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Local banks look better and better to investors

BY DAVE YOCHUM

North Carolina community bank stocks, generally speaking, are lagging their bigger cousins in Charlotte and major cities around the U.S.

Stock in widely traded Bank of America has risen more than 150 percent in the last two years. Of course, fourth-quarter earnings were almost five times higher than the same quarter in 2013.

"There is generally not a lot of trading volume in your smaller banks, so the price can vary quite a bit based on how motivated a shareholder is to buy and sell," said Kristin Parsons, chief financial officer at



PARSONS

Aquesta Bank in Cornelius.

Share prices are climbing as banks work their way through real estate they took back during the recession and demand for commercial loans starts to turn around.

Stock in Aquesta was trading around \$5.41 a share in mid-April last year — a 52-week low — then it reached \$9.25 a share a month later, a 52-week high. Now it's trading around \$7.90 a share, about 97 percent of book value.

The bank reported improved net income of \$1.47 million last year, up from \$1.08 million in 2012. Last November Aquesta announced its first cash dividend in its 7-year history. The 10-cents-per-share payout followed a 20 percent stock dividend paid in May.

Although stock in Mooresville-based

blueharbor bank spiked recently, it may be just one more sign that small cap stocks are thinly traded. Stock in blueharbor was trading around \$6 a share a year ago. It traded around \$12 a share in February — on the order of 135 percent of book value — but before that the stock had been between \$8 and \$10 a share for months, — above book value of \$8.88 a share.

According to Monroe Securities in Chicago, community bank stocks in the southeast traded at about 88 percent of book during the fourth quarter 2013.



MARSHALL

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Chair of new NC eco-devo group outlines challenges

BY DAVE YOCHUM

John Lassiter, chairman of the N.C. Economic Development Partnership, expects us to see the first net new job growth during the next quarter in North Carolina in five years.

Lassiter says much of North Carolina has been left behind as the economy turns around. In July last year, according to data compiled by CNN, North Carolina had the fourth-highest jobless rate in the nation.

As the head of a new public-private group that will spearhead economic development efforts in North Carolina, Lassiter says he is focusing on how to make the state more competitive and bring more jobs to North Carolina.

"There is considerable competition from Florida, Texas, South Carolina, and

we have not kept up," Lassiter, a former member of the Charlotte City Council said.

He was speaking at a luncheon held in Concord by Cabarrus Jobs Now, a political action committee focusing on jobs and economic education in Cabarrus. Held at Cabarrus Family Medicine, luncheon guests included such business leaders as Alex Rankin and hotelier Doug Stafford, as well as candidates for Cabarrus County Commission Realtor Diane Honeycutt and former Commissioner Grace Mynatt.

Economic development has been a major issue in Cabarrus with some com-

missioners making an issue out of giving tax concessions to new and expanding businesses. Like it or not, it is the norm among states vying for new jobs.

But Lassiter said economic development efforts should also be more strategic.

"North Carolina should nurture high-performing industries that have already committed to the state and focus on industry clusters that match the existing workforce with high return rates," Lassiter said.

Doing so requires a comprehensive look at where companies are thriving in North Carolina, as well as education and skilled labor.

The economic development partnership has eight task forces ranging from

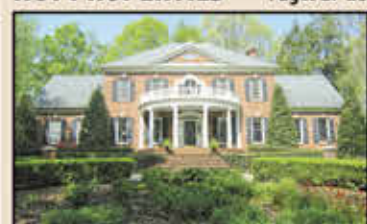


LASSITER

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HOT PROPERTIES

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| Transactions | Mecklenburg 22 |
| Cabarrus 20 | Mooresville 23 |
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Cabarrus is east coast center for Mustang's half-century birthday



Cabarrus is set to wish Happy Birthday to an automotive legend

BY DAVE FRIEDMAN

Ford Mustang owners are expected to generate \$6 million in economic impact as they descend on Charlotte Motor Speedway April 16-20 to celebrate the original pony car's 50th anniversary.

For local business, an uptick in revenue is expected, even bigger than the Democratic National Convention in 2012. "It's a windfall for us," said Terry Crawford, general manager of the Embassy Suites Golf Resort & Spa. "Year-by-year that tends to be an average revenue-producing week for us. For this we've been sold out for months. We're holding banquets, catering is busy. We are just very fortunate to have this type of event."

Nearly all of Cabarrus County's 28 hotels are sold out on event days. Between having 2,800 hotel rooms filled, and the positive effect on restaurants, bars and retail businesses, the Cabarrus County Convention and Visitors Bureau hopes the economic impact will

exceed \$6 million.

"Our hope is that the economic impact of the Mustang 50th Birthday Celebration will exceed the impact Cabarrus County saw during the Democratic National Convention in September 2012," said CVB President and CEO Donna Carpenter.

"Unlike the DNC, all of the Mustang Celebration events will take place in Cabarrus County. This increases the likelihood that visitors will remain here and navigate further into the destination to shop, dine and spend money at local businesses."

It is expected that Mustang Club members will arrive with around 4,000 vintage vehicles for the east coast celebration.

A similar event is taking place in Las Vegas for west coast fans.

The Cabarrus itinerary includes a vendor village, discussions and presentations about the history of the brand and the way the vehicle is manufactured, how Mustang's have been marketed through the years, and a birthday dinner.



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ENTREPRENEURS

Franchisee expands to 3 with new Mooresville store



Mike Ferretti, the new owner of PostNet in Mooresville

BY DAVE VIESER

Mike Ferretti, the new owner of PostNet in Mooresville, knows how to grow. The 39-year-old entrepreneur, who started out as a PostNet employee, recently bought the PostNet Store in Mooresville. He also owns PostNet stores in Charlotte where the franchises also provide online marketing, shipping and design services.

Ferretti says the purchase of the Mooresville store, located in Gateway Plaza near Exit 33 on I-77, was easier than his first expansion, from one to two operations. Owning multiple franchises makes sense. "Even though all three centers have their own unique personalities, each follows the PostNet system. We all use the same tools, offer the same products and services, and talk the same language. If one center needs help in a pinch, I can transfer work to another center and then have it delivered to the center that needed help. Overall it is much easier for me to manage and maintain."

Of course, management costs are distributed against all three locations, not just one.

Ferretti's entrepreneurial story started when he was hired as manager of a PostNet franchise in 2004. Having management skills, but not knowing much about the design, digital printing and shipping business, Ferretti learned hands-on from other staffers. In three years Ferretti developed a passion for the business, graduated from his mana-

gerial position and purchased his first PostNet location in South Charlotte.

In 2008, only one year after opening his first store, Ferretti heard that the North Charlotte location was about to close due to a drop in sales. Ferretti couldn't bear to see the store where he first worked close, so he cobbled together the needed funds, and signed the papers to purchase the location the day before it was set to close.

Today, the North Charlotte location is doing well. In fact, Ferretti has six-figure revenue projections in 2014 for all three stores, with the Mooresville store only slightly behind the two Charlotte locations. Store revenues average about \$230,000 a year. Ferretti hopes to nurse them up to about \$300,000 a year. Nevertheless, revenues are lower than before the recession and he still sees the economy as the biggest obstacle to further growth.

"Many of our clients were struggling and several went out of business. However, things look more stable now and it is just a matter of exceeding customer satisfaction."

Ferretti has two workers at each of his three locations and offers some sound advice to those seeking to expand their own business. "As an owner you have to let go. I cannot be in more than one location at a time, so I have to trust my team members 100 percent. They must be able to perform all duties because we all rely on each other and try to have the exact systems in place for all three locations."

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BT People

People On The Move

Jim Fuller is 'Super Lawyer' at McIntosh Law Firm

Davidson attorney Jim Fuller of The McIntosh Law Firm has been named to the 2014 North Carolina Super Lawyers list. Fuller has earned this honor for the past nine years. His primary areas of practice are personal injury and general civil litigation. He is a former N.C. Appeals Court judge and former commissioner for the town of Davidson.



FULLER

Paradiso at Aquesta

Amy Paradiso is a new Customer Service Representative at Aquesta Insurance Services. Prior to joining Aquesta, she was with State Farm Insurance. Aquesta Insurance Services Inc. is an affiliate of Cornelius-based Aquesta Bank.



PARADISO

Mooreville auctioneer is new head of trade association

Donald L. Horton, president of Asset Services Corp. in Mooreville, is the new president of the Auctioneers Association of North Carolina. Horton has been in the auction business since 1973.



HORTON

Habschied named director of sales at Embassy Suites Resort

Veteran sales executive Eric Habschied is the new director of sales at Embassy Suites Golf Resort & Spa in Concord. Habschied comes to the resort after five years as sales director at Hilton Charlotte University Place. He also spent four years as director of sales at Hilton Charlotte Executive Park and has a combined 20 years hotel sales experience in the Charlotte market.



HABSCHIED

Local architectural firm earns national award



The new Rowan Animal Clinic is almost double the size of the building it replaced

Davidson-based Roger Layman Architecture was a Merit Award winner in Veterinary Economics' 2014 Hospital Design Competition for the new Rowan Animal Clinic. It was one of 12 animal health facilities that received the award. The Rowan Animal Clinic was destroyed by fire two years ago. "The opportunity to create a modern veterinary practice, both in design and technology, in a rural setting was an exciting and challenging creative process," Layman said. The new building, on the same site as the old building, is almost double the size.



LAYMAN

Habschied will oversee a staff of 10 and is responsible for all sales activities at the Embassy Suites property, which includes the 42,000-square-foot Concord Convention Center and Rocky River Golf Club, an 18-hole championship golf course.

Frazier is new sales director for hotel group

Christie Decker Frazier, a graduate of

West Virginia University and Alpha Phi International, has joined Maya Hotels as regional director of sales, for Candlewood Suites and Holiday Inn Express in Lake Norman. She was with MI Connection in Mooreville. She is also on the board of directors for the Mooreville Soup Kitchen.



FRAZIER

Walter L. Harvey III gains 'Master' designation at Allen Tate

Walter L. Harvey III, an agent in Allen Tate's Cornelius office, has earned the Master's Designation, which is given to associates who have furthered their professional real estate education through a comprehensive program of specialized, in-house coursework. The curriculum includes specialist certification in technology, finance, new home construction, relocation, marketing and communication skills.



HARVEY

New officers of the Lake Norman Executive Board

Treasurer Donna Moffett, Donna Moffett Accountants; New Business Director Karla Dudney, Aquesta Insurance Services, Secretary Gail Williams, Business Today/Cornelius Today; Guest Officiant Bill Russell, LKN Chamber of Commerce; President, Mike Elliott of Elliott Law Firm, Vice President Dr. Dave Walrath, Vein Center of Lake Norman and Membership Chair Dale Ward, Flooring United.



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CABARRUS COUNTY

Coughlin hits ground running; says first 30 days is key to success

BY DAVE FRIEDMAN

John Cox ran the Cabarrus Regional Chamber of Commerce for a dozen years. The first five of them were spent eliminating debt while the later portion of his reign focused on building the relationships between businesses and the chamber. When he departed last year, his message for whomever took over was simple.

"I'll tell them congratulations, you've landed in one of the greatest places in the country," said Cox. "There is terrific opportunity here. Get to know the economic sectors of our recruiting efforts. Get to know the key players. Enjoy the local restaurants and shops and small businesses."

After Carroll Gray served as the interim executive director of the chamber, Patrick Coughlin, the former CEO of the Moore County Chamber in Southern Pines, became CEO of the Cabarrus chamber Feb. 1.

He spoke to more than 50 businesspeople, politicians and community members at the Business Today Newsmakers Breakfast on Feb. 25. Coughlin said his first month on the job was crucial.

The Newsmakers Breakfast with Coughlin was presented by Team Honeycutt at Allen Tate Realtors. Other sponsors were Bank of North Carolina, Davidson Wealth Management, Premium Power Systems and Uwharrie Bank.

"My first 30 days I'm trying to meet as many folks as possible," said Coughlin. "I'm spending time with as many board members, elected officials, and community members as I can to find out what the good, bad, and ugly are. After that first 30 days we're going to start formulating a plan to determine what are a couple of things that we need to do right away to get some early wins, pick up some momentum, and get this ball rolling. That last 15 to 30 days we begin implementation of that plan."

While Coughlin is following a conventional path to learning the area, he acknowledges that the way chambers conduct business has shifted dramatically in recent years. He recognizes the need to promote the chamber in different way.

"Have you all been in the chamber building?" asked Coughlin. "We used to have that big, beautiful visitors center and entry way. People used



Patrick Coughlin takes questions during Business Today's Newsmakers Breakfast

to come in the door constantly looking for information. Granted I've only been here for three weeks, but there hasn't been one person who walked through the door saying 'we're thinking of moving to Cabarrus County.' Not one. But I will tell you we're getting a lot of hits on our website."

Improving the chamber's internet presence, developing ways to promote and disseminate information using mobile devices, and overhauling information systems into a "robust marketing tool," are all things that Coughlin wants to address. He also is helping to shift the type of businesses the chamber reaches out to.

"It used to be that if you were in business you were a prospect for the chamber of commerce," said Coughlin. "There are a lot of businesses and sectors we just don't have the resources to serve."

He said he will be more strategic.

"We're trying to attract the member that once they join they're never going to leave. It's a much different conversation than, 'I joined the chamber and what have you done for me lately before I pay my next invoice?' We need to develop our membership and solidify our membership in the sectors of the business community that get what we do."

Another important change could come in education. Coughlin would like to see students learn in a way that is applicable to the community and their future.

"We teach geometry, but kids have to sit there and have to memorize theorems and draw triangles but they don't understand what the practical application is," said Coughlin. "If we taught geometry, and took those same kids to a construction site, and said 'you use geometry to figure out how this site

is going to run off, and how we're going to channel the water, and figure out how the pitch of the roof is going to be,' then all of a sudden there is a whole different connection. I think we as a business community and as a community at large haven't done a very good job at helping education make that link with our students to have it practically apply to what they're learning. We need to do a better job of figuring out how to integrate our education system with our community as a whole."

There likely will be little blow-back from the community as the chamber updates its web presence, or while Coughlin meets movers and shakers around town.

Cabarrus business and political leaders are eager to hear Coughlin's ideas on a variety of topics including education.

However, when it comes to the hot-button topic of relocation incentives, the new chamber head knows some county commissioners are on the opposite side of the argument. That being said, Coughlin has been pleased with their willingness to sit down with him, and acknowledges it might be time to review the policies which are on the books.

"The state of North Carolina, if they are going to give you an incentive, they are going to require that you create some jobs. Our county policy does not require that. It talks about job creation, but it doesn't say we'll give you X amount of dollars if you create X amount of jobs. If the policy is the issue, what should the new policy look like? That's completely reasonable. Here's the catch: once we re-write the policy, are they willing to stand up and give grants to companies based on that new policy?"

Cox spent a lot of his early efforts on stabilizing a chamber which had been battered by a changing economy and the high cost of a new building. Coughlin inherits a vastly different situation, with a community exiting the economic downturn, and preparing for a new future.

Cox had a sense of humor and a knack for public speaking. It appears Coughlin has the same attributes. On his Facebook page, he said: "One of my team members: 'Patrick, you're a mess.' That's a compliment, right?"

LOL.



Patrick Coughlin, Cabarrus Regional Chamber CEO; Lamar Barrier, Concord City Councilman; and Steve Morris, general manager of the Gem Theatre and a member of the Cabarrus County Commission

CABARRUS COUNTY

BRITE futures for Kannapolis students

BY JENNIFER WOODFORD

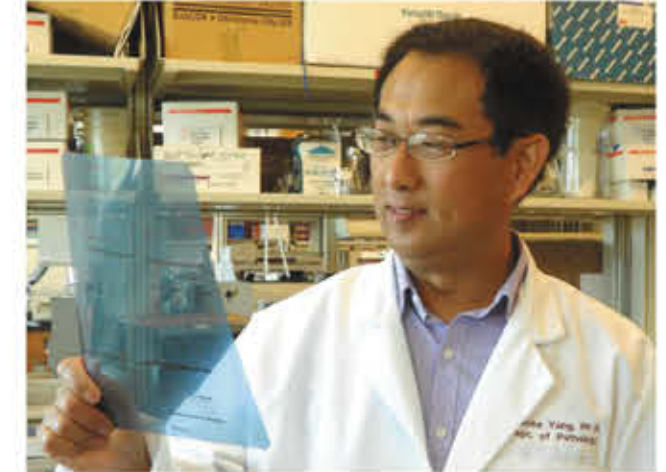
As a child, TinChung Leung, PhD, enjoyed raising fish. Today, he is a scientist with the NC Central University Nutrition Research Program at the NC Research Campus and an expert in the use of zebra fish as a model system for cancer and cardiovascular disease research.

