit K. Kukkala, 3315 Wrangler Ln., Charlotte 28213

9/15/14 Kids Everywhere Embracing Peace By A Million, Alesandra L. Ferrell, 3060 Caldwell Ridge Pkwy., Charlotte 28213

9/16/14 AJAE Design LLC, Andrea Ficken-scher, 915 Southwest Dr., Davidson

9/16/14 Athenry Inc., Denise O. Hurley, 15834 Woodcote Dr., Huntersville

9/16/14 Eleven-Eleven Restaurant Up LLC, Sandra M. Henning, 19140 Long Pond Ln., Cornelius

9/16/14 Generatione Church, Quinn Rodg-ers, 5317 Johnston Mill Ct., Charlotte 28269

9/16/14 Sam Barnett Realty Inc., Samuel M. Barnett, 6133 Hidden Meadow Ln., Charlotte 28269

9/16/14 Selmata Trading LLC, Kenneth Lago-nia, 301 McCullough Dr., Ste. 477, Charlotte 28262

9/16/14 S.O.S. Media LLC, Justin Lampert, 4545 Sugarberry Dr., Apt. 915, Charlotte 28269

9/17/14 Carolina National Transport Inc., John F. Hanzel, 19425 G. Liverpool Pkwy., Cornelius

9/17/14 Comsecfor Security LLC, Meek Law Form P.C., 10130 Mallard Creek Rd., Ste. 300, Charlotte 28262

9/17/14 D'Tech LLC, Yobani A. Cruz Peralta, 2041 Speedwell Ct., Charlotte 28213

9/17/14 Leekids LLC, Ho Young Lee, 18831 Riverwind Ln., Davidson

9/17/14 Miles Ahead EV LLC, Julia Miles, 16229 Loch Raven Rd., Huntersville

9/17/14 Off South Ventures LLC, Elizabeth

B. Fitzpatrick, 19808 Shearwater Point Dr., Cornelius

9/17/14 Tacos La Delicia Inc., Emilio Rdori-guez Valle, 5035 North Tryon St., Charlotte 28213

9/18/14 7773 Foundation Inc., Steven Coo-per, 20119 Henderson Rd., Cornelius

9/18/14 BRNDWCHC LLC, Maya Elious, 7111 Davis Forest Ln., Charlotte 28262

9/18/14 Chewfo Consulting LLC, Penelope A. Hammond, 9714 Whitewood Trl., Charlotte 28269

9/18/14 ICMP Group LLC, LSM Properties Inc., 3020-I Prosperity Church Rd., Ste. 121, Charlotte 28269

9/18/14 Maximized Fitness & Wellness Inc., Jason A. Chaney, 22336 John Gamble Rd., Cornelius

9/18/14 M D R Consultant LLC, Mario D. Ru-dolph, 4639 Bonroi Ave., Charlotte 28213

9/18/14 Morlar LLC, Laria L. Hairston, 3515 David Cox Rd., #480784, Charlotte 28269

9/18/14 New Generation Plumbing LLC, Alvaro Sanjuan-Resendiz, 5200 Henderson Cir. 41, Charlotte 28269

9/18/14 SS&D Tile & Marble Inc., Sinuhe Z. Sanchez, 410 Elysian Fields St., Charlotte 28262

9/18/14 World University, Beth E. Peters, 19824 West Catawba Ave., Ste. G203, Corne-lius

9/19/14 Austin Landscaping Services LLC,

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9/19/14 B&L Holdings Group LLC, John F. Hanzel, 19425-G Liverpool Pkwy., Cornelius

9/19/14 Blok Inc., Robert A. Kolb, 10820 Sherrill Ave., Cornelius

9/19/14 Boller Transport Inc., Michell A. Boller, 10316 E. Wheatside Dr., Charlotte 28262

9/19/14 Breeze Residential Services LLC, Angela Morrow Brezeault, 17518 Harbor Walk Dr., Cornelius

9/19/14 Ebivot Corporation, Eziani Adake, 6512 Northridge Village Dr., Charlotte 28213