A hobby evolving into a scientific passion is the experience that motivated Leung to work with Kannapolis City Schools (KCS), the Kannapolis Education Foundation (KEF) and the City of Kannapolis to take over 125 KCS middle and high school students to the main campus of NC Central University (NCCU) in Durham in February and March.

The students were the first from KCS to take part in BRITE Futures, NCCU's science, technology engineering and mathematics (STEM) education program. Over 5,000 students have participated in BRITE Futures since the program launched in 2008.

The students had the chance to try hands-on, laboratory experiments and tour the biology department. "This is an opportunity for students to use equipment and run experiments they normally wouldn't get to," said Betty Brown, BRITE Futures teacher.

"We hope to inspire these students to pursue biotechnology or other scientific fields," Leung said. "Experiences like this can transform the students' expectations and understanding because when we are children everything can inspire us. It can



Left: Kannapolis Middle School students Genesis Guillen and Ashley Teran at NC Central's BRITE Futures STEM program extracting DNA from their cheek cells.

Above: Xiaohe Yang, PhD, NC Central University Nutrition Research Program at the NC Research Campus

be very powerful!"

Xiaohe Yang, MD, PhD, also with the NCCU at the NC Research Campus, assisted with the trips. "I do believe young kids benefit from early exposure to science," he said. "This program can be one factor that helps them

decide on their future." Yang speaks from experience. He researches breast cancer. His father was a chemistry teacher, and his son is in medical school.

The City of Kannapolis is underwriting the program with a \$5,000 Community Development Block Grant.

"We feel it is important for people in Kannapolis to understand more about science and technology and how it relates to their lives, and, for students, how science relates to their career

choices," said Irene Sacks, director of business and community affairs for the City of Kannapolis.

Eric Dearmon, a member of the KEF Board of Directors, added, "We want to promote partnerships between the schools and the campus. My hope is

that there will be many more of these programs jointly gone into over the coming years to introduce our young people to the sciences."

For more information, visit www.ncresearchcampus.net.

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Leg up for entrepreneurs: Free and low-cost training

BY SUZANNE FULTON

You have this great idea for a business — one that probably was inspired by your experience with an existing business, product or service. You have the vision and passion — very important ingredients for fostering success — but you don't know QuickBooks from quickstep — or whatever steps are necessary to make your vision a reality. How do you go about empowering yourself — learning what you need to know in order to start and grow your business?

Help is but a few steps away using your fingers — to tap your computer keys, phone or to steer your vehicle down the road to low- and no-cost seminars and courses and mentoring offered through the Small Business Administration.

Small Business Development Center Network

Under the umbrella of the SBA is a nation-wide network of 900 small business development centers, 110 women's business centers, and 12,000 participants in Senior Corps of Retired Executives (SCORE) providing prospective and new business owners with a variety of advice and other resources for launching and building their enterprise. In addition, stated SBA administrator Karen Mills, "more than 2.5 million entrepreneurs have accessed free online training since 2009 through our expanded online resources."

Partnering with local chambers of commerce as well as the regional arm of the SBA, the Small Business Network of the NC Community College System sponsors 58 small business centers throughout North Carolina. In North Mecklenburg, Gaston, Rowan, Cabarrus and Iredell counties, free and low-cost business classes and one-on-one mentoring services abound through this network.

Two years ago, when Gwynn Lindler of Cornelius was in the process of planning to launch her personal fitness training business, she found her way to Suzanne Wallace, program director of Mitchell Community College's Small Business Center. Wallace mentored Lindler in Mooresville. (Mitchell Community College's SBC offers mentoring and classes in downtown Mooresville as well as at its main campus in Statesville.) "At first, we met every few weeks,"



Sheila and Chris Brumlow, owners of the The Ohanakey Company

said Lindler. "Suzanne has been a business owner herself. She heard my vision for mobile personal training for women and asked questions about elements of the plan. My answers — or lack of answers — highlighted strengths or weaknesses in the plan. Our appointments usually ended with a list of action items to work on before the next meeting. She also recommended specific free or lost-cost classes at Mitchell — often for just one evening — that provided guidance for determining the business entity, accounting structure, marketing basics, etc."

Lindler added, "Since the launch of LKN Fit Life in spring of 2012, we meet less often but still touch base periodically. Suzanne gave me the confidence to know I had a good idea, helped me develop the plan, and the encouragement to carry through."

Senior Corps of Retired Executives

Prior to launching The Ohanakey Co. seven years ago, Chris and Sheila Brumlow sat down with a SCORE executive. Such volunteers have guided countless would-be entrepreneurs through the early steps of starting their venture.

"That SCORE executive hailed from the apparel manufacturing world, which was a perfect fit for us and the type of business we planned to launch.

He shared valuable insights and tips to help ensure the success of our line of beach and mountain-inspired apparel and accessories and custom promotional and spirit wear items," said Sheila Brumlow.

At that time, the Brumlows had to travel from Cornelius to Charlotte to visit with their SCORE advisor. Now a resident of the outlying areas can meet with a SCORE volunteer much closer to home.

Mike O'Hara, of Davidson, is the SCORE volunteer the Lake Norman Chamber contacts when they receive a request for such counsel. O'Hara hails from the insurance field at the corporate level, but with about 16 compatriots in the Lake Norman area, he maintains that he can connect a client to a SCORE volunteer who brings a client a work background that would be a better fit. The one-on-one meetings can be held in a quiet corner of a coffee shop or other location that has wi-fi, he says, and the discussion could cover whatever is the most pressing need — review of a draft business plan, setting up of the books, etc.

"One of the most important take-aways for the prospective owner is a much better idea of what to expect before committing money to the enterprise," emphasized O'Hara.

Financial Support

Banks and other funders will turn you away until you can present them with a well-developed plan for your ven-

ture. The reason? Poor planning is the number one reason for failures of small businesses, wrote Sandra Bienkowski, former editor of SUCCESS magazine.

The Small Business Administration supports four primary types of lending programs, the distinguishing features for which, states the SBA, "are the total dollar amounts that can be borrowed, the type of lenders who can provide these loans, the uses for the loan proceeds, and the terms placed on the borrower."

As for approaching venture capitalists for funding while in the "new" phase, heed this advice from small business adviser Marla Tabaka. "Getting your company off the ground, successful, and profitable makes you much more attractive to financiers." Investors "want to see a repeatable, scalable customer-acquisition machine already up and running," Tabaka wrote in Inc. magazine.

The comprehensive guide published by the North Carolina Small Business and Technology Development Center (SBTDC), "Capital Opportunities for Small Businesses," is another good resource. Go online to www.sbtdc.org or call 919.715.7272.

The SBTDC specializes in helping businesses gain access to funding as well as to government contracts.

Where are Small Business Centers in our area?

Central Piedmont Community College provides no-cost workshops, comprehensive training, networking events and confidential business advice at several locations in the Charlotte area, including Huntersville.

According to CPCC Executive Director for Small Business Renee Hoda, 2,500 startup entrepreneurs and small business owners participated in the 160 free and fee-based offerings by CPCC in Fiscal Year 2012-13. One-on-one counseling was delivered to 430 distinct individuals.

"We stay in tune with new trends, hold focus groups and survey our participants to know which classes to offer," she said, adding, "We are seeing a strong interest in our services in the whole Charlotte area."

CPCC's instructors have been in the trenches. "They bring us their experi-

See **TRAINING**, Page 9

Birkdale Golf is back on course for employees, realtors, golfers

BY DAVE FRIEDMAN

When the IRS shut down the Birkdale Golf Club for two days last July because of unpaid taxes, it was just the start of a rocky few months for golfers, employees, neighbors and real estate agents. But, as spring gets under way, spirits are high, and new beginnings seem likely.

"We are showing a great deal of homes in Birkdale even though most of the buyers have read negative articles about the club," said Randy Cameron of Keller Williams Realty in Cornelius. "I always bring them into the club and we talk directly to the employees."

Cameron's clients would not have liked the stories only a few months ago. For 38 days starting in mid-October they were not paid. Jeff Silverstein, who owned the course along with four other properties that comprised the Carolina Trail, was not addressing basic maintenance and upkeep needs. However, when the courses headed into foreclosure, and Virginia-based Traditional Golf Management began managing the Birkdale in mid-November, things improved dramatically.

"The employees say that the bank [Toronto based Romspen] that is taking the club over will keep it for sale but they hired a new management company to keep the course open and in good shape," said Cameron. "That is a plus to know they will keep putting money into the project to keep it functional."

That is precisely what has taken place according to one long-time employee who asked to remain anonymous. Finances are under control, and improvements are taking place. Work still needs to be done to improve sand traps and repair some equipment, but conditions are improving daily.

About 50,000 rounds are played at Birkdale Golf Club each year. Green fees range from \$20 to \$50 depending upon when you play and what promotions are available. A source familiar with the operations at Birkdale estimated that the driving range generates more than \$200,000 each year. Traditional Golf Management is an affiliate of Traditional Golf Properties. Based in Williamsburg, Va., TGP operates or owns courses in six states. It is reportedly considering purchasing Birkdale Golf Club.

TRAINING from page 8

ence as owners and operators of their own business. To teach a specialty course, like marketing, an instructor must bring to the lectern at least three years' experience in that functional area."

Hoda is also regional director, Small Business Center Network.

Rowan-Cabarrus Community College is part of the network. Its SBC, like the others, offers an array of seminars, short courses and a place to stop by and borrow a book, CD or other type of resource that addresses management, sales, marketing, customer service, NC rules and more. At RCCC campuses in Concord, Kannapolis and Salisbury, qualified instructors cover topics like "Figuring Your Startup Costs," "The Importance of a Well-Drafted Contract," or "Steps to Start a Nonprofit."

To obtain complete information, visit www.rccc.edu/sbc or send an email to sbc@rccc.edu. To check for the advisor's hours call 704-216-3533

Other SBCs in our area

- **Gaston College SBC:** For information, contact Cynthia Cash (704) 922-6447 or email cash.cynthia@gaston.edu. For a listing of Gaston College's SBC offerings, which are offered in Lincoln and Gaston counties, go to online to: startabiz.gaston.edu/public/programs.asp

- **Mitchell Community College SBC:** Suzanne Wallace (704) 878-3227 or swallace2@mitchellcc.edu. Web site is www.mitchellcc.edu/continuing-ed/small-bus-center.cfm. From there, one can click on the link to classes and free seminars.

OTHER Links

- www.thrivenc.com/smallbusiness/start-a-new-business
- www.sbtdc.org/resources/online-training/Charlotte.score.org
- www.ncsbc.net (provides links to other relevant agencies, like those listed below)
- www.secretary.state.nc.us/corporations/
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Cornelius nurturing growth as economy steams back



Above: Cornelius Mayor Chuck Travis speaking at the Newsbreakers Breakfast on Feb. 20; Inset: Signs point to a need for developers to rehab a half-empty shopping center off West Catawba Avenue in Cornelius

BY DAVE VIESER

Cornelius Mayor Chuck Travis says that the town is working with area developers to rehab a half-empty shopping center off West Catawba. Speaking at a Business Today Newsbreakers Breakfast, the mayor said the redevelopment would also include a CATS Park and Ride facility, encompassing much of the vacant land and unused roads that crisscross the area between several fast-food restaurants not far from the new Diverging Diamond Interchange on I-77.

During the Q&A session, Travis addressed the following:

1. Commuter Rail (Red Line): "It's dead unless or until Norfolk/Southern, which owns the tracks and the right-of-way, comes to the table. I suspect this issue may need some intervention at the Governor's level."

2. Swimming at Ramsey Cove Park, which Lake Norman Chamber of Commerce CEO Bill Russell says is key to economic development: "I'm asking our citizens to contact their county representatives and put some pressure on getting this done. We shouldn't have to wait until 2015."

3. Interstate 77 widening: "Bids are due back to the state on March 13th. I know there are some who oppose the toll/HOT lane approach but

there is a lot of pressure in Raleigh and across the state to make this happen successfully." Travis, who serves on the Lake Norman Regional Transportation Commission, also expects to see the funding model used in other parts of the state.

4. Augustalee project: "There's a new owner and Lincoln/Harris has been brought in as a consultant. They seem to be leaning towards a mixed use, with some interstate viability, corporate office, retail, a hotel and some housing... kind of a self sustaining development. A full service I-77 exit at Westmoreland Road would be included."

Prior to becoming mayor, Travis served four years as a town commissioner. An avid skier, he graduated from UNC Charlotte and also has a graduate degree in architecture from NC State. He is the owner of The Housing Studio, an architectural firm in Charlotte, with more than two dozen employees.

The Newsbreakers Breakfast was presented by Dixie Dean, a leading agent with Allen Tate. Other sponsors included Thebeau & Associates, a law firm in Cornelius; Davidson Wealth Management/Wells Fargo Advisors; and Donna Moffett Accountants and Consultants.

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Small Business Toolbox

Use snow days knowledge to manage better, sell better

The recent inclement weather created sales for some and canceled the ability to do business for others. Now is the unbeatable time to learn from knowledge that is fresh, before it is forgotten. Yes, you are swamped catching up on back orders and making accommodations for lost days of work — but you must not let the recent experience and insight get lost — your business paid a price for bad weather recently. Don't let that knowledge evaporate with the snow melt.

Now is the time to learn and plan for the future.



Sellers Market

CHERYL KANE

for a collective conversation using their personal insight; everyone in the organization should be involved in some level of the discussion.

b) Tell them to jot down now, what they learned or thought about or wished they had done during this recent business slowdown within the next few business days. Have them send it to a central repository (a person, an email address, a box in the hallway) now. Offer nominal recognition or rewards for the first to do so, or the most prolific idea submitter.

c) Ask for nominations of “over-the-top service efforts” or “most creative solutions” by employees who really helped your company

and your customers. Don't set too many boundaries, just let it flow — it will help morale and generate high quality ideas in the long term (see below).

2. Plan the discussion(s).

Publicize the communal conversation and its importance. The tone of the call to share information should be “all ideas welcomed,” “stories of challenge, success or failure needed”. Make sure everyone knows this is a critical strategic planning effort.

3. Plan the agenda format and tone to be “all ideas deserve being heard with appreciation.”

a) Let everyone know this may be the first of a few meetings — vetting some ideas that sound promising will require research, feasibility consideration, and cost analysis; some ideas will be jarringly simple and can be adopted on the spot.

b) The meeting should be a discussion — not a directive of “Do this next time.” Sarcasm is to be non-existent. Leaders and all attendees should be in attentive, respectful listening mode. Questions should be open-ended, and encourage problem-solving thinking. The first negative comment will shut down everyone's out of the box thinking.

4. Start the meeting with an upbeat tenor — informal, and appreciative for both the efforts it took to get through the recent weather problems, and for now sharing improvement ideas.

a) Questions like “What went right?” “What worked well?” will prime the conversation for an engaging, collegial conversation. Use unsung hero recognition for those deserving it during this recent crisis to break the ice and create a celebratory, accepting environment. Research the information gathered in Step 1c above to complete the stories that can become legacy trademarks for how your company and its employees do business well in a time of crisis. Tell those stories. Recognize superlative efforts.

Aim the focus of the conversation on how those stories can be solidified into an improved crisis management plan.

b) Post the information collected in Step 1b above in a way so all in attendance can see them, offer their knowledge of the circumstance and generate ideas of how to improve a situation or circumvent a problem the next time. You can place people on diverse teams (people with varied areas of expertise or roles) to rove together around stories posted on walls, sit in teams around a table, work in electronic bulletin boards across the miles, assign them to solve a singular case composed ahead of time. Encourage free-flowing conversation within the groups. Let groups report out their solutions, insight and recommendations. Capture all of this data.

c) Thank everyone, again, who helped your organization get through this business disruption.

5. Plan with new knowledge.

a) Let teams evaluate the data collected and complete the needed research to discern the best knowledge and ideas collected.

b) After leaders refine the updated crisis management plan, publish it.

c) Thank everyone, again, who helped your organization get through this business disruption.

d) Share the updated crisis management plan with everyone. Train with it. Set a date mid-year to review it again.

Though we are busy catching up on lost days of sales and sales order fulfillment it's the perfect time to update your crisis management plan. Your business may have paid a price for bad weather recently. Use it to invest in your future ability to sell while weathering a storm.

Cheryl Kane, MBA, is a business consultant, sales trainer, and professional speaker specializing in service quality. If you seek assistance in growing your business, need a business speaker, or have a question you would like to see answered in this column, Cheryl welcomes your communication at (704) 795-5058 or through her web site, www.cherylkane.net.



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SMALL BUSINESS TOOLBOX

Are your standards sending the wrong message?

A company that expects to continue to grow efficiently and effectively must put controls in place to manage the process of growth. Additionally, setting standards and expectations is also essential to assuring consistency and quality. However, what I have been seeing recently are cases where standards are actually counterproductive, and may potentially be doing more harm than good.

Are your standards sending the wrong message? Here are areas I am seeing companies fall victim to in their good intentions with regard to standards.



BizGrowth 5.0

SHERRE DEMAO

Rescinding Verbiage

I am seeing another trend, that is unfortunately inspired by the litigious society too many businesses fear. A special promotion or limited time offer will be advertised, and then in small print will be verbiage such as, “Pricing can change without notice,” or “We cannot be held liable for any inaccuracies contained herein.” First of all, there is a thing called proof-reading, and second, limited time means limited

time. So basically, what these companies are saying is that they don't have to uphold their offers because they have it covered with the “fine print.” Shame on them.

“Empowerless” Procedures

My daughter and I were at a drive-through awaiting the ice cream cone and sundae we ordered. Glancing through the window, I witnessed that a new employee was being trained to properly fill the cone. The trainer placed the demo cone she had prepared on a scale, and then to my surprise threw it in the trash. I was thinking, “Wait a minute, that was my ice cream cone.” Then the trainee made a cone, slightly smaller and it was delivered to me. I asked why the one cone was discarded and the reply was, “Because it weighed too much.” So in an effort not to waste, I wonder how much “more” waste is occurring because of the fear of giving a customer a gram or two too much. Go figure.

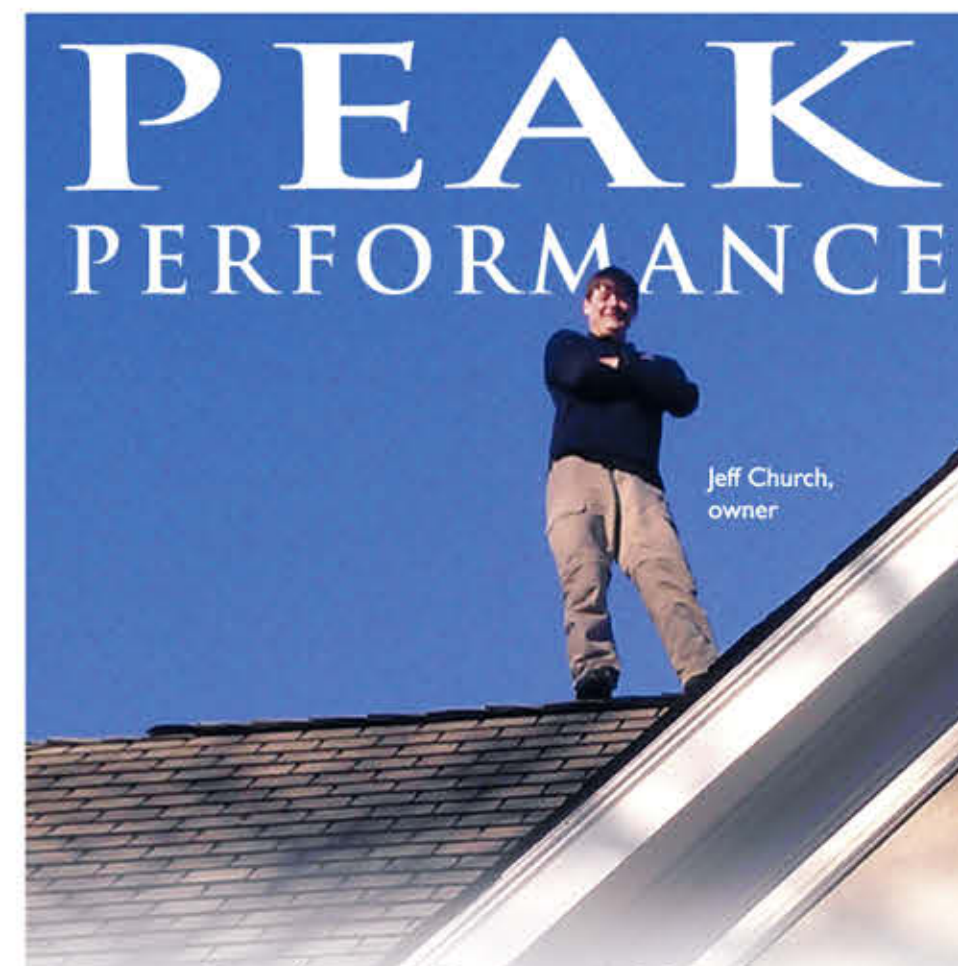
????? ?????

I leave this with question marks in hopes that the above four will inspire you to take a look at your standards, procedures, and policies with a fresh eye on how they are best serving your company, employees, customers, community and industry as a whole. If your “standards” are sending a wrong message or a confusing message, it is time to evolve the standard, or perhaps eliminate it altogether.

Standards, policies, documented procedures and protocols have a valuable place in business for effective operations and higher valuations. Just don't allow them to become your scapegoat or excuse for not doing what is right and best.

Sherre DeMao is the author of nationally acclaimed books and founder

of SLD Unlimited Biz Growth, Inc., a full-service marketing, branding and operational strategy firm based in Denver, NC. Her column seeks to help business owners build and grow sustainable enterprises and businesses with economic value and preference in the marketplace. DeMao can be reached at 704.483.2941 or sherre@sliduntlimited.com.



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LASSITER *from page 1*

high-tech companies to start-ups. "What businesses are working? What skills are the community college and universities turning out?"

He also said the state "should also develop an overarching brand" for its products.

"We used to think we were the tobacco state, but I'm not sure exactly what North Carolina is anymore. How do we pitch North Carolina in Silicon Valley, Texas, Frankfurt or Beijing? How do we line up with local economic development [efforts] and what we want North Carolina to be? That becomes the driver," Lassiter said.

Marketing the state, creating jobs and nurturing corporate growth—not to mention tax income—is a highly competitive business. It's the case in the Southeast, the rest of the nation and the world.

"The legislature has done a magnificent job in reducing the tax rate. Which

begins to make us more competitive against our neighbors, like Virginia, South Carolina. You have to incrementally move the dial to remain competitive, it's a moving target," Lassiter said.

He told the story of South Carolina Gov. Nikki Haley thanking Gov. Pat McCrory for lowering taxes. "She said it was because she could go back to her legislators and ask to lower theirs," Lassiter said, comparing the proliferation of economic development incentives to a nuclear arms race.

"Incentives are not going away. It would be great if you could invite people to look at how wonderful we are," he said.

"It doesn't work that way."

He also touched on a variety of topics in the world of economic development.

Film incentives. "They don't have lasting value the way we have it set up. Georgia is creating incentives that create long-term economic development. In Atlanta a warehouse district is being bought up by production companies."

Closing funds for corporate reloca-

tions. "Moving expenses show up in the first quarter of the move. They don't want to stretch them over several years. The ability to write a check to close a deal is crucial. If you have to pay \$500,000 or \$1.5 million to help bring 700 employees, it will pay off 10-fold. Texas and South Carolina had closing funds to offer to Boeing."

Innovation and entrepreneurship. "We don't always have what we need to make that work effectively. Compared to Boston, Boulder and San Jose, we are lagging in terms of research being done in our educational institutions and converting that to new jobs. We need to change the way we do some things, to grow this kind of activity."

Taxes. "We're backwards in how we handle some parts of capital gains. We tax founders inappropriately before they see any gains. We need to get talent on the street."

The creative class. "We want to make sure parts of North Carolina are where the creative class wants to be. They

want great flexibility in how they live, they like college communities. How do we get people who graduated from our colleges back to our state? They would like to come back."

Retirees. "How do we bring retirees here? The retiree of 20 years ago is very different from today. He or she may have sold a company, but they're not done working. They may have relatives here; they may have investment capital. How do we find those kinds of people? What is the array of services and amenities we have to have to attract those people? One kind of 'a-ha' in our backyard: North Carolina is the fourth-largest in returning veterans. We're No. 1 in star generals retiring here."

Lassiter said it's critically important to tie the infrastructure of the state as well as resources to economic development efforts.

Explaining that while North Carolina is the nation's top sweet potato producers, there's not a sweet potato processing plant here.

Business Today**LOCAL BANKS** *from page 1*

Blueharbor reported net income of \$941,507 in 2013, considerably higher

than earnings of \$430,796 in 2012.

Jim Marshall, CEO of blueharbor, said "bank stocks have been beaten down so much," they're just begin-

ning to trade at normal values. Back in March a year ago, blueharbor paid a 20 percent stock dividend to its shareholders; earlier it announced a \$250,000 stock buyback plan.

At Albemarle-based Uwharrie Capital, parent of Uwharrie Bank, the stock is trading around \$2.65 a share, while its 52-week high was \$3.15 a share in late March of last year. Its 52-week low was \$1.95 in late June of last year. In the fall of last year, Uwharrie fully repaid all \$10 million of TARP funds received during the nationwide financial meltdown in 2008.

Before the recession in 2007 community bank stocks were selling at a premium over book value of 1.27 times, which is reflective of the community banking industry, said Roger L. Dick, CEO of Uwharrie, which a year ago announced it would merge all its banks into a single financial institution.

"As we have gone through this recession, due to deteriorating asset quality we have seen community bank stocks trade at a discount to their book," Dick said.

While Uwharrie's 52-week high was \$3.15, private trades have taken place at higher values with independent valuation putting the stock in the \$3.55

range late last year.

"Our stock is valued pretty much on average with other community bank stocks in the southeast at about 88 percent of book value," Dick said.

The SNL Small Cap US Bank Index was down 40 percent from March 31, 2008 to March 31, 2013.

"For this same period our stock is down 31 percent," Dick said.

Dick likes to compare large and small bank stocks to a train going through a tunnel. The big banks enter the tunnel first, followed by the small banks.

"Going into this economy, the financial problems and hits first impacted our nation's largest banks, and as the economy has begun to recover, they are the first out of the tunnel and their stock values have been the first to recover. The community bank stocks will follow suit and we think stock values for community banks have already started their recovery reflecting an improving economy," Dick said.

If the recovery falters or slows, it will impede the recovery in value for all stocks.

"These are fragile and frothy times in stock values for all companies," Dick said.

More coverage at
www.BusinessTodayNC.com

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NEWS.e

New website at Cabarrus CVB

Feb. 26 The Cabarrus County Convention and Visitors Bureau has a new web site for community stakeholders and media: www.CabCoCVB.com

"The business site is a platform to educate and inform local stakeholders including City Council members, County Commissioners, hospitality partners, media and area residents about the business practices of the Bureau," said Donna Carpenter, president and CEO of the Cabarrus County CVB. "Key facts and unique stories about the destination also make the site an ideal resource for travel media." The Cabarrus County CVB is scheduled to present the new site to the Cabarrus County Commissioners on March 3 at the Cabarrus County Governmental Center.

Designed and built in-house by CVB staffers, the site features statistics, key dates, videos, a social media lounge and essential information like CVB job openings. Unlike VisitCabarrus.com where the primary purpose is to provide information to leisure and business travelers, meeting planners and other current or potential visitors, primary sections of www.CabCoCVB.com include:

Who We Are: Includes Mission and Vision, History with downloadable documents on the organization's structure, Accolades & Affiliations, Testimonials, CVB Board Members and more.

What We Do: In addition to bios for all team members, each department is detailed including Marketing & Communications, Conventions & Meetings, Leisure, Partnership, Research and Finance.

Press Room: A central location for Press Releases and Media Alerts with social sharing capability, Media Tour information, Story Ideas with galleries and downloadable Image Gallery.



CARPENTER

N.C. Sen. Jeff Tarte launches campaign for re-election



Feb. 21 Huntersville Commissioner Danny Phillips and Don Shue flank N.C. Sen. Jeff Tarte who launched his campaign for re-election at The Peninsula Club Feb. 20. Tarte is a former mayor of Cornelius.

Sea Life aquarium open at Concord Mills



Feb. 20 Sea Life Charlotte-Concord has opened in Concord Mills. Located at Entry 7 at Concord Mills, the aquarium has more than 5,000 sea creatures, as well as displays of diverse marine life, an indoor play area and a viewing tunnel surrounded on all sides by water. The 36,000-square-foot facility holds 150,000 gallons of water. Visitors can travel from the fresh waters of the Catawba River in the Blue Ridge Mountains to the Atlantic Ocean in about an hour.

New tenants at Concord Mills

Feb. 17 Torrid and J.Crew Factory have signed leases at Concord Mills, as well as Janie and Jack Outlet and Buckle. Concord Mills is home to more

than 200 outlet and value retail stores, plus family dining and entertainment options.

John Bradford files to run for N.C. House



Feb. 14 John Bradford III filed to run in the primary election for N.C. House District 98, which includes Cornelius. House District 98 is currently held by Speaker of the House Thom Tillis, a Cornelius resident. Bradford, the owner of Park Avenue Properties on West Catawba Avenue in Cornelius, faces former Cornelius Mayor Lynette Rinker, another Republican. Natasha Marcus, a Democrat from Davidson,

has also filed to run for the seat. The primary elections will be held May 6.

U.S. bobsleds made in Mooresville



Feb. 12 As teams of international athletes compete in Sochi, Russia, a Mooresville company led by Hans deBot has a front-row seat. DeBotech Inc., partnered with the Design Team of BMW North America, Design Works, to manufacture the entire fleet of bobsleds for the two-seat competition for the men and women's 2014 US Olympic Team. DeBot, owner of deBotech Inc., began his partnership with the US Olympic Team in 2002 when he was asked to bring his knowledge of lightweight racing products, techniques and experience to build and design a bobsled using carbon fiber composites. He was given no information — just a deadline. deBot researched Olympic rules and regulations and built his first advanced carbon fiber sled in time for the 2002 games.

Video from N.C. Transportation Secretary highlights new goals

Feb. 10 In a two-minute video, N.C. Department of Transportation Secretary Tony Tata talks about major initiatives, including improved customer service, increased efficiency and long-term planning and job creation. Under the leadership of Gov. Pat McCrory, NCDOT is focused on improving customer service at North Carolina's Division of Motor Vehicles, increasing efficiency and supporting job creation and economic growth through development of a 25-year infrastructure plan.

See NEWS-E, Page 19

Business Today's February Newsmakers



Cornelius Mayor Chuck Travis spoke at the Peninsula Club on Feb. 20



Sen. Jeff Tarte



Ryan McDaniels, executive director of Lake Norman Regional Eco-Devo



Chris Davis of Davidson Wealth Management with former Cornelius Commissioner Jeff Hare



John Cherry, founder of the Lake Norman Chamber of Commerce

NEWS.e



Patrick Coughlin, Cabarrus Regional Chamber of Commerce, fielded questions at the Old Cabarrus Bank building in Kannapolis on Feb. 25



Lynn Scott Safrit, President & COO of Castle and Cooke, LLC



Donna Carpenter, President/CEO of Cabarrus Convention and Visitors Bureau with John Mills, Cabarrus CVB Executive Vice President



Lori Clay, Premium Power Systems; William Connolly, Regional President of Bank of North Carolina; Diane Honeycutt, Team Honeycutt / Allen Tate Realtors; and Pat Horton, President & CEO of Uwharrie Bank

Continued from page 18

Video: <http://www.youtube.com/embed/jz53hZUUKt0>

Goolsby earns Accredited Remodeler designation

Jan. 30 Nicole Goolsby, the owner of Rion Homes in Cornelius, has completed the 72 hours of course work necessary to meet the requirements for the Accredited Remodeler designation. Goolsby is a member of the Lake Norman Home Builders Association. She also is an Accredited Builder and Accredited Master Builder. The Accredited Remodeler designation is recognized statewide and identifies top professionals in the building industry.