9/19/14 Galaxy Properties I LLC, Mark Alvarez, 19308 Ruffner Dr., Cornelius

9/19/14 Maverick Technology Solutions LLC, George G. Galambos, 16024 Hollingbourne Rd., Huntersville

9/19/14 National Association of Covenant Churches & Ministries, Jassen R. Grant, 7829 Old Concord Rd., Charlotte 28213

9/19/14 Stats Consulting LLC, Shital Basnyat, 7820 Weathersford Pl., Charlotte 28213

9/19/14 The Stump Guy LLC, Jason Hyatt, 9933 White Cascade Dr., Charlotte 28269

9/22/14 Carrier Development Services LLC, Chris Coutinho, 19300 Statesville Rd., Ste.

202, Cornelius

9/22/14 Dip Doing It Professionally Inc., Tonya Bostc, 9125 Charminster Ct., Charlotte 28269

9/22/14 Greg W.C. Sheets & Associates LLC, Greg W.C. Sheet, 403 Gilead Rd., Ste. L, Huntersville

9/22/14 Miss Ann's Southern Style Kitchen LLC, Robert Stroud Jr., 11710 Oak St., Charlotte 28269

9/22/14 Prime Companion LLC, Mouna Isakson, 8727 Magnolia Estates Dr., Cornelius

9/22/14 Quick Fix Solutions Inc., John F. Hanzel, 19425 G. Liverpool Pkwy., Cornelius

9/22/14 The Retreat at Mountain High Owner's Association, Julie M. Brown, 16325 Northcross Dr., Ste. F, Huntersville

9/22/14 SHM Manufacturing Consulting LLC, Sandra Marion, 19432 E. Battery St., Cornelius

9/22/14 Stroud Enterprises LLC, Robert Stroud Jr., 11710 Oak St., Charlotte 28269

9/22/14 Taylour Made Media and Productions LLC, Melissa Mullins, 1001 E. WT Harris Blvd., Ste. P113, Charlotte 28213

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Mooresville

8/26/14 Pool Authority and Outdoor Living LLC, James John Accursio, 136 Harwell Rd. 28117

8/26/14 Recruiting Solutions Group LLC, David Preston, 119 North Main St., Ste. 204 28115

8/27/14 River Club of West Point Lake LLC, Andrew M. Shott, 136 Corporate Park Dr., Ste. B 28117

8/28/14 Blue Valley Plumbing LLC, Tara Nicole Terzian Smithson, 266 Spring Run Dr. 28117

8/28/14 Constance Holdings LLC, Grant I. Lawrence, 702-A Brawley School Rd. 28117

8/28/14 Hoshicon LLC, Veronica Christopher, 202 Pamlico Ln. 28117

8/29/14 10502 Quarrier Drive LLC, Richard J. Lutzel, 542 Williamson Rd., Ste. A 28117

8/29/14 Camden 343 Solar LLC, Kenny Habul, 192 Raceway Dr. 28117

8/29/14 Shawboro East Ridge Solar LLC, Kenny Habul, 192 Raceway Dr. 28117

9/2/14 HAB Group LLC, Edward A. Rush, 544 Brawley School Rd., Ste. A and B 28117

9/2/14 Moyock Caratoka Solar LLC, Kenny Habul, 192 Raceway Dr. 28117

9/4/14 McToy Inc., Michael K. Brown, 121 Pointe Harbour Ln. 28117

9/4/14 Ria Sources LLC, Kevin E. Sullivan, 344 Kemp Rd. 28117

9/4/14 Splitpea LLC, Keith L. Alm Jr., 111 Balycastle Rd. 28117

9/5/14 13518 Northbourne Road LLC, Richard J. Lutzel, 542 Williamson Rd., Ste. A 28117

9/5/14 Cooks Residential Rentals LLC, Ronald C. McLean, 309 W. Statesville Ave. 28115

9/5/14 Ferguson Home Inspections LLC, Carl James Ferguson, 107 Shadyview Ln. 28117