GOOLSBY

blueharbor bank net income more than doubled in 2013

Jan. 29 blueharbor bank reports net income of \$230,193, or \$0.09 per share, for the fourth quarter of 2013, compared to \$159,677, or \$0.07 per share, for the same quarter of 2012. For the year ended Dec. 31, 2013, the bank reported net income of \$941,507, or \$0.41 per share, compared to \$430,796, or \$0.19 per share, for the year ended Dec. 31, 2012.

Jim Marshall, president and CEO said he was pleased to see a "very nice increase in earnings" during 2013.

"As we begin to see some improvement in our local economies, we have been able to reduce the credit-related expenses we experienced in prior years and that has been a contributing factor to our year-over-year net income

increase of 118 percent," Marshall said. Year-over-year assets decreased \$2.7 million, or 2.1 percent from \$130.0 million to \$127.3 million. "While we saw a modest \$1.6 million, or 1.7 percent, increase in our gross loans over this same period, our reduction in total assets was primarily driven by the decrease in our investment portfolio of \$5.3 million, or 26.5 percent," Marshall explained, "As principal was returned on our

investment portfolio during 2013, we were conservative in our reinvestment of those proceeds as we sought to limit our duration and extension risk in this low rate environment. We believe this will position us better when rates begin to rise," Marshall said.

To read blueharbor's earnings release visit www.businessstodaync.com/images/DIGITAL/blueharborEarnings.pdf

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ON THE RECORD

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| FORECLOSURES21 | |
| NEW CORPORATIONS23 | |

REAL ESTATE TRANSACTIONS

These are recent property transactions over \$200,000 as recorded by the county Register of Deeds in Cabarrus, Iredell and Mecklenburg.

Cabarrus County

01/17/14 \$207,500 Joseph Pak & Lynn Kiel to Rashan & Kristin Noje, 1318 Gambel Dr., Concord

01/21/14 \$365,500 Weekley Homes to Thomas & Wendy Betts, 10542 Sentinel Dr., Harrisburg

01/21/14 \$222,000 M/I Homes of Charlotte, LLC to Walter & Ola Bolter, 3490 Alister Ave., Concord

01/21/14 \$256,000 D.R. Horton, Inc. to James & Jeni Flowers, 1332 Grantwood Ave., Concord

01/21/14 \$251,000 Quentin & Margo Gross to Elizabeth Hanie, 1102 Setter Ln., Concord

01/21/14 \$311,000 Brent & Alicia Messick to Venugopal Patiori, 2161 Barrowcliffe Dr., Concord

01/21/14 \$283,000 M/I Homes Of Charlotte, LLC to Mandral & Dana Blackmon, 4376 Triumph Dr., Concord

01/21/14 \$259,000 Lennar Carolinas, LLC to Lee Ann Audia, 10723 Sapphire Tr., Davidson 28036

01/21/14 \$270,000 Shea Real Estate Investments, LLC to Regina Roberts, 368 Sutro Forest Dr., Concord

01/22/14 \$368,000 Lennar Carolinas, LLC to Stephen & Kelly Orwig, 3216 Basalt Dr., Davidson 28036

01/22/14 \$236,000 Dennis & Tamara Diaz to Deutsche Bank National Trust Co., 6260 Harbor Dr., Concord

01/22/14 \$310,000 Carlos & Marcela Nino to Man Yiu & Jennifer Cheung, 4282 French Fields Ln., Harrisburg

01/23/14 \$353,000 Lennar Carolinas, LLC to Thomas Spence & Windy Honeycutt, 3202 Basalt Pl., Davidson 28036

01/23/14 \$2,600,000 Sparks Enterprises, Inc. to SBBH Developments 6, LLC, approx. 4.5 ac. on Hwy. 29, Concord

01/24/14 \$250,000 Charles & Kelly Beats to Max & Megan Bright, 1260 Boyden, Concord

01/24/14 \$292,500 NVR, Inc. to Vamsi & Ranvita Kolli, 3338 Linetender Dr., Davidson 28036

01/24/14 \$269,000 Harold & Kimberlee Blackwelder to Harold & Regina Reese, Lot 110 Valhalla Subdivision, Harrisburg

01/24/14 \$200,500 Joshua & Holly Murray to Anand & Preeti Deshmukh, 1211 Sandy Bottom Dr., Concord

01/24/14 \$528,000 Shea Real Estate Investments, LLC to Brockford & Dawn Herring, 793 Barossa Valley Dr., Concord

01/24/14 \$355,500 Sascha & Alison Schreiber, Michael & Robbie Ruffin and Everett & Sara Childers to Michael & Robbie and Everett & Sara Childers, 587 Georgetown Dr., Concord

01/24/14 \$940,000 Bobby & Janet Lutz to Tommy & Pamela Starnes, Lots 14 & 15 in Oak Hollow Subdivision, Harrisburg

01/24/14 \$232,000 Kevin & Ariel Kirk to Dale & Madeline Bennington, 2260 Silver-ton Ct., Mt. Pleasant

01/24/14 \$415,000 Charles & Barbara Huffman to Tracy & Karen Dougherty, 9608 Callis Ct., Harrisburg

01/27/14 \$255,000 Nathan Jessup to David & Joanna Hudson, 60 NE Edgewood Ave., Concord

01/27/14 \$257,000 D.R. Horton, Inc. to Victor & Racheal Kyslinger, 10981 River Oaks Dr., Concord

01/27/14 \$494,000 NVR, Inc. to Vikas & Geetu Arora, 3833 Thatcher Place Cr., Harrisburg

01/27/14 \$340,000 B & C Land Holdings, LLC to True Homes, LLC, Lots 101, 130-133, 135, 147, 140, 142-144 & 146 of Saddlebrook Subdivision, Concord

01/27/14 \$275,500 M/I Homes of Charlotte, LLC to Daniel & Amber Fadio, 3615 Courage Ct., Concord

01/27/14 \$222,500 Kevin & Teresa Sorg to Gregory Haeberle, 4680 Garrison Inn Ct., Concord

01/29/14 \$205,000 NVR, Inc. to Mark Litjes, 3228 Outen St., Concord

01/29/14 \$200,000 David Miller Realty & Investment, Inc. to Cristina Strasser, 791 Brighton Dr., Kannapolis

01/29/14 \$270,000 Ocwen Loan Servicing to Dorothy Kelley, 500 Channing Cr., Concord

01/30/14 \$245,000 Patricia Smith to Duane & Leigh Greer, 8100 Kensington Ln., Harrisburg

01/30/14 \$318,500 NVR, Inc. to Kevin & Julie Stolte, 542 Old Speedway Dr., Concord

01/30/14 \$230,000 Lennar Carolinas, LLC to Steven & Susan Arkin, 10753 Sapphire Tr., Davidson 28036

01/30/14 \$236,000 Wells Fargo Bank to Tristan & Kristen Adamczuk, 9614 Num-enore Dr., Charlotte 28269

01/30/14 \$865,000 Philip & Donna Goodwin to Catherine Sanders, 3556 Alister Ave., Concord

01/30/14 \$349,000 B & K of Concord, LLC to Raylee, LLC, 8230 Poplar Tent Rd., Concord

01/31/14 \$234,000 Edgar & Starr Chance and Gary Gentle Estate to Branch Banking and Trust Co., 1.06 ac. on Burrage Rd., Concord

01/31/14 \$371,000 Niblock Development Corp. to Latravius & Brooke Johnson, 530 Elizabeth Lee Dr., Concord

01/31/14 \$320,000 Tracy & Karen Dough-

erty to Eric Lance & Laura Lancaster, 4716 Myers Ln., Harrisburg

01/31/14 \$200,000 Lennar Carolinas, LLC to James & Melissa Stultz, 2873 Shale Dr., Davidson 28036

01/31/14 \$319,000 Lennar Carolinas, LLC to Clarence Rorie & Tracy Autry, 8908 Happiness Rd., Harrisburg

01/31/14 \$210,000 Ronald & Sharon Brown, Ronnie & Cynthia Knight and Pamela Rinehardt to Michael & Tammy Chandler

02/03/14 \$252,000 Shea Real Estate Investments, LLC to Pardeep Pola & Gowthami Samudrala, 10330 Shrader St., Concord

02/03/14 \$379,000 Lennar Carolinas, LLC to Kenneth Sandifer, 10101 Alabaster Dr., Davidson 28036

02/03/14 \$330,000 Parker & Orleans Home-builders, Inc. to Christopher & Tiffany Rossman, 9614 Lockwood Rd., Concord

02/03/14 \$270,000 Parker & Orleans Home-builders, Inc. to Amrit & Kalpana Karki, 4426 Bridge Pointe Dr., Harrisburg

02/03/14 \$262,500 D.R. Horton, Inc. to Kimberly Johnston & Aimee Mills, 10938 River Oaks Dr., Concord

02/03/14 \$270,000 D.R. Horton, Inc. to Felix Reyes, 3136 Keady Mill Loop, Kannapolis

02/04/14 \$200,500 Eastwood Construction LLC to Bradley Robinson & Amber Hatley, 728 Yvonne Dr., Concord

02/05/14 \$270,000 Percy Carl & Silvia Calderon to Bank of America, 603 Marthas View Dr., Huntersville 28078

02/06/14 \$218,000 James & Margaret Harman to Victor & Erica Vermiglio, 1427 Moorecrest Pl., Kannapolis

02/06/14 \$243,000 Lennar Carolinas, LLC to Aisha El Zorba, 10714 Sapphire Tr., Davidson 28036

02/06/14 \$274,500 Pulte Home Corp. to Deepak Poosarla & Aishwarya Sabbisetty, 9511 Heritage Farm Ave., Concord

02/07/14 \$224,000 George & Lisa Padgett to Johnny & Heather Edwards, 9650 Harvest Ln., Davidson 28036

02/07/14 \$855,000 GAC-HEL, Inc. to RREF II DEU-NC, LLC, Tracts 3, 4, 7, 8 & 10 of Kellswater Commons II Subdivision, Kannapolis

02/07/14 \$376,000 Parker & Orleans Home-builders, Inc. to Richard Gardner & Jonathan Evans, 9619 Lockwood Rd., Concord

02/07/14 \$218,000 Ryan & Bridget Goodwin to WGH North Carolina, LLC, 1810 NW Bridgeford Dr., Huntersville 28078

02/07/14 \$350,000 Douglas & Christine Luna to Hutchco, LLC, 11300 Olde Cedar Ct., Davidson 28036

02/07/14 \$272,000 Jeffrey & Jatana Glann to Benjamin Posey, 6024 Israel Dr., Concord

02/10/14 \$722,500 GAC-HEL II, Inc. to RREF II DEU-NC BSG, LLC, 3.341 ac. on Hudspeth Rd., Concord

02/10/14 \$246,000 Joseph & Stephanie Talbot to Jami & Kaylee Criscione, 6106 Maple Leaf Ave., Harrisburg

02/11/14 \$208,000 Terry Peaks & Charissa Gearyhart to FREO North Carolina, LLC, 1300 Emory Ln., Concord

02/11/14 \$404,500 NVR, Inc. to Joseph &

Stephanie Talbot, 8427 Penton Pl., Harrisburg

02/11/14 \$325,000 Lennar Carolinas, LLC to Shadia Amin, 9174 Perseverence Dr., Harrisburg

02/11/14 \$313,000 Ronald & Bonnie Womick to Juan Ramirez, 2262 NW Donnington Ln., Concord

02/11/14 \$260,000 Edward & Lydia McLaughlin to U.S. Bank National Assn., 1518 Callender Ln., Charlotte 28269

02/11/14 \$300,000 Evan & Traci Keith to Vaishaliben & Kashyap Mistry, 10969 Aspen Ridge Ln., Concord

02/11/14 \$219,000 Laurie Baker to Drusilla Fulton, 4178 Glen Eagles Ln., Concord

02/14/14 \$367,000 Esten Goldsmith to McCachern, LLC, 81-87 McCachern Blvd., Concord

02/14/14 \$231,000 Paul & Kimberly Perez to Chad & Jodi Whitley, 6143 Maple Leaf Ave., Harrisburg

02/14/14 \$255,000 Lennar Carolinas, LLC to Philip & Barbara Greer, 8863 Amazing Ct., Harrisburg

02/14/14 \$290,000 Harold & Patricia Rudisill to Morgan Fluster & Ross Stanton, 1750 Lentz Harness Shop Rd., Mt. Pleasant

More Cabarrus Transactions
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Mecklenburg

1/28/14 \$340,000 Mortgage Guaranty Insurance Corp. to Derrick P. O'Lynn, 21303 Baltick Dr., Cornelius

1/29/14 \$208,000 Heather & Jason Helms to Casey Blades, 16606 Spruell St., Huntersville

1/30/14 \$574,000 David & Maria Swett to Casey & Stephen Liadis, 18409 Indian Oaks Ln., Davidson

1/30/14 \$450,000 Charles & Dale Ann Chrimess to Levent & Kelly Neymen, 13734 Bramborough Rd, Huntersville

1/30/14 \$200,000 Clarence III & Grace Capps to Jonathan & Sarah Foster, 19025 Park Terrace Ln., Davidson

1/30/14 \$ 150,000 John & Carla McBride to Neil Eibeler, 18742 Nautical Dr. #102, Cornelius

1/30/14 \$268,000 John Alvino to Gary & Laurie Fagan, 13201 Appolinare Dr., Davidson

1/30/14 \$363,000 South Creek Homes to Richard & Jean Emerson, Lot 95 Gailey's Glen, Cornelius

1/30/14 \$367,000 Mattamy Carolina Corp. to Robert III & Mari Wallace, 17402 Closest Pin Dr., Huntersville

1/30/14 \$230,000 Molly Hilb to David & Emily Fritz, 16323 Spruell St., Huntersville

1/31/14 \$287,500 Dominic & Janet Spain to Jeffrey & Brenda Satterfield, 17607 Cambridge Grove Dr., Huntersville

1/31/14 \$315,500 Dana & Patrick McElveen to Bradley & Terri Gaar, 17432 Calverton Rd.,

See **TRANSACTIONS**, Page 21

TRANSACTIONS

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Huntersville

1/31/14 \$1,688,000 Lynne Gilooly-Fallar to Arthur & Maureen Glasgow, 18218 Harbor Light Blvd., Cornelius

1/31/14 \$210,000 Curtis & Paige Holder to Jennifer Kessler, 14108 Holly Springs Dr., Huntersville

1/31/14 \$253,000 Estate of Gladys Smith to Thomas & Zinaida Tragesser, 8804 Magnolia Estate Dr., Cornelius

1/31/14 \$444,000 Cunnane Group to Henry Jr. & Leesa Dawson, 20126 Dowry Ct., Cornelius

2/3/14 \$176,500 Beth Wanke to Willie & Linda Wooldridge, 9069 Rosalyn Glen Rd., Cornelius

2/3/14 \$558,500 Jon & Michelle Krider to Barbara Alarcon Alcivar & Daniel Young, 559 N. Main St., Davidson

2/4/14 \$774,500 US Bank to Charles & Cristy Swink, 17538 River Ford Dr., Davidson

2/5/14 \$365,000 BB&T to Philip & Sarah Hoblet, 15730 Agincourt Dr., Huntersville

2/5/14 \$425,000 Deutsche Bank to Wesley & Kristina Nagel, 514 N. Faulkner Way, Davidson

2/6/14 \$505,000 Amy Davy to Wesley Lev, 17511 Robbins Ridge Rd., Cornelius

2/7/14 \$327,000 Standard Pacific of the Carolinas to Eric & Anna Zientek, 8228 Bramfield Dr., Huntersville

2/7/14 \$275,000 ZL Metz Homes to Douglas & Erika Guy, 10122 Vanguard Pkwy., Huntersville

2/10/14 \$328,000 Mark Deem to Rickey & Betsy Hunt, 10323 Linksland Dr., Huntersville

2/10/14 \$246,000 Pulte Home Corp. to Nathaniel & Nicole Keppler, 12907 Heretiage Vista Dri., Huntersville

2/10/14 \$298,000 True Homes to Nathan & Carissa Bragg, 20118 Verlaine Dr., Davidson

2/11/14 \$215,500 Donald Jr. & Malvina Wolfe to Drew Bobo & Oanh Yang, 11525 Lottingly Dr., Huntersville

2/11/14 \$153,000 Fifth Third Bank to James & Carol Watermeyer, 21018 Burlington Way, Cornelius

2/11/14 \$322,500 Henry Oakes Jr. & Leesa Dawson to William & Julie Haggerty, 22122 Market St., Cornelius

2/14/14 \$263,000 Landis Reed Homes to Christopher & Carolyn Mahoney, 1318 South St., Cornelius

2/14/14 \$225,000 David & Brenda Dobbins to Sandra Balise, 20247 Riverchase Dr., Cornelius

2/14/14 \$415,000 Weekley Homes to Toby & Cheri Foreman, 18708 Bartlett Creek Dr., Davidson

2/18/14 \$300,000 James & Kathy Holada to David & Donna Chapman, Lot 80 St. Phillips Square at Jetton Cove, Cornelius

2/18/14 \$321,000 South Creek Homes to William & Georgiana Mercaldi, 18214 Ebenezer Dr., Cornelius

2/18/14 \$70,000 Bluestream Partners to South Creek Homes, Lot 209 Bailey's Glen, Cornelius

2/18/14 \$220,000 ZL Metz Homes to Andres & Carlos Ramia, 10114 Vanguard Pkwy, Huntersville

2/19/14 \$400,000 Kurt & Debra Wiesenberger to Robert Grossman, 12838 Forrester Ave., Huntersville

2/19/14 \$273,000 Michael & Jennifer Price to Constance Evans & Billy Singletary, 12906 Heath Grove Drive, Huntersville

2/19/14 \$515,000 Bonterra Builders to Kevin & Melissa Outz, 10925 Brandie Meadow Ln., Huntersville

2/19/14 \$398,500 Mattamy Carolina Corp. to craig & Jenna Moravec, 12911 Old Grove Ln., Huntersville

2/19/14 \$230,000 Edward & Darryl Prendergast to Jody & Kirsty Roach, 9851 caldwell Depot Rd., Cornelius

2/19/14 \$393,000 South Creek Homes to Stuart & Joyce Patch, 12018 Meetinghouse Dr., Cornelius

2/20/14 \$439,000 Micheal & Kimberly Kash to William JR. & Carol White, 10130 Devonshire Dr., Huntersville

2/21/14 \$250,000 Thomas Goodin IV & Karin Bonfilio to Scott & Jennifer Newton, 7219 Gilead Rd., Huntersville

2/21/14 \$203,000 Bryan & Kristi Baum to Seth Bennett & Lauren Collins, 6307 Tunston Ln., Charlotte 28269

2/21/14 \$491,000 Classica Homes to Nabil Ahmad & Kiran Siddiqui, 9121 Robbins Preserve Rd., Cornelius

2/21/14 \$412,000 Melanie Alexander to Tori & Emmitt Ray, 18316 Turnberry Ct., Davidson

2/24/14 \$220,000 Barbara Starr to Denise Marena, 8811 Cool Meadow Dr., Huntersville

2/24/14 \$249,500 Pulte Home Corp. to Benneth & Hannah Hagan, 12903 Heritage Vista Dr., Huntersville

2/24/14 \$284,500 Brian & Kirstin Ledford to randolph & Kathleen Fox. 9301 Magnolia Estates Dr., Cornelius

2/25/14 \$298,000 Brian Lee to Jo Carol Davis, 17219 Cranwood Ave.,Huntersville

2/25/14 \$263,000 Carole & Lawrence Nein to Lolo Checkers LLC, 17213 Cranwood Ave.,Huntersville

More Mecklenburg Transactions
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Mooreville

1/22/14 \$214,000 JP Morgan Chase Bank to Grady & Elizabeth Ells, 160 Saye Pl. 28115

1/23/14 \$460,000 Bob & Fern Perry to Angela Savage & Joseph Boxley, 134 Waterford Dr. 28117

1/23/14 \$725,000 Timothy & Erin Love to Michael Lewis, 105 Twiggs Ln. 28117

1/24/14 \$249,000 IQ Custom Construction to Linda & Richie Erdman, 135 Brantley Acres Dr. 28117

1/24/14 \$417,000 Pamela Woodside to Brian

Mayakis & Callie Gaertner, 144 Surfside Ln. 28117

1/24/14 \$235,000 Keith & Tara Caminiti to David & Mandy Brawley, 550 Isle of Pines Rd. 28117

1/27/14 \$405,000 The Bank of New York to Kimberly & Ira Flowe, 153 Clove Bank Rd. 28115

1/28/14 \$201,500 Brian & Kelly Williams to James Bowman & Tracy Robinson, 112 Steeplechase Ave. 28117

1/28/14 \$415,000 Meritage Homes of the Carolinas to Brian & Kelly Williams, 246 Bells Crossing Dr. 28117

1/28/14 \$900,000 James & Pamela Brennan to David & Caroline Biedermann, 251 Knox-view Ln. 28117

1/29/14 \$2,350,000 Go America to AAA Property Rentals, 178 Mariner Pointe Ln. 28117

1/29/14 \$262,000 Grande Homes Company to Daniel & Patricia Brown, 837 Heatherly Rd. 28115

1/29/14 \$352,500 OPCNC to Beverly & Christopher Brown, 410 Cove Creek Loop 28117

1/30/14 \$365,500 Citibank to Country Roads of the Carolinas, 1690 Landis Hwy. 28115

1/30/14 \$219,000 Citizens Home to Steven Setzer, 184 Aztec Cir. 28117

1/30/14 \$250,000 James & Karen Ray to Steve & Turi Shaw, 129 Farthing Ln. 28117

1/30/14 \$370,000 Meritage Homes of the Carolinas to Dennis & Carla Forkin, 255 Belfry Loop 28117

1/31/14 \$214,000 Citizens Homes to Gary & Rahno Coon, 186 Aztec Cir. 28117

1/31/14 \$220,000 Lennar Carolinas to Charles & Jaime Cowles, 160 Sugar Magnolia Dr. 28115

1/31/14 \$252,000 Lennar Carolinas to Erica & Nicholas Welch, 145 Sugar Magnolia Dr. 28115

1/31/14 \$335,000 John Giampaolo to Russell & Leslie Zimrich, 568 Highland Ridge Rd. 28115

1/31/14 \$320,000 Mae Hutchison to Chris & Kristen Rice, 147 Ridge Top Rd. 28117

1/31/14 \$400,000 The Bank of New York to Lawrence & Andrea Sievers, 219 Castles Gate Dr. 28117

1/31/14 \$710,000 Gary & Deborah Eaker to Cheryl McElroy & Kathy Lyerly, 482 Oak Tree Rd. 28117

1/31/14 \$600,000 Jeffrey McCue & Debra Camporeale to Laura Costner, 106 Walnut Hill Ct. 28115

2/3/14 \$221,000 Eastwood Construction to John Shiah, 117 Karlstad Ln. 28115

2/3/14 \$252,000 Lennar Carolinas to Cathy Workman, 149 Sugar Magnolia Dr. 28115

2/3/14 \$223,000 Lennar Carolinas to Trudy & Paul Goody, 133 Sugar Magnolia Dr. 28115

2/3/14 \$400,000 HSBC Bank to David Fox, 105 Lake Pine Rd. 28117

2/3/14 \$843,000 James & Cynthia Griffin to Loyd Investments, 223 Corona Cir. 28117

2/4/14 \$1,535,000 Michael & Janet Brown to Gregory & Leah Rand, 121 Pointe Harbour Ln. 28117

2/4/14 \$227,500 Willow Creek Homes to Barbara & Brittney Gardner & Peggy Hobbs, 205 Wellshire St. 28115

2/4/14 \$370,000 Andrew & Heather Kline to Dustin & Rachael McClure, 342 Blume Rd. 28117

2/5/14 \$235,500 Gerald & Patrice Winston to Casey & Deborah Palilonis, 123 Monterey Dr. 28117

2/5/14 \$650,000 Joseph & Melissa Forth to Curtis & Stacey Groppe, 158 Mayfair Rd. 28117

2/6/14 \$267,500 Eastwood Construction to Joshua & Erica Morgan, 214 Almora Loop 28115

2/6/14 \$756,000 Joseph & Jill Kolakowski to Jason & Lauren Lanoue, 125 Brick Kiln Way 28117

2/6/14 \$526,500 M/I Homes of Charlotte to Joseph & Jill Kolakowski, 126 Grasshopper Cir. 28117

2/7/14 \$285,000 Beacon Ventures to Hans-tad Holdings, 131 Sanibel Ln. 28117

2/7/14 \$365,000 Robert & Allison Long to Ryan & Erin Anders, 241 Blackwelder Farm Dr. 28115

2/10/14 \$394,500 Meritage Homes of the Carolinas to Ron & Karen Osinga, 141 Belfry Loop 28117

2/10/14 \$840,000 LCB Properties to CT2B Holdings, 424 Oak Tree Rd. 28117

2/10/14 \$710,000 David Dibble Custom Homes to Ryan Caldwell, 119 Wild Harbour Rd. 28117

2/11/14 \$437,000 True Homes to Waheed & Julissa Dode, 124 Farm Knoll Way 28117

2/11/14 \$376,500 Lakeshore Holdings to Bryan & Megan Smith, 268 Wilson Lake Rd. 28117

2/12/14 \$349,000 Deutsche Bank to Delane & Dorothy Brown Marlowe, 112 Marlowe Cove Ln. 28117

More Mooreville Transactions
online at www.BusinessTodayNC.com

FORECLOSURES

Foreclosure actions have been started on the following properties. Items show the date, owners, property address, lien holder, lien amount. After required notices are published, the property is sent to auction. The property then can be sold, not sold (examples: bankruptcy files or action dismissed without prejudice) or the sale postponed.

Cabarrus County

01/21/14 Larry & Cindy Mack, 5751 Claw Ct., Concord, CitiMortgage, \$128,981

01/21/14 John & Jamie Teal, 2340 Roberta

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ON THE RECORD

FORECLOSURES

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Rd., Concord, Bank of America, \$128,000
01/12/14 John & Sharon Durham, 1381 Whitman Dr., Concord, U.S. Bank, \$166,400
01/22/14 Carl & Diana Epling, 6134 Cambridge Dr., Harrisburg, Bank of New York Mellon, \$95,000
01/22/14 Allen Bennett, 198 Fairmont Cr., Kannapolis, SunTrust Mortgage, \$127,450
01/22/14 Michael Neff, 5211 Power Line St., Kannapolis, Bank of America, \$97,575
01/22/14 Jorge Rodas, 920 Longview Ave., Kannapolis, Bank of America, \$84,900
01/22/14 Brenda Johnson, 5337 Kim St., Concord, Wells Fargo Bank, \$162,603
01/22/14 Marco Cervantes & Maria Del Garcia, 287 Saint Johns Ave., Concord, Bank of America, \$69,410
01/23/14 Timothy & Laurie Poole, 1228 Turning Leaf St., Concord, JP Morgan Chase Bank, \$145,750
01/23/14 Dickson Sese, 1208 Dunblane Ct., Charlotte 28269, U.S. Bank, \$248,000
01/24/14 Joseph & Deborah Hill, 1225 Ben Black Rd., Midland, JP Morgan Chase Bank, \$206,250
01/24/14 Aaron & Kelli Gandy, 261 Forest Pond Rd., Kannapolis, Wells Fargo Bank, \$117,600
01/27/14 Richard Rivera & Cynthia Centeno,

5239 Halveron Ct., Kannapolis, Nationstar Mortgage, \$123,600
01/28/14 Robert & Melinda Stalnaker, 3319 Roundcliff Dr., Concord, America's Wholesale Lender, \$109,600
01/28/14 James & Jacqueline Forrest, 9459 Grand Oaks St., Concord, SunTrust Mortgage, \$153,200
01/28/14 Anthony & Tequilla Sellers, 313 Bell St., Kannapolis, North Carolina Housing Finance Agency, \$68,400
01/29/14 Dennis Billips, 579 Central Dr., Concord, Charlotte Home Equity, \$65,600
01/29/14 Autry & Kimberly Dawsey, 1410 Winecoff School Rd., Concord, Wachovia Bank, \$84,823
01/29/14 Terry & Cheryl Smith, 801 Norland Ave., Kannapolis, Bank of New York Mellon, \$72,250
01/29/14 Damen & Vickie Carpenter, 165 O'Brien Pl., Concord, Ocwen Loan Servicing, \$94,500
01/29/14 John Moore, 587 Central Dr., Lots 8, 9 & 10 adjacent to 587 Central Dr., & Lots 21 & 22 adjacent to 3 Violet Terr., Concord, Federal National Mortgage Assn., \$40,000
01/29/14 Charlie & Hung Lim, 3950 Windswept Rd., Concord, SunTrust Bank, \$800,000
01/29/14 Ken & Angela Thurmond, 508 Eastminister Dr., Kannapolis, JP Morgan Chase Bank, \$111,920
01/30/14 Heirs of Bobby Blackwelder, 5310 Tanbark Ln., Kannapolis, Bank of America, \$163,069

01/31/14 Vu & Sandra Nguyen, 2500 Roberta Rd., Concord, Green Tree Servicing, \$104,500
01/31/14 Damien West, 6101 Firethorne Ln., Concord, JP Morgan Chase Bank, \$157,731
01/31/14 Troy Patterson, 1629 Poplar Shadow Dr., Huntersville, Deutsche Bank National Trust Co., \$153,900
01/31/14 Arthur Brown, 4130 Nonia Dr., Harrisburg, Nationstar Mortgage, \$178,571
02/03/14 Timothy & Cristi Thomas, 956 Braxton Dr., Concord, Bank of America, \$130,469
02/03/14 Debbie Hampton & Rushawn Wright 1694 Mission Oaks St., Kannapolis, HSBC Mortgage Services, Inc., \$135,760
02/03/14 Jason & Meredith Phelps, 10052 Legolas Ln., Charlotte 28269, HSBC Mortgage Services, \$384,000
02/03/14 Minnie Downum, 2950 Irish Potato Rd., Concord, OneWest Bank, \$244,500
02/03/14 Gregory & Anjannette Vickers, 10880 Bowman Barrier Rd., Mt. Pleasant, Wells Fargo Bank, \$417,000
02/04/14 Patti Maxwell, 6731 Clara Cr., Concord, Nationstar Mortgage, \$58,250

More Cabarrus Foreclosures
online at www.BusinessTodayNC.com

Mecklenburg County

1/22/14 Paul Skinner, 5901 Hewitt Dr., Charlotte 28269, Liberty Mortgage \$139,816
1/22/14 Teresa & James Elder, 19140 Kanawha Dr., Cornelius, American Home Closings \$188,000
1/22/14 Daniel Kinney, 124 Shorecrest Dr., Davidson, Prospect Mortgage \$230,743
1/23/14 Letetia & Paul Harris, 12411 Swan Wings Pl., Huntersville, Bank of America \$123,500
1/23/14 Timothy & Karen Hurley, 4326 Silvermore Way, Charlotte 28269, Bank of America \$141,600
1/24/14 Kathleen Barry, 3322 Alderpoint Ln., Charlotte 28262, Countrywide Home Loans \$119,200
1/24/14 Elizabeth, Cathy & Joan Corcoran, 12717 Levins Hall Rd., Huntersville, SunTrust Mortgage \$146,000
1/24/14 Kali Dudley, 13412 Glasgow Green Ln., Charlotte 28213, Countrywide KB Home Loans \$144,600
1/24/14 Rachel Rovito, 17747 Trolley Crossing Way, Cornelius, DHI Mortgage Company \$142,931
1/24/14 Nicholas & Miriam Peters, 12224 Palomer Dr., Huntersville, GreenPoint Mortgage \$216,750
1/24/14 Tammy Dunlap, 6912 Castello Ln., Charlotte 28269, Irwin Mortgage \$110,000
1/24/14 Nocromus Watt, 4716 Munsee Rd., Charlotte 28213, Centex Home Equity Company \$88,681
1/27/14 Kelly & Judith Krull, 4708 Browne's Ferry Rd., Charlotte 28269, GreenPoint Mortgage Funding \$170,500
1/27/14 Nsenga Burton, 10674 Hill Point Ct., Charlotte 28262, Sun America Mortgage \$120,200