9/9/14 Paracorder LLC, Joshua Wesley Corder, 152 Saye Pl. 28115

9/9/14 SHRG Inc., Sugei Hernandez, 100 Diamond Dr. 28117

9/10/14 Shawboro Meads Solar LLC, Kenny Habul, 192 Raceway Dr. 28117

9/10/14 Willco Enterprises Inc., Williams M. Murphy, 106 Easton Dr. 28117

9/11/14 Blue Harbor Club LLC, Andrew M. Shott, 136 Corporate Park Dr., Ste. B 28117

9/11/14 D S Clark Accounting Inc., David S. Clark, 818 Rebecca Jane Dr. 28115

9/11/14 Finish Line Auto Transport LLC, Eddie Garcia, 631 Brawley School Rd., Ste. 200B 28117

9/11/14 L.A. Carter Properties LLC, Larry A. Carter, 136 Summer Chase Ln. 28117

9/11/14 Mikes Marketing LLC, Jennifer Mikes, 129 Yellow Jacket Cir. 28117

9/11/14 Mooresville Cigar Company, Emilio Mayor, 120-A Market Place Ave. 28117

9/11/14 Overhill Capital Fund LLC, Sean Wilbur, 110 St. Sophia Ct. 28117

9/12/14 Panjatan Paak Inc., Tehsin Khan, 2785 Charlotte Highway, Unit 27 28117

9/15/14 Event Marketing Group, Bryant McMurray, 534 Canvasback Rd. 28117

9/15/14 Gaston Green Acres Solar LLC, Kenny Habul, 192 Raceway Dr. 28117

9/15/14 Preston Real Estate Team LLC, Elizabeth Sullivan Preston, 109 Runningdeer Dr. 28117

9/15/14 Supplemental Income Inc., Joseph Davis, 128 Brookridge Ln. 28117

9/16/14 Finkes Building Company LTD, Angela Finkes, 164 Singleton Rd. 28117

9/16/14 Graphic Design Divas LLC, Jae Witreich, 127 Emerald Dr. 28117

9/16/14 Realty Masters Group LLC, William A. Cooper, 166 Schooner Rd. 28117

9/17/14 Gateway Properties LLC of South Carolina, Richard Howard, 229 Medical Park Rd., Ste. 201 28117

9/17/14 Gateway SPE Inc., Richard Howard, 229 Medical Park Rd., Ste. 201 28117

9/18/14 Beauty Industry Solutions LLC, Ericka Mokoff, 134 Crystal Cir. 28117

9/18/14 Briscoweb LLC, Brian K. Holzberger, 179 Gasoline Alley, Ste. 205 28117

9/18/14 Simple2Pay USA LLC, Cynthia Herba, 182 Royalton Rd. 28115

9/18/14 T3 Farms LLC, James E. Turner, 144 Pin Oak Ln. 28117

9/19/14 American Maid Services LLC, Jessica Baxter, 673 Patterson Farm Rd. 28115

9/19/14 Home Renewal Realty North Carolina LLC, Kevin C. Donaldson, 149 Welton Way 28117

9/19/14 NDS Group LLC, Kelly Myers, 118 Morlake Dr. 28117

9/22/14 Dog Fabrication and Design (FB LLC), Michael Furick, 322 Robinson Rd. 28117

9/22/14 Kingfisher Kayaks LLC, Robert Gilson, 105 Denver Business Park Dr., Unit C 28115

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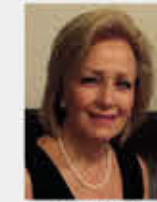
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HOT PROPERTIES

Basketball star Darius Songaila has sold his house at 141 S. Longfellow Lane in The Point for \$2.235 million after just over a year on the market. The 8,000-square-foot home has two swimming pools—one is just for dips—plus a spa and a gas outdoor fire pit.



141 S. Longfellow Lane, \$2.235 million

Songaila is big in basketball. The six foot nine inch power forward and cen-

ter was born in Lithuania and came to the United States in 1997. He played for Wake Forest and then went on to the Boston Celtics, Chicago Bulls and Philadelphia 76ers before signing a multimillion-dollar contract with a European basketball team.

His former house has an integrated home theater (with a concession bar) and home technology system, as well as a wine cellar.

Tear-downs on the upswing

Luxury custom builders are saying that there's a shortage of suitable lots for large homes, especially on Lake Norman. "It's tear-down time again," said **Ken Wrench**, co-owner of Cornelius-based Augusta Homes. He's working with several clients right now.

Synthetic stucco report

Synthetic stucco homes have apparently withstood the test of time. "It's not the big hot topic like it used to



19339 Peninsula Shores, 5,100 square feet and five bedrooms for \$1.35 million

be," says **Lance Carlyle** of Cornelius-based Carlyle Properties. Going on 20 years ago there were issues with moisture. "The synthetic thing is going away, as long as you have it inspected and maintained," Carlyle says.

In Mooresville

A lakefront house at 105 Grey Lady Court in The Point has sold for a fraction of a hair under the list price of \$1.599 million—\$1,591,295 to be exact. The house has a vaulted great room with a beamed ceiling and a home theater. In case the butler and the cook don't get along, there are a butler's kitchen and a cook's kitchen, not to mention a lake level kitchen and a covered kitchen outside. The 7,323 square foot house was listed and sold by **Doris Nash** and **Jessica Simpson** of Ivester Jackson Distinctive Properties.

In Cornelius

A house at 18927 Peninsula Club Dr. in The Peninsula has sold for the listing price of \$959,000 after being on the market for only a month. The house, which is midway down the ninth fairway at The Peninsula Club golf course, features covered terraces, a main floor office and Wolf, SubZero and Bosch appliances in the kitchen. Built in 1991, the house has 5,981 square feet of space. The tax value is \$781,300. **Dixie Dean** of Allen Tate had the listing. **Lori Jackson** of Ivester Jackson Distinctive Properties represented the buyers.

...

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HOT PROPERTIES

HOT PROPERTIES

from page 28



16607 Flying Jib Road: 9,116 square feet and 6 bedrooms for \$2.75 million



16607 Flying Jib Road, bedroom with chandelier

A landmark property at 16607 Flying Jib Road in The Peninsula has sold for \$2.75 million after being listed at \$2.799 million by **Lori Jackson** of Ivester Jackson Distinctive Properties. **Sunny Yates** of Keller Williams represented the buyers.

The 9,116 square foot lakefront home near the Peninsula Yacht Club has an elevator, six bedrooms and seven full baths as well as a three-car garage, in-ground pool, hot tub and outdoor fireplace. There are walnut hardwoods on the main floor, Currey & Co. chandeliers and a large master bedroom with a rotunda seating area. It was on the market 121 days. The tax value is \$2.387 million.

...



19101 Peninsula Point Drive, 10,760 square feet on Lake Norman for \$3 million

Davis of Ivester Jackson Distinctive Properties at \$3.6 million. **Trish Greer** of Re/Max Executive represented the buyers. The lakefront house features a master bedroom on the main floor complete with a lakeside terrace, library and private study. The lake level has an open media area, a billiards area, bar, exercise room, steam shower, bedroom and a study. There is a pool as well as a private dock.

A three-level lakefront house at 19339 Peninsula Shores has sold for \$1.35 million after being listed at \$1.399 million four months ago by **Lori Jackson** of Ivester Jackson Distinctive Properties. The buyers of the synthetic-stucco home were represented by **Lance Carlyle** and **Jim Carlyle** of Carlyle Properties. The 5,100 square foot home has a tax value \$1.148 million. The house has five bedrooms and five full baths.

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OPINION

Hats off to billionaires

When I was a reporter in Atlanta, I interviewed Roberto Goizueta, the CEO of The Coca-Cola Co. His office at Coke headquarters was two stories tall, with thousands of books and library ladders, sofas and coffee tables. Somewhere there was a desk.