Business Today

1/27/14 Stacie Dalrymple, 3437 Broadwick St., Charlotte 28213, SunTrust Mortgage \$108,435
1/27/14 Antoine & Michelle Doyle, 12512 Angel Oak Dr., Huntersville, Franklin Financial \$144,000
1/28/14 Maurice Hunter, 3749 Sipes Ln., Charlotte 28269, Decision One Mortgage \$115,200
1/29/14 Bryan & Jennifer Nicely, 6522 Harburn Forest Dr., Charlotte 28269, Homeservices Lending \$190,582
1/29/14 Jane Wheby, 13807 Waverton Ln., Huntersville, Wells Fargo Bank \$160,354
1/29/14 Wendy & Brian Terrell, 13617 Coram Pl., Charlotte 28213, Bank of America \$173,700
1/30/14 Jacob & Jackson Coble, 6011 Cougar Ln., Charlotte 28269, Branch Banking & Trust \$96,485
1/30/14 Wilhelmina Trueh & George Wilson, 10822 Claude Freeman Dr., Charlotte 28262, Ameritrust Mortgage \$165,000
1/31/14 Jesus & Mariana Benitez, 2018 Conifer Cir., Charlotte 28213, IndyMac Bank \$159,900
1/31/14 Nora Jensen, 3215 Periwinkle Ct., Charlotte 28269, Branch Banking and Trust \$95,690
1/31/14 Tracy & Kenyon Whittemore, 4743 Forest Ridge Commons Dr., Charlotte 28269, Long Beach Mortgage Company \$92,792
2/3/14 Terrie & Laine Joyner, 227 Graham Meadow Dr., Charlotte 28213, Lehman Brothers Bank \$75,600
2/3/14 Jude & Amanda Maitland, 5214 Wayside Ct., Charlotte 28269, Charlotte Metro Federal Credit Union \$42,700
2/4/14 Adrian Lewis, 6916 Woodbridge Valley Ct., Charlotte 28269, The Citi Group \$204,312
2/4/14 Brooke & Micah Sanderson, 20551 Harbor View Dr., Cornelius, SunTrust Mortgage \$205,214
2/4/14 Joseph Weaver, 10202 Meadow Crossing Ln., Cornelius, WR Starkey Mortgage \$155,825
2/5/14 Mara Bearden, 5947 Pale Moss Ln., Charlotte 28269, U.S. Bank \$137,800
2/5/14 Elizabeth Young, 2626 Black Cherry Dr., Charlotte 28269, Union Federal Bank of Indianapolis \$136,054
2/6/14 Donald Andrews, 4621 David Cox Rd., Charlotte 28269, Taylor, Bean & Whitake Mortgage \$173,865
2/6/14 Markos & Konjit Asfaw, 3340 Brownes Ferry Rd., Charlotte 28269, Full Spectrum Lending \$167,355
2/7/14 Marc & Steven Privitera, 9141 McDowell Creek Ct., Unit 6209, Cornelius, ABN AMRO Mortgage \$131,500
2/7/14 Sheila Collins, 8841 Arbor Creek Dr., Charlotte 28269, Bank of America \$210,900
2/7/14 Gilbert Perkins, 4930 Kotlik Dr., Charlotte 28269, Beazer Mortgage \$109,071
2/7/14 Dennisha Brown, 5051 Elizabeth Rd., Charlotte 28269, Bank of America \$101,570
2/7/14 Susanne Klich, 2026 Arbor Crest

See FORECLOSURES, Page 23

Business Today

FORECLOSURES

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Ct., Charlotte 28262, SunTrust Mortgage \$207,600
2/7/14 Tiffani Ruth Forest, 3401 Daniel Place Dr., Charlotte 28213, American Brokers \$208,000
2/10/14 Thomas Pope, 16717 Spinaker Ln., Cornelius, Franklin America Mortgage \$194,778
2/11/14 Earl & Helen Marks, 21136 Cold Springs Ln., Unit 10, Cornelius, HSBC Mortgage \$114,000
2/14/14 Tammy & Eddie McCollum, 12322 Scott Creek Dr., Charlotte 28213, Primary Capital Advisors \$246,678
2/14/14 Jair & Jennifer Serrano, 12338 Walden Lea Dr., Huntersville, Myers Park Mortgage \$124,685
2/14/14 Man Hyung Nam, 10106 Atkins Ridge Dr., Charlotte 28213, Bank of America \$128,500
2/14/14 Brenda Weekes, 12806 Sandpines Ln., Charlotte 28262, American Home Mortgage \$182,414
2/14/14 Dewayne Blye, 2545 Thomasson Pl., Charlotte 28213, Guaranty Residential Lending \$230,411
2/10/14 Thomas Pope, 16717 Spinakker Ln., Cornelius, Franklin America Mortgage \$194,778
2/11/14 Earl & Helen Marks, 21136 Cold Springs Ln., Unit 10, Cornelius, HSBC Mortgage \$114,000
2/14/14 Tammy & Eddie McCollum, 12322 Scott Creek Dr., Charlotte 28213, Primary Capital Advisors \$246,678
2/14/14 Jair & Jennifer Serrano, 12338 Walden Lea Dr., Huntersville, Myers Park Mortgage \$124,685
2/14/14 Man Hyung Nam, 10106 Atkins Ridge Dr., Charlotte 28213, Bank of America \$128,500
2/14/14 Brenda Weekes, 12806 Sandpines Ln., Charlotte 28262, American Home Mortgage \$182,414
2/14/14 Dewayne Blye, 2545 Thomasson Pl., Charlotte 28213, Guaranty Residential Lending \$230,411

More Mecklenburg Foreclosures
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Mooresville

1/24/14 Betty Elder, 134 Copperhead Dr. 28115, Financial Freedom Senior Funding \$234,000
1/29/14 Stacie Church, 151 Freeze Crossing Dr. 28115, Allen Tate Mortgage \$93,433
1/31/14 Wyndham Bostic, 113 Steam Engine Dr. #208 28115, WR Starkey Mortgage \$101,020
1/31/14 Amber Shaw, 123 S. Maple St. 28115, America's Wholesale Lender \$82,000
2/3/14 Charles & Sheri Hoskins, 142D Silverspring Pl. 28117, Countrywide Home Loans \$125,991

ON THE RECORD

More Mooresville Foreclosures
online at www.BusinessTodayNC.com

NEW CORPORATIONS

These businesses have registered with the N.C. Secretary of State.

Cabarrus County

1/24/14 Woodlands Turf Management Inc., Christopher Scott Greens, 637 Concord Pkwy. N, Concord
1/27/14 Advanced Nutrigenomix LLC, Mihai D. Niculescu, 1267 Boswell Ct. NW, Concord
1/27/14 Excel Framing Group Corp., Jose Claudio Rodriguez, 650 Lancer Ct., Concord
1/27/14 Invertir Sovereign Inc., Thomas Oscar Edwards Jr., 607 Dusty Ln. NW, Concord
1/27/14 McArdle LLC, Mark D. McArdle, 12102 Delaney Dr., Concord
1/27/14 Open Floor Homes Inc., Zachary M. Moretz, 37 Union St. S. Ste B, Concord
1/27/14 Salon Autumn LLC, Autumn Bost, 361 Old Salisbury Concord Rd., Concord
1/27/14 Salus LLC, Jeffrey Lee Riecken, 145 Edgewood Ave., Concord
1/27/14 Super Shoe LLC, Corey D. Lajoie, 4537 Orphanage Rd., Concord
1/28/14 Liquidfert.Com LLC, David Miller, 304 Church St., Concord
1/31/14 Charlotte Lawn Care & Landscaping Services LLC, Jeffrey Taylor, 2205 Barr Rd., Concord
1/31/14 Defi Salon & Spa Inc., Melissa Drye, 2702 S. Main St., Concord
1/31/14 Realty For Life LLC, Jon- Michael Devine, 4810 Pit Stop Ct. NW Ste 126, Concord
2/1/14 Harrisburg Martial Arts Training International Inc., Arantel Hardley Soryz, 3606 Charolais Ln., Harrisburg
2/1/14 My Charter LLC, Gabrielle Rivera, 1930 D Derita Rd. Ste 109, Concord
2/3/14 Fresh Focus Photography LLC, Kevyn Cress, 1710 Gold Hill Rd., Concord
2/3/14 Housing Opportunities Property Establishment Investments LLC, Patricia Cipriani, 4980 Roberta Rd., Concord
2/3/14 The Veranda Wine Bar LLC, John J. Habovick Jr., 6101 Harbor Dr., Concord
2/4/14 Sidekick Karate Of Concord LLC, Jeffrey Dwain Dixon, 4831 Turnridge Ct., Concord
2/4/14 SRLL Holdings LLC, Robin Whitley Lancaster, 211 Troxler Cir. NW, Concord
2/4/14 TVS Hearing Of South Charlotte LLC, David Hyatt, 2408 Claridge Rd., Concord
2/5/14 Direct Connect Solutions LLC, Joel Ford, 2423 Galena Ct., Kannapolis
2/5/14 Go Home & Lawn Services Inc, Paul Gerard Olivier, 5608 Berry Ridge Dr., Harrisburg
2/5/14 Jingyi International Development Co. Ltd Inc., Cheng Liu, 118 Poplar Woods Dr., Concord
2/6/14 Wormzorganic LLC, Jennifer Langford, 236-A Manor Ave., Concord

2/7/14 CEBEC LLC, Brian Mackenzie, 6164 Maple Leaf Ave., Harrisburg
2/7/14 Concord Massage & Herbal Medicine LLC, Christopher M. Volesky, 4387 Greygate St. SW, Concord
2/7/14 New 2 You Thrift Shop LLC, Wanda Brewer, 89 Spring St. SW, Concord
2/7/14 Onsite Properties, LLCpage, Johnny H.2601 Wyoming Dr., Kannapolis
2/10/14 628 Packaging And Consulting LLC, Ryan M. Smith, 325 McGill Ave. NW Ste 508, Concord
2/10/14 Adimar LLC, Luis R. Blandon, 10668 Sweethaven Ln., Harrisburg
2/10/14 Brothers Investment Properties LLC, Bradley D. Brothers, 3395 Keady Mill Loop, Kannapolis
2/10/14 Fubar Moto Bits LLC, Arthur Corriher, 3620 Still Oaks Ct. NW, Concord
2/10/14 Main Street Investments LLC, Sam Cowles, 449 Spring St SW, Concord
2/10/14 Prosperity Financial Solutions LLC, David J. Murry, 605 Lily Green Ct. NW, Concord
2/10/14 Solsken Consulting LLC, Lori Bertram, 643 Wyoming Dr. Nw, Concord
2/10/14 Wanghui International Trade Co. Ltd Inc., Vijay Ramesh Paltoo, 3906 Greyson Ct. NW, Concord
2/11/14 Back Room Gear Incsinclair, James1125 S Cannon Blvd., Kannapolis
2/11/14 GLP2 Partners LLC, John B. Robbins, 1255 Odell School Rd., Concord
2/11/14 Management Data Systems International Inc., Marc Fowler, 869 Fairway Dr., Kannapolis
2/11/14 NFN Partners LLC, John B. Robbins, 1255 Odell School Rd., Concord
2/11/14 P.E. Concrete Inc., Joseph T. Hammond, 3386 Keady Mill Loop, Kannapolis
2/11/14 Vedamsoft Inc, Haripriya Pothugunta, 395 Sutro Forest Dr. NW, Concord
2/12/14 Lotus Kanave LLC, Azumisawa, 5536 Hammermill Dr., Harrisburg
2/12/14 Lotus Ramaly LLC, Azumisawa, 5536 Hammermill Dr., Harrisburg
2/12/14 SLM Ventures LLC, Ronald E. Dennis, 2450 Derita Rd., Concord
2/14/14 Andrew Lunn Grp LLC, Andrew Lunn, 175 Furr Ave. NW, Concord
2/14/14 Park Road Soda Shoppe LLC, Gail Cress, 1018 Hoke St., Kannapolis
2/15/14 Valderrey Speech Services PLLC, Cynthia V. Barnett, 10636 Rippling Stream Dr. NW, Concord
2/17/14 Starter Studios LLC, Monique Curry, 1304 Sandy Bottom Dr. NW, Concord
2/17/14 Unique Nails & Spa LLC, Ha Thi Pham, 4250 Main St Ste #110, Harrisburg
2/17/14 Y.A.W. Family Corp., Zachary M. Moretz, 37 Union St. S Ste B, Concord
2/18/14 Above Clean LLC, Anthony Weiss, 1403 Mistletoe Ridge Pl., Concord
2/18/14 Compare Merchant Solutions LLC, Natalie Coleman- Patterson, 4160 Griswell Dr. NW, Concord
2/18/14 Crouse Holdings LLC, Joy W. Crouse, 9894 Fern Dancer Ct., Concord
2/18/14 Novatox LLC, Edward Lee Croom,

230 Union St. N, Concord
2/18/14 Tricon Transport LLC, Anthony Wayne Noles, 5608 Kiwi Ct., Concord
2/19/14 33 And A Half Consulting LLC, Mark D. Wyatt, 1506 Chadmore Ln., Concord
2/19/14 Four Sisters Pizza Inc., Joseph De-falco, 5084 Hwy. 49 S, Harrisburg
2/19/14 Headup Usa LLC, T. H. Dickens Sr., 9300 Aviation Blvd. Ste B, Concord
2/19/14 Tri-State Casing Co. LLC, Kimberly A. Westendorf, 2776 Concord Pkwy. S, Concord
2/20/14 ABC Caring Family & Community Resources, Tia R. Shelvin, 149 Crowell Dr. SW, Concord
2/20/14 Cannon 17 Warehouse LLC, David W. Pettyjohn, 322 Sycamore Ridge Rd. NE, Concord
2/20/14 Chirocabarrus PLLC, Robert Scottsaario, 1707 Moreland Wood Trl. Nw, Concord
2/20/14 D & G Professional Cleaning Corp., Douglas Hernandez, 898 Concord Parkway N., Concord
2/20/14 ERG Properties LLC, E. Raymond Greene Jr., 8311 Pompano Rd., Harrisburg
2/20/14 Moore Credit Solutions Inc., Tyrone Moore, 809 Lakeview St., Kannapolis
2/22/14 Southern Grace Distilleries Inc., Leanne Powell, 20 Cabarrus Ave. E, Concord

More Cabarrus New Corporations
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Mecklenburg County

1/23/14 Fatima Hairbraiding & Beauty Supply LLC, Fatmata Turay, 602 W. Sugar Creek Rd. #1, Charlotte 28213
1/23/14 Nile Community Theatre LLC, Curtis Chisholm, 5741-C N. Graham St., Charlotte 28269
1/23/14 P.M.P Natural Beauty LLC, Maria Paz Fuentes, 15308 Carrington Ridge Dr., Huntersville
1/23/14 Red Dirt Promotions LLC, Christopher N. Ragle, 6443 Mallard View Ln., Charlotte 28269
1/23/14 The Wolf of Sisel LLC, Raymond Paul Hutchison, 8425 Streamview Drive Apt. K, Huntersville
1/24/14 Baudo Environmental Consulting LLC, Andrew I. Baudo, 10307 Bon Meade Ln., Cornelius
1/24/14 Carolina Charter School Transportation Inc. Kelvin Drakeford, 2915 Wild Duck Ct., Charlotte 28262
1/24/14 Gideon Real Estate Holdings LLC, Adam G. Breeding, 9606 Bailey Rd. Ste 260, Cornelius
1/24/14 Merchifesto LLC, Alejandra Smith, 13315 David Jennings Ave., Charlotte 28213
1/24/14 Mooresville Dermatology Holdings LLC, Naomi S. Simon, 19328 Overleaf Ln., Davidson
1/24/14 Pigment Resource LLC, Josh J. Costner, 10150 Mallard Creek Rd. Ste 106, Charlotte 28262

See NEW CORPORATIONS, Page 25

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Business Today

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ON THE RECORD

NEW CORPORATIONS

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1/24/14 The Pires Group LLC, 301 McCullough Dr, 4th Floor, Charlotte 28262

1/24/14 Precision Business Installations LLC, William Matthew Purser, 9908 Manbey Ct., Charlotte 28269

1/24/14 Three Queens Investments LLLP, Judene Wright, 13821 Riding Hill Ave., Charlotte 28213

1/27/14 Bulldog Roofing & Construction Inc., James Michael Strahan, 18525 Statesville Rd. Unit D-02, Cornelius

1/27/14 Carolina Rd.Side Assistance LLC, Miale Edwards, 10914 Magenta Ln., Charlotte 28262

1/27/14 Deese Logistics & Consulting LLC, Don Deese, 19501 W. Catawba Ave., Cornelius

1/27/14 Kimbolten LLC, Trent Pitts, 20311 Chartwell Centere Dr. #1230, Cornelius

1/27/14 Lee Heating & Ac Service LLC, Lee S. Johnson, 1638 Marble Hill Dr., Charlotte 28262

1/27/14 Palm Tree International LLC, Abraham Dassin, 2527 Fairstone Ave., Charlotte 28269

1/27/14 Treetop Software Co. LLC, Godwin K. Ogbueze, 11358 Breezehill Ln., Charlotte 28262

1/27/14 Warehouse Rentals LLC, Joseph Janelle, 1419 Cold Creek Pl., Huntersville

1/27/14 Yellowbarn Web Design & Maintenance LLC, John F. Hanzel, 19425-G Liverpool Pkwy., Cornelius

1/28/14 Advance Tech Construction LLC, Tarek Samy Abouseria, 19300 Statesville Rd. #100, Cornelius

1/28/14 Bear Claw Events Inc., Matthew Justin Lassiter, 8307 University Executive Park Dr. Ste 285, Charlotte 28262

1/28/14 G-Cars LLC, Gregory Sturdivent, 1230 Rocket Ln., Charlotte 28213

1/28/14 Raftelis Solutions LLC, George A. Raftelis, 17533 Paradise Cove Ct., Cornelius

1/28/14 Stan's Custom Installations LLC, Stanley Stabasefski, 10143 Washam Potts Rd., Cornelius

1/29/14 MsTreated LLC, Donna M. Hall, 9627 Forest Path Dr., Charlotte 28269

1/30/14 Almond Tree Works LLC, Tanner H. Manship, 20204 Lola Cir., Cornelius

1/31/14 Danny Medlin Windows LLC, Danny Medlin, 6735-C Orr Rd., Charlotte 28213

1/31/14 Sidden Home Builders LLC, Davidson B. Sidden, 19206 Ruffner Dr., Cornelius

2/3/14 Anthony Edward Marra Dds PLLC, Anthony E. Marra, 1342 Torrence Cir., Davidson

2/3/14 Daviko LLC, David B. Konstandt, 18817 Maplecroft Lake Ln., Davidson

2/3/14 F.R. & Associates Inc #1, Edward Riley, 6108 Tesh Ct., Charlotte 28269

2/3/14 Gilead Services LLC, Rodney Hopper, 812 Skybrook Falls Dr., Huntersville

2/3/14 Lake Norman Inflatables LLC, Bennie Stevens, 8209 Ballymore Ct., Huntersville

2/3/14 MKJ Logistics Inc., Joshua M. Uhro-

chuk, 2601 Chickadee Dr., Charlotte 28269
2/3/14 Singzation Inc., Cedric Meekins, 700 W Sugar Creek Rd., Charlotte 28213

2/3/14 Straight Stitch and Co. LLC, Stanford Fraser, 8910 Woodland Hills Rd., Charlotte 28269

2/3/14 Yuno Inc., Andre S. Walters, 4214 Lester Hill Ct., Charlotte 28269

2/4/14 Edihecto Flooring Inc., Hector M. Sanchez-Hernandez, 4913 Patricia Ann Ln., Charlotte 28269

2/4/14 MI Pilates LLC, Michele Pulaski, 202 S. Main St. Ste-A, Davidson

2/4/14 Sree Siddhivinayak Inc., Privesh Patel, 15722 Centennial Forest Dr., Huntersville

2/4/14 Tek Everest Inc., Chataut Ritu, 2310 Mallard Highlands Dr. Apt. 303, Charlotte 28262

2/4/14 TM Real Estate Services LLC, Tony E. Maxey, 9036 Cinder Ln., Huntersville

2/4/14 Vazco I LLC, John F. Hanzel, 19425 G Liverpool Pkwy., Cornelius

2/4/14 Vazco II LLC, John F. Hanzel, 19425 G Liverpool Pkwy., Cornelius

2/4/14 Vazco III LLC, John F. Hanzel, 19425 G Liverpool Pkwy., Cornelius

2/4/14 Zero Waste of LLC, Kailie Marie Alvas, 17821 Largo Pl., Cornelius

2/5/14 3G Recovery Services LLC, Gregory Dwayne Champion Sr., 9501 Shannon Green Dr. Apt. M, Charlotte 28213

2/5/14 Allier Investments Inc., Melissa K. Sicheloff, 6530 Avonlea Ct., Charlotte 28269

2/5/14 Chicken On The Run Inc., Faye Hindawi, 2823 W. Sugar Creek Rd., Charlotte 28262

2/5/14 Dick And Harry LLC, Shiban Jacob, 6031 Tom Query Rd., Charlotte 28213

2/5/14 D Town Trading Inc., Tayseer Alkhayyat, 2808 W. Sugar Creek Rd., Charlotte 28262

2/5/14 Jenisis Fitness LLC, Martin M. Brennan Jr., 13801 Reese Blvd. W Ste 110, Huntersville

2/5/14 Kofas LLC, Francis Amoako, 4609 Chiswell Ct., Charlotte 28269

2/5/14 Maintenance and Lawn Dispatch Services Inc., Jodie Moyes, 11258 Heritage Green Dr., Cornelius

2/5/14 McKee Construction Services LLC, Susan Kanupp Pope, 16505 Jetton Rd., Cornelius

2/5/14 Mohtech Consulting LLC, Mohamed Kaulebetauba, 3525 Dashiell Dr., Charlotte 28262

2/5/14 Monson Medical Innovations LLC, Judson Zachary Monson, 8010 Evanston View Rd. Apt. X, Huntersville

2/6/14 330 N. Tryon St. Real Estate LLC, Robert S. Duckworth Jr., 17818 Statesville Rd. Ste 223, Cornelius

2/6/14 Charlotte's Game Truck LLC, Allison Harrison, 6748 Mountain Majesty Way, Huntersville

2/6/14 Em Consulting LLC, Ellen Scherner, 6415 Dawnmist Ln., Charlotte 28269

2/6/14 HK Carolina Realty LLC, 4329 Canipe Dr., Charlotte 28269

2/6/14 Image Expressions LLC, Shari Runetta North, 14528 Westgreen Dr., Huntersville

2/6/14 India Product Imports LLC, Prashanth

Kumar Bandari, 1406 Baseline Rd. Apt. 424, Charlotte 28262

2/6/14 Internet Media Group LLC, Steve Chickillo, 2723 Gibbon Rd., Charlotte 28269

2/6/14 Rezenerate LLC, Ryan Rabah, 5806 Highland Shoppes Dr. Ste. A2-196, Charlotte 28269

2/7/14 Affordable Charlotte Shuttle LLC, John F. Hanzel, 19425-G Liverpool Pkwy., Cornelius

2/7/14 All In One Trucking LLC, Michael Leroy Oxner, 1411 Ventura Dr. Apt. 12, Charlotte 28213

2/7/14 Capstone Technologies LLC, Sumit Mittal, 3044 Parker Green Trl., Charlotte 28269

2/7/14 TNT Products LLC, Wade A. Clarke, 9112 Pine Springs Ct., Huntersville

2/7/14 Vigilante Transport LLC, Richard Hasz, 391 Armour St., Davidson

2/7/14 Whirlygig Designs LLC, Michelle Lane, 14009 Island Dr., Huntersville

2/10/14 Chasing Butterflies LLC, Temprance Rosemary Lynn Wilkinson, 16502 Redding Park Ln., Cornelius

2/10/14 Gabmac LLC, Josh J. Costner, 10150 Mallard Creek Rd. Ste 106, Charlotte 28262

2/10/14 HWZ Enterprises Inc., John F. Hanzel, 19425-G Liverpool Pkwy., Cornelius

2/10/14 Liveitwell LLC, Jaroslav Vizner, 19013 Brigadoon Pl., Cornelius

2/10/14 Loubeants LLC, Loubeants Celestin, 7935 Sweet Grove Ct., Charlotte 28269

2/10/14 Monteith Eco LLC, Charles E. Latham Jr., 100 South Thompson St., Davidson

2/10/14 TGI Spaday LLC, Rebekah L. Gardner, 17024 Stinson Ct., Huntersville

2/10/14 Twisted Sisters Design and Construction LLC, Jeffrey Ross, 19020 Brigadoon Pl., Cornelius

2/11/14 Atlas Holding Co. LLC, J. Martin McCoy, 21313 Catawba Ave., Cornelius

2/11/14 Blueskyproperties LLC, Eileen O'Neil, 8432 Shady Vale Ln., Huntersville

2/11/14 CLS Global Solutions Inc., David Swartzendruber, 10413 Bevin Ct., Huntersville

2/11/14 Darby Investments LLC, Charles E. Latham Jr., 100 S. Thompson St., Davidson

2/11/14 Imperial Logistics Freight Inc., Arday Corrales, 10130 Mallard Creek Rd. Ste 300, Charlotte 28262

2/11/14 Mary Kellee Krebs LLC, Mary Kellee Krebs, 14023 Kedleston Rd., Huntersville

2/11/14 PRS LLC, Haley Brooke Hannibal, 19015 Ruffner Dr., Cornelius

2/11/14 Ruby Consulting Group Inc., Michelle Alexandra Ruby, 19825-B N. Cove Dr. Ste 170, Cornelius

2/12/14 Efficient Comfort Systems Inc., Sidney E. Smith, 19139 Berkley Commons Dr., Cornelius

2/12/14 Faith Destiny Ministry Inc., Rodney Rothoff, 3020 Prosperity Church Rd. 278-B, Charlotte 28269

2/12/14 Paradise Realty & Property Management LLC, David Hernandez, 8310

See NEW CORPORATIONS, Page 26



NEW LISTINGS

805 Trade St., Concord For Lease - 2,000 - 3,300 s.f. Class "A" professional office space that is furnished and ready to move in. Ample parking and separate entrance for the suite. Outstanding location in International Business Park. 2 minutes from I-85. Easy travel to Charlotte, Salisbury or Greensboro.

33 Lake Concord Rd., Concord For Sale - 5,003 s.f. Office building on .38 acre lot. The property has its own parking lot with 19 spaces. Outstanding location adjacent to CMC - NE Hospital. Great visibility and high traffic volume. Property is zoned C-1 and could be used as medical office or for a number of commercial uses.

9540 Mission Church Rd., Locust For Lease - 12,000 s.f. Industrial building on 4.9 acre lot. Building would work well for manufacturing, distribution center or service business. Building is insulated and has both heat, A/C, office space and restrooms. 2 dock high doors and a large drive through door. Please call for more details.

FEATURED LISTINGS

988 Lee Ann Dr., Concord For Lease - 1,000 s.f. Office space. Class "A" office space in a great location with high visibility. Parking lot with ample parking spaces. Located near CMC-NE Hospital. Excellent access to major highways and I-85.

136 Oak Ave., Kannapolis For Sale - Retail buildings with large parking lot located in Cannon Village. Adjacent to the NC Research Campus. Buildings total 48,818 s.f. and sit on 2.85 acres with 266 feet of road frontage. Good retail, office or as a potential research building site.

1411 Dale Earnhardt Blvd., Kannapolis For Sale - 29,280 s.f. Warehouse building on 2.907 acres. Warehouse has 6 docks, high ceilings and is sprinklered. Additional space on the property would provide for expansion or outside storage. Property also has a rental house and a duplex that could be retained for income or removed for expansion. The site is located just blocks away from US-29 and has good access to interstates and major highways.

56 Cabarrus Ave., Concord For Sale - 5,500 s.f. professional Office Building. Near Downtown Concord with good access to city and county offices and Court House. Large lot with paved parking for 19 cars. Potential room for Expansion.

80 Union St., Concord For Lease - 2,801 s.f. of retail/office space. Great downtown location. Call for details.

166 Union St., Concord For Sale - 5,547 s.f. office building. Great location in Concord near downtown and governmental offices. Located on Union Street. Minutes from I-85, US-29, and US-601 Business.

S. Union Shopping Center, Concord For Lease - 1,250 - 2,000, s.f. of retail space. Excellent space currently available in this popular neighborhood shopping center. Ample parking and high visibility.

2048 Wishon Rd., Concord For Sale - Land on Wishon Rd. in Cabarrus County. 10.73 acres zoned CR. Please call for details.

923 Union St. S, Concord For Lease - 650 s.f. of attractive office space that is professionally uplifted. Ample parking on site.



RCP

Bill Rinker

ph: 704.782.8080

cell: 704.699.1406

Email billrinker@ctc.net

NEW CORPORATIONS

from page 25

Medical Plaza Dr. Ste G, Charlotte 28262
2/12/14 RHB Creative LLC, Brandon M. Sides, 12531 Surreykt Ln., Huntersville
2/14/14 Bahr Builders LLC, Brandon A. Johnson, 10512 Worsley Ln., Charlotte 28269
2/14/14 Carmay Construction Co. LLC, Jo Ann Terranova, 607 Old Meeting Way, Davidson
2/14/14 Crest Homes Inc., Bruce Van Dyne, 4601 Nobility Ct., Charlotte 28269
2/14/14 Interstate Quality Exteriors LLC, Alejandra Torres Arias, 1412 Rumstone Ln., Charlotte 28262
2/14/14 Jam Realty LLC, Edward Lockett, 2901 Hagler Dr., Charlotte 28269
2/15/14 McCreery Mud Co. LLC, John F. Hanzel, 19425-G Liverpool Pkwy., Cornelius
2/15/14 Parker Lake LLC, Drenda Lyonmah, 10107 Mayhurst Ct., Charlotte 28213
2/17/14 AGS Transport LLC, Beverly Harris, 4816 Shadow Pine Dr., Charlotte 28269
2/17/14 The Barrow Group LLC, James H. Barrow Jr., 19843 Lamp Lighters Way, Cornelius
2/17/14 Capps Turf Design, Adam M. Capps, 9057 Mcdowell Creek Ct., Cornelius
2/17/14 Crafton Group LLC, Jeffrey W. Crafton, 17008 Knoxwood Dr., Huntersville
2/17/14 Flexblocco Inc., Stephen Howard, 1405 Ivy Meadow Dr. Apt 1412, Charlotte 28213
2/17/14 Intrinsic Consulting LLC, David P. Barry, 19023 Wildcat Trl., Davidson
2/17/14 Lux Spa LLC, Cong Tan Mai, 7908 Mcilwaine Rd., Huntersville 28078
2/17/14 McCalman Law Firm PLLC, Roger A. McCalman, 1302 Old Robinson Trl., Charlotte 28262
2/17/14 Superior Dent Works LLC, Sean A. Meadows, 15316 E. Rock Ct., Davidson
2/17/14 Tims Financial Services LLC, Brian Tims, 10130 Mallard Creek Rd. Ste 300, Charlotte 28262
2/18/14 Dependable Parrish Hauling LLC, Alice R. Parrish, 8821 Hambright Rd., Huntersville
2/18/14 Eaglestar Unlimited LLC, John N. Blum, 1705 D Orr Industrial Ct., Charlotte 28213
2/18/14 Greenco Landscaping LLC, Amanda Brierley, 12407 Bravington Rd., Huntersville
2/18/14 Koto Inc., Omera Benson, 2809 W. Sugar Creek Rd., Charlotte 28262
2/18/14 Lavish Life 88 Entertainment Inc., Darnell Jacobs, 1507 Flat River Dr. Apt. 111, Charlotte 28262
2/18/14 TCNICS Inc, Radhika Vulli, 10210 Berkley Place Dr Ste 240, Charlotte 28262
2/19/14 The Aged Team Enterprises Inc., Derrick L. Barnette, 1926 Salome Church Rd., Charlotte 28262
2/19/14 Bigg Boyy Trucking Co. Inc., Scott Barringer, 3023 Polk And White Rd., Charlotte 28269
2/19/14 Elite Fleet Maintenance Inc., Michael Braun, 8718 Statesville Rd., Charlotte 28269
2/19/14 Expedited Delivery Service Inc., Michelle D. Lashley, 6218 Rockwell Rd., Charlotte 28269
2/19/14 HK Carolina Realty LLC, Kittima Robkhop, 4329 Canipe Dr., Charlotte 28269
2/19/14 Knowledge Scholar LLC, Kazi Smith, 12118 Lavershire Ct., Charlotte 28262
2/19/14 Mountain Wash Laundry LLC, Martin M. Brennan Jr., 13801 Reese Blvd. W. Ste 110, Huntersville
2/19/14 M.P. Murphy Educated Insurance Group LLC, Matthew Murphy, 112 S. Old Statesville Rd. Ste 203, Huntersville
2/19/14 Pro Cars Motor Sports Of The Carolina's LLC, Lawrence Tucker, 10130 Mallard Creek Rd. Ste 300, Charlotte 28262
2/19/14 Seven Star Gaming LLC, Jeremy Star, 19420 Jetton Rd. Ste 103, Cornelius 28031
2/19/14 Usama Young Youth Foundation, Usama Young, 4244 Amber Leigh Way Dr., Charlotte 28269
2/19/14 Vishwakarma Inc., Yogeshkumar Mistry, 3300 Mortemer Ln., Charlotte 28262
2/20/14 Austin-Gray Enterprises LLC, Amanda St. Clair, 13131 Roesdale Hill Ave. Huntersville
2/20/14 Campbell & Krzynski LLC, Martin M. Brennan Jr., 13801 Reese Blvd. W Ste 110, Huntersville
2/20/14 Grayson Calhoun Enterprises LLC, Tzadd Clarke, 110725 Whittersham Dr., Charlotte 28262
2/20/14 J & H Contractor LLC, Joel A. Romero, 7221 Ravanna Dr., Charlotte 28213
2/20/14 JJA Charlotte LLC, Brian A. Riggensch, 15615 Carrington Ridge Dr., Huntersville
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2/20/14 Nationwide Seo Inc., David J. Spaedy, 8326 Misty Lilac Dr., Huntersville
2/20/14 Unique Window Tint And Body Shop Inc., Antonio Velazquez, 1335 Waterlily Ln., Charlotte 28262
2/21/14 Johnstone Downey Klein Inc., Brandon Baker, 17111 Kenton Dr. 200-B, Cornelius
2/21/14 Mrs. Pound Cakes LLC, Alisha M. Thomas, 8215-G Camberly Rd., Huntersville
2/21/14 Transeagle Transportation Inc., Cheryl Satterwater, 301 Mccullough Dr. 4th Floor, Charlotte 28262
2/21/14 Vonnier Consulting Group LLC, Khalif Oliver, 6847 Trimbach Way, Charlotte 28269
2/22/14 JHO Studios LLC, John Obelenus, 11730 Bright Pine Ln., Huntersville 28078
2/24/14 Kathy Helou LLC, Kathy S. Helou, 18417 Peninsula Cove Ln., Cornelius