He made sure I was comfortable in one of the sofas. I had an ice-cold Coca-Cola served by a butler in lead crystal glasses, and so did he. When I asked him questions he inhaled for five or six seconds from a black cigarette holder and then responded in a clipped Cuban accent.

Billionaires are different from me, and maybe you, too. Goizueta was so successful he could make million-dollar mistakes: Think New Coke. But he was also responsible for Diet Coke, which helped Coca-Cola's market value soar.

Goizueta gave millions of dollars to charity while he was alive. Since his death—from cancer caused by a lifelong smoking habit—his foundation has given hundreds of millions of dollars to good causes including scholarships for Spanish-speaking students.

On Sept. 30, billionaire David H. Murdock, the founder of the North Carolina Research Campus, an-

nounced he was giving \$15 million a year in perpetuity to the David H. Murdock Research Institute.

The owner of Castle & Cooke and Dole Food had already pledged \$50 million last year to the DHMRI. The gifts will cement the NCRC's place in the top hierarchy of research institutes around the world and maybe provide a measure of immortality to someone who aims to become a centenarian.

Murdock's first goal is attracting a "top drawer" scientist to lead the DHMRI; a search is already under way. The money will also fund additional research programs and help hire more scientists and staff as the institute grows.

Murdock, whose personal investment in the campus exceeds \$800 million, will live on not just in name, but through millions of people who will benefit from research at the NCRC.

Some of the wealthiest people in the world have joined The Giving Pledge to encourage their uber-wealthy friends to commit to giving their wealth to philanthropic causes.

The campaign was launched by Warren Buffett and Bill and Melinda Gates. Mayor Michael Bloomberg is a member; so was the late financier Ted

Forstmann who said, "you save one life, you save the world."

They totally get it: You can't take it with you. But charity isn't just for the wealthy. It's good to give to give back via your church or synagogue, the American Cancer Society, United Way, etc.

Giving back can also be a great team-building exercise. It's worth every minute of your time to look for a good cause and get behind it with your company if you're not doing so already.

Support the RCCC bonds

Economic well-being hinges on education and a qualified work force. Note that the cities attracting today's knowledge worker—who spends plenty of money with local business—have a commitment to education.

Competitive teachers' pay and excellent primary and secondary schools are important, as are community colleges and four-year institutions.

The matter comes before Cabarrus voters Nov. 6, when the fate of \$9 million in bonds for Rowan Cabarrus Community College will be decided. While it's not what was asked for, it's a start. The Cabarrus Regional Chamber supports the bond issue that will be used to fund an advanced manufacturing training center at RCCC. Having part of the community college dedicated to how technology and business work together is a worthy expenditure.

At Business Today, we support the RCCC bonds and urge you to do the same.



Editor's Notebook

DAVE YOCHUM



GOIZUETA



MURDOCK

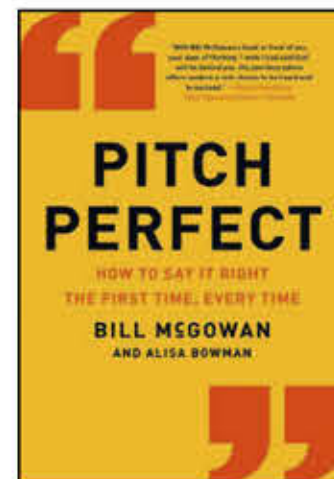
Book Review: 'Pitch Perfect'

People suffer three great fears: flying, dying and public speaking. To help offset the latter, Bill McGowan presents an entertaining, informative guide chock-full of practical advice for anyone seeking to communicate with greater relaxation and effect. He cites examples and practical advice based on his extensive experience helping people speak in their business and personal lives. This easy-to-read, original self-help manual is tailor-made for speakers who want to improve their oral communications skills in a variety of business and personal situations.

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Bill McGowan and Alisa Bowman. Pitch Perfect: How to Say It Right the First Time, Every Time. HarperBusiness, 2014. 264 pages. ISBN-13: 978-0062273222.

— Provided by www.getabstract.com



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