ON THE RECORD

2/24/14 Pickens Hobbs Santoli LLC, David E. Pickens, 5808 Long Creek Park Dr. Ste N, Charlotte 28269
2/24/14 Price Enterprises of Charlotte Inc., Robert S. Price Jr., 5738 Painted Fern Ct., Charlotte 28269
2/24/14 Relocation Pick-Up & Go Moving International Inc., Mark Hewett, 3617 Betterton Ln., Charlotte 28269
2/24/14 Tainas Professional Services LLC, Juana Colon, 12027 Ulsten Ln. Ste 100, Huntersville 28078
2/24/14 Xpand2 LLC, Mark W. Anderson, 18527 Vineyard Pointe Ln., Cornelius

More Mecklenburg New Corporations online at www.BusinessTodayNC.com

Mooresville

1/27/14 Mike Brown Subaru LLC, Michael K. Brown, 121 Pointe Harbour Ln.
1/27/14 Pawprints Of Mercy Inc., Maryalice Glover-Thompson, 255 Hermance Ln.
1/27/14 PRTN LLC, Jeffery Cernuto, 132 Joe Knox Ave. Ste 105
1/27/14 Union Jack LLC, Louise Norton, 145 Singleton Rd.
1/27/14 US Development Inc., THOMAS Systems Ltd., 136 Middle Grove Dr.
1/28/14 Checkered Flag Holdings LLC, Bradley A. Keselowski, 380 Performance Rd.
1/30/14 Lungstrong Inc., William E. David Jr., 701 Big Indian Loop
1/31/14 Fortress International Corporation Of Nc, Michael Thomas Menz, 199 Almora Loop
1/31/14 Impact Management And Consulting Group LLC, Howard Bixman, 150 Coronilla Rd.
1/31/14 Sunbury Mccoy Lane Solar LLC, Kenny Habul, 192 Raceway Dr.
2/3/14 Custom Crafted Kitchens & Baths LLC, Andrew R. Fretz, 182 Quail Ridge Dr.
2/3/14 Design Within LLC, Thomas Lunt, 235 Mott Rd.
2/3/14 Due East Performance Horses LLC, Judy Queen, 1675 Dale Earnhardt Hw., #3
2/3/14 Mooresville Eye Care O.D. PLLC, Joshua T. Ziebell, 404 E. Center St.
2/4/14 J Miller Electric LLC, Joel E. Miller, 1678 Landis Hwy.
2/4/14 Live Properties Inc., Daniel Jones, 186 Devon Forest Dr.
2/4/14 Vortex Innovation Group Inc., Brock M. Wright, 189 Autry Ave.
2/5/14 Brock Creek Farm LLC, Todd Jason Farlow, 114 Morlake Dr. Ste 203
2/5/14 Cigarattes Plus Inc., Shazia Azher, 129 B Williamson Rd.
2/6/14 The Cooper Group LLC, Bruce J. Cooper, 143 Barksdale Lane
2/6/14 Home Run Market Properties LLC, David W. Alexander, 2412 Statesville Hwy.
2/6/14 The Linchpin Co., Irene Young, 141 Glenn Allen Rd.
2/6/14 Polaris Professional Properties LLC,

John A. Merrill, 113 Sasserbrook Ln.
2/6/14 Walter's Vision LLC, Joshua T. Ziebell, 404 East Center Ave.
2/7/14 Charlotte Painters Inc., Robert Abbott, 249 Williamson Rd. Ste B 102
2/7/14 Crosh Consulting LLC, Kevin M. Shannon, 139 Brick Kiln Way
2/7/14 Mass Movement Inc., Charles Fedorka, 107 Patience Place Ln.
2/7/14 Mia-Sonia Enterprises Inc., Poorandeo Persaud, 150 Lake Pine Rd.
2/7/14 Piquet Racing Inc., Nelson Piquet Jr., 130 Infield Ct.
2/10/14 Deck Pros LLC, Gregg Sherrill, 900 W. Wilson Ave. Apt 303
2/10/14 Regina M. Mahoney PLLC, Regina M. Mahoney, 159 Bay Laurel Dr.
2/11/14 256 Lakeshore LLC, Stephen T. Iuliano, 196 Yeoman Rd.
2/11/14 Brian Ickler Motorsports LLC, Brian Ickler, 229 Pit Rd.
2/11/14 Classy Critters Pet Resort And Spa LLC, Stephanie Thomas, 1184 Brawley School Rd.
2/11/14 Dat Life LLC, Wade R. Nunez, 210 S. Haven Dr.
2/11/14 Dos Toros Properties LLC, Kevin C. Donaldson, 149 Welton Way
2/11/14 Ferlauto Holdings LLC, William Joseph Ferlauto, 184 Quiet Cove Rd.
2/11/14 Heat Fit LLC, Kristine M. Deboer, 736 Brawley School Rd.
2/11/14 MLG Properties LLC, Karen B. Ray, 170 Barley Park Ln.
2/12/14 Carolina Cacfp Inc., William De-losch, 221 W. Stewart Ave.
2/12/14 Geo Dredge Inc., Thomas Shannon Miller, 278 Doolie Rd.
2/12/14 Sustainable Builders Of America LLC, C. M. Reilly, 130 Pickwyck Dr.
2/14/14 Bacon Properties LLC, Paul Klein, 126 Harborcrest Ln.
2/14/14 Five Star Consulting Group. Inc., Arthur Piervencenti, 155 Bevan Dr.
2/14/14 KC Sayre Enterprises Inc., Angela Sayre, 125 Brockton Ln.
2/14/14 Revolution Lubricants Inc., Arthur Piervencenti, 155 Bevan Dr.
2/15/14 Yogurt Langtree Inc., Qi Li, 120 Langtree Village Dr. Ste 104
2/17/14 212 Ink LLC, James D. Bramhall, 153 Southaven Dr.
2/17/14 Apex Homes Of Nc Inc., Bob Rose, 107 Freshwater Ln.
2/17/14 Supreme Solutions Inc., Thomas W. Wilmoth, 2241 Perth Rd. Ste B-101
2/18/14 Personnel Works LLC, Garen Stephens, 104 Lakefront Dr.
2/18/14 Superb Clean Inc., Phillip Brown, 109 Cornelian Ct
2/18/14 Synergy Medical Solutions LLC, Jennifer Browne, 516-D River Hwy. #166

More Mooresville New Corporations online at www.BusinessTodayNC.com

HOT PROPERTIES

Spring is popping, so are listings
Showings of million-dollar homes up 13 percent



Kannapolis: This home has sold for \$685,000 after being listed at \$699,000

As winter slowly draws to a close, and prices firm up, more upper-bracket homes are going on the market. Big price increases aren't in the cards anytime soon, but it's easier to be a seller than it has been for years.

"People are repairing, freshening and staging their homes, in preparation for listing them," says Lance Carlyle of Carlyle Properties in Cornelius. While high-dollar listings are not moving as fast \$200,000 homes, showings are up. It's a good sign for would-be sellers.

From Jan. 1, through March 3, showings of Lake Norman (Area 13) homes



priced at more than \$1 million have climbed 13 percent compared to the same year-ago period.

"This increase is in spite of the terrible snowstorms that we have had," Carlyle said. "Inventory is also starting to pick up," he added, which means competition will increase. More so than ever, the updated home is likely to sell faster than those that are not.

In Kannapolis
A stately home on three acres at 2813 Woodwind Court in the Dove Field sub-

See HOT PROPERTIES, Page 28

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HOT PROPERTIES



Cornelius waterfront: Sold for \$880,500 after 48 days on market



HOT PROPERTIES

from page 27

division has sold for \$685,000 after being listed at \$699,000 by **Diane Honeycutt** of Team Honeycutt at Allen Tate. It was on the market 267 days. The house has five bedrooms, three full baths and two half-baths in 5,108 square feet of space. **Staci Maher** with Keller Williams represented the buyers.

In Mooresville

A lakefront house at 267 Wood Duck Loop has sold for \$722,000 after being listed by **Doris Nash** and **Jessica Simpson** of Ivester Jackson/Christies International for \$750,000. Located in Lakeshore Estates, the house has a

tax value of \$721,910. The 3,175 square foot, one-story home has a great room with a stone fireplace open to the kitchen and dining area. Above the three-car garage is are private guest quarters complete with bedroom, bath, living room and wet bar.

Nancy Hucks of Lake Norman Realty represented the buyers. The house was on the market all of 38 days.

In Cornelius

A house at 16732 Lake Shore Drive — on Lake Norman Island not far from Birkdale Village — has sold for \$880,500 after being listed at \$899,000 by **Robin Puckett** of Keller Williams. The lakefront home, which has a tax value of \$874,800, has a total of 3,490 square feet of living area. The master bedroom is on the main floor which also features a heated sunroom facing the lake. The Craftsman style house has a composite pier with a floating dock. **Lisa Turley**, of Ivester Jackson/Christies International, brought the buyers to the closing table. Days on market: 48.

Pam Boileau new agent with Ivester Jackson

Pam Boileau, a leading Charlotte businesswoman, has joined Ivester Jackson/Christie's International. Boileau has been the owner of The Marketing Consortium in Charlotte for over 27 years, 22 of which included overseeing branding programs, public relations efforts and web-based campaigns for the firm's real estate clients. Ivester Jackson announced its affiliation with Christie's International in December. Boileau was awarded "Woman Business Owner of the Year" by the Charlotte chapter of the National Association of Women Business Owners.



BOILEAU



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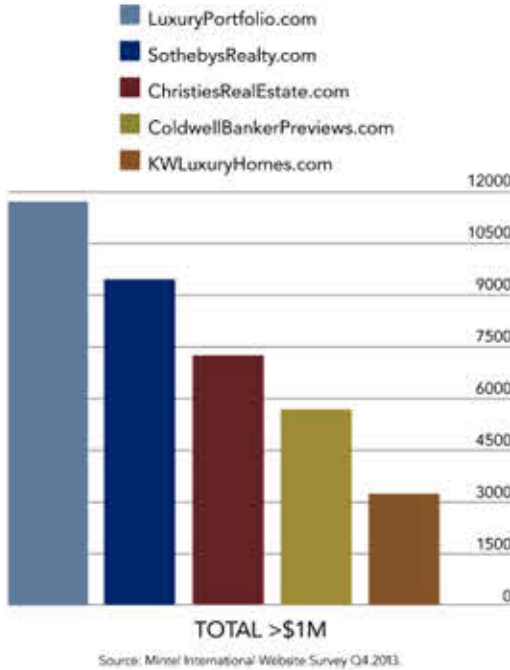


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Big THANKS as Year 10 of Big Day at the Lake sets sail

John McCabe, head of global operations for PayPal, says it is almost a no-brainer to support Big Brothers Big Sisters — which is all about mentoring at-risk kids — through Big Day at the Lake.

A part-time resident of The Peninsula in Cornelius, the avid boater believes that supporting and nurturing the next generation is one of the biggest tasks us grown-ups have.

"If they don't grow right, the whole world goes sideways. You always take care of the children first and that's what Big Brothers Big Sisters does. God bless them for that," McCabe says.

Formerly with Wachovia/Wells Fargo, McCabe says he has witnessed firsthand the impact Big Brothers Big Sisters has on kids who might not have a mother or father in their everyday life.

He directed PayPal to increase its contribution to Big Day at the Lake and Big Brothers Big Sisters to \$10,000 this year, double last year's contribution.

Big Day at the Lake has three simple goals: Taking at-risk kids in Big Brothers Big Sisters out on Lake Norman for a day of fun; recruiting "Bigs" or mentors; and fundraising.

An able committee has been at it 10 years, so we have the system down cold. But this year's fundraising goal is huge: \$100,000, up from \$75,000 last year.

Other sponsors include Concord-based ACN, the telecommunications company, Duke Energy and American Tire Distributors. Then there's Aquesta Bank and Insur-

ance; Cornerstone Financial Services; and Lake Norman Chrysler Dodge Jeep. Also Bentz & Associates law firm; Lake Norman Kiwanis; Lake Norman Realty; McIntosh Law Firm; and Park Avenue Properties.

Local businesses like AlphaGraphics of Lake Norman and Mama's Pizza donate goods and services — that means lots of posters and signs, not to mention something like 800 slices of

pizza.

I'm astonished by the generosity of individuals and companies around the Golden Crescent, our market footprint, which stretches from Lake Norman to Cabarrus County and University City.

The 10th year of Big Day at the Lake got under way last month with a private party at the home of Paula and Andy Smith, owner of Cornerstone Financial, and a "Beach Bash" at Harvey's Bar and Grill on Liverpool. Upcoming are the Celebrity Bartending benefit on June 19, held each year at Alton's Kitchen and Cocktails, and a cruise June 29 on Lake Norman hosted by Realtors Nancy and Randy Cameron.

Business Today and our sister publication, Cornelius Today, have supported Big Day at the Lake for 10 years.

I am eternally grateful for the community's support.

If you'd like to know more about Big Day at the Lake, including sponsorship and volunteer opportunities as well as how to be a Boat Host, please give me a call at 704-895-1335 or visit www.bigday-atthelake-lkn.com



Editor's Notebook

DAVE YOCHUM



Giving back: Vickie Payne, a broker with Southern Homes of the Carolinas, and husband Don Payne, with Allstate Financial Services. Don won a bicycle at the Beach Bash and promptly donated it back to the Big Day at the Lake auction



Robin Smith and Jack Salzman, owners of Lake Norman Chrysler Jeep Dodge Ram, are 10-year sponsors of Big Day at the Lake



Julie Byrer, of Dobi Financial Group; Lauren Furcht of Aquesta Bank and Jennifer Stoops of Park Avenue Properties attended the Beach Bash

